NORTH FLORIDA ECONOMIC DEVELOPMENT PARTNERSHIP



2023 Regional Rural Development Grant Third Quarter Report

Submitted to:

Markan War J.

Pam Portwood Chief, Bureau of Small Cities and Rural Communities

Florida Department of Economic Opportunity
Division of Community Development
107 East Madison Street
Tallahassee, FL 32399-4135

By

North Florida Economic Development Partnership 3200 Commonwealth Boulevard, Suite 7 Tallahassee, FL 32303 December 15, 2023



NORTH FLORIDA

ECONOMIC DEVELOPMENT PARTNERSHIP



DELIVERABLES

Administration

Overview/Summary
Compliance Certification Form
Minority & Veteran Form
Invoice -FloridaCommerce (FC)
Matching Fund Documentation
NFEDP Board Approval Agenda,
Minutes & Authorization Letter

Marketing

Website Analytics Website Cost Reimbursements

Scholarships

Scholarship Documentation

Technical Assistance

Technical Assistance Forms



Board of Directors

Jimmy Norris, Chair Suwannee County Economic Development Director

Jennifer Goff Daniels, V-Chair Columbia County Economic Development Department

Diane Head, Secretary

Executive Director, CareerSource

North Florida

Doug Brown, Treasurer
Executive Director
Madison County Development Council

Darryl Register – Past President

Executive Director

Baker County Chamber of Commerce

James G. Bennett, Commissioner Baker County BOCC

Chris Dougherty, Commissioner Bradford County BOCC

> Pam Whittle, Director NFL Regional Chamber

Rocky Ford, Commissioner Columbia County BOCC

Mark Hatch, Commissioner
Dixie County BOCC

Karen VanAnam , Executive Director Dixie County Chamber of Commerce

Tommy Langford, Commissioner Gilchrist County BOCC

Donna Creamer, Assistant County Administrator Gilchrist County BOCC

> Jimmy Murphy, Commissioner Hamilton County BOCC

Chadd Mathis, Executive Director Hamilton County BOCC

Chris Tuten, Commissioner Jefferson County BOCC

Shannon Metty, County Coordinator Jefferson County

Mason Byrd, Commissioner Lafayette County BOCC

Keesha Fundora

Lafayette County Economic Development

Matt Brooks, Commissioner Levy County BOCC

Scott Osteen Executive Director
Nature Coast Business Development Council

Donne Waldrep, Commissioner Madison County BOCC

Larry Harvey, Commissioner Putnam County BOCC

Mark Litten, V-President Economic Development Putnam County Chamber of' Commerce

> Don Hale, Commissioner Suwannee County BOCC

Thomas Demps, Commissioner Taylor County BOCC

Taylor Brown, Executive Director Taylor County Development Authority

> Lacey Cannon, Commissioner Union County BOCC

Jimmy Williams, County Manager Union County

Julie Conley

Mayor of Monticello

Mary Swoope, Manager, Economic Development *Duke Energy*

> James Bush, External Affairs Manager Florida Power and Light

Lauren Yeatter, Senior Planner NCF Regional Planning Council

Patrick Wnek, Executive Director NEFEC

Derick Thomas, Chief Public Relations Officer Clay Electric Cooperative

> Jeff Hendry, Executive Director NFEDP



November 27, 2023

Ms. Pam Portwood
Chief, Bureau of Small Cities and Rural Communities
Florida Department of Economic Opportunity
Division of Community Development
107 East Madison Street
Tallahassee, FL 32399-4135

Dear Ms. Portwood:

This is the North Florida Economic Development Partnership's (NFEDP) 2023 Third Quarter Report for the Rural Regional Development Grant-D0235. The Partnership continues to enhance the region's economic development recruitment efforts in our leadership role through outreach, shared resourcing, world-wide marketing and responding to the needs of the 14-county region to provide various forms of administrative, technical assistance, and capacity building scholarships to our stakeholders.

The NFEDP received an EFI Rural Toolkit grant for \$30,000 which was used as seed money to update the Strategic Sites Inventory (SSI) which was originally conducted in 2017. Leadership within the NFEDP was able to obtain contributions from the three major power companies to cobble together over \$100k to engage Leotta Location and Design in the 2023 NFEDP SSI update. The SSI Reports were completed and delivered during the 3rd quarter.

Eight of the 14 NFEDP counties received significant damage from Hurricane Idalia in late August. NFEDP staff assisted FEMA, SBA, the SBDC and the State Emergency Operation Center in responding. The NFEDP assisted in identifying suitable locations for the mobile units.

The third quarter reimbursement request of \$60,129.95 from the 2023 RRDG grant facilitated the NFEDP in the accomplishment its objectives in the RRDG D0235 grant Scope of Work.

If you have any questions or require additional information, please contact Diane Scholz at (850) 728-5191 or at dscholz@iof.fsu.edu.

Sincerely,

Jimmy Norris Chair, NFEDP FROM:

North Florida Economic Development Partnership, Inc. 3200 Commonwealth Blvd. Suite 7

Tallahassee, FL 32303 Phone: 850/487-1870 COMPLIANCE CERTIFICATION FORM

DATE: November 28, 2023

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DEPARTMENT OF ECONOMIC OPPORTUNITY (DEO)
DIVISION OF COMMUNITY DEVELOPMENT
ATTN: Marissa Hadoulis
107 East Madison Street

Tallahassee, Florida 32399-4135 850-717-8497

DESCRIPTION: Deliverables Including Minimum Performance Standards	Invoice Period: August 1, 2023- October 31, 2023
Contract Invoice #D0205	\$60,129.95
INVOICE AMOUNT	\$60,129.95

Contractor Certification:

I certify, by evidence of my signature below, the above information is true and correct; and accurately reflects the terms and conditions of the executed contract document on file. I understand that the office of the State Chief Financial Officer reserves the right to require additional documentation and/or to conduct post-audits of any agreements.

any agreements.	
Contractor Name printed: Jimmy Norris	Title: NFEDP Chairman
Contractor Signature:	Date: <u>November 28, 2023</u>
DEO-Division of Community Development Contract Manage	r

I certify, by evidence of my signature below, the above information is true and correct; the goods and services have been satisfactorily received and payment is now due. I understand that the office of the State Chief Financial Officer reserves the right to require additional documentation and/or to conduct post-audits of any agreements.

DEO Contract Manager Name printed: Marissa Hadou	ılis	Title: <u>Grants Specialist III</u>
DEO Contract Manager Signature:	Date:	

Date: November 27, 2023

DEPARTMENT OF ECONOMIC OPPORTUNITY

MINORITY SERVICE-DISABLED VETERAN BUSINESS ENTERPRISE REPORT

Invoice #: 3-2023 Company Name: North Florida Economic Development Partnership, Inc. \$250,000.00 Contract Amount:

Contract Amount: \$-20,000.00

MBE Participation Amount: \$-0
S-0-

- MBE Percentage:

%0

%

MINORITY BUSINESS ENTERPRISE (MBE)

**Include consultants, sub-contractors, travel agents, etc. who provided services on this project

	- \$	- ÷	- \$	- \$	TOTALS			
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	- \$	\$ -	- \$	- \$				
	- \$	\$ -	- \$	- \$				
	- \$	- \$	- \$	- \$				
Services)					(Yes or No)	Status		
Contractual	המומונים המפ	י סנפו בפות	Invoice	Amount	MBE	C+o+iic	הפארווחווו	Enterprise
(Commodities or	oud operica	Lica letoT	\$ Amount this	MBE Contract \$ \$ Amount this	Certified	ABE	0001	**Minority Business
Project Type					State	*		

**Certified MBE: H - African American I - Hispanic J - Asian/Hawaiian K - Native American M - American Women

Non-Certified MBE: N - African American O - Hispanic P - Asian/Hawaiian Q - Native American R - American Women

SERVICE-DISABLED VETERAN (DV) BUSINESS ENTERPRISE

**Include consultants, sub-contractors, travel agents, etc. who provided services on this project

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	-	-	\$ -	\$	- \$			
Project Type (Commodities or Contractual Services)	Balance Due	Total Paid	Amount this Invoice	↔	DV Contract \$ \$ Amount this Amount		State Certified DV (Yes or No)	** DV Certified Status DV (Yes or No)

*Certified DV: W - Service-Disabled Veteran Business
**Non-Certified DV: Y - Service-Disabled Veteran Business

INCLUDE THIS FORM WITH YOUR INVOICE

North Florida Economic Development Partnership FEIN: 20-4360126

INVOICE

Agreement #: D0235

Invoice No.: 3-2023 Date: November 29, 2023

TO:

Florida Dept. of Economic Opportunity Division of Community Development Attn: Marissa Hadoulis 107 E. Madison Street, Caldwell Bldg. MSC 160 Tallahassee, Florida 32399-1160 FOR:

North Florida Economic Development Partnership 3200 Commonwealth Blvd. Suite # 7 Tallahassee, FL 32303 850-487-1870

DESCRIPTION	AMOUNT	
Dates of Service: August 1, 2023 – September 30, 2		
Deliverable 4: Scholarships		\$5,004.95
Deliverable 5: Technical Assistance		<u>\$55,125.00</u>
		\$60,129.95
Expenditures: Registrations		
Travel Staff Time		\$1,724.00 \$3,280.95 <u>\$55,125.00</u>
	TOTAL	\$60,129.95

Make all checks payable to North Florida Economic Development Partnership FEIN: 20-4360126 I certify, by evidence of my signature below, the above information is true and correct; the goods and services have been satisfactorily delivered and payment is now due. I understand that DEO and other state personnel have authority to require additional documentation and/or conduct audits or inspections of grant records.

Name Printed:	Jimmy Norris	Title:	Chairman	
	New A			
Signature:		Date:	November 28, 2023	

Regional Rural Development Grant



TAB B: LOCAL GOVERNMENT FINANCIAL AND/OR IN-KIND SUPPORT

List the amount of financial or in-kind commitment anticipated/received from each local government served by the regional organization. Copies of checks must be included to document financial match already received, or you may include letters with the amount of future financial commitment indicated on official letterhead. Official letters of commitment may also provide for in-kind match of goods or services and must include supporting documentation to demonstrate fair market value. **Matching funds must be from non-state resources.**

Local Government Name	Type (Cash or In-Kind)	Match Committed	Total Received	Check#
Baker County	Cash	\$2,869.00	\$2,869.00	981620
Bradford County	Cash	\$2,796.00	\$2,796.00	140403
Columbia County	Cash	\$6,881.00	\$6,881.00	46264
Dixie County	Cash	\$1,680.00	\$1,680.00	072841
Gilchrist County	Cash	\$1,813.00	\$1,813.00	262577
Hamilton County	Cash	\$1,431.00	\$1,431.00	4514
Jefferson County	Cash	\$1,459.00	\$1,459.00	322854
Lafayette County	Cash	\$794.00	\$794.00	6681
Levy County	Cash	\$4,358.00	\$4,358.00	146727
Madison County	Cash	\$1,812.00	\$1,812.00	18100
Putnam County	Cash	\$7,367.00	\$7,367.00	808464
Suwannee County	Cash	\$4,368.00	\$4,368.00	0207888
Taylor County	Cash	\$2,096.00	\$2,096.00	68533
Union County	Cash	\$1,580.00	\$1,580.00	203301
Total Local Government Match		\$41,304.00		

Attach additional documentation if needed. Additional pages attached? Yes

No

Board of Directors

Jimmy Norris, Chair Suwannee County Economic Development Director

Jennifer Goff Daniels, V-Chair Columbia County Economic Development Department

Diane Head, Secretary

Executive Director, CareerSource

North Florida

Doug Brown, Treasurer
Executive Director
Madison County Development Council

Darryl Register-Immediate Past Chair Executive Director Baker County Chamber of Commerce

James G. Bennett, Commissioner Baker County BOCC

Diane Andrews, Commissioner Bradford County BOCC

Pam Whittle, Director N FL Regional Chamber

Rocky Ford, Commissioner Columbia County BOCC

Mark Hatch, Commissioner Dixie County BOCC

Karen VanAernam, Economic Development Liaison

Dixie County BOCC

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Mayor of Monticello

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James Bush, External Affairs Manager Florida Power and Light

Lauren Yeatter, Senior Planner NCF Regional Planning Council

Patrick Wnek, Executive Director NEFEC

George Buckner, Chief Information Officer Central Florida Electric Cooperative

> Jeff Hendry, Executive Director NFEDP



December 12, 2023

Ms. Pam Portwood

Chief, Bureau of Small Cities and Rural Communities Florida Department of Economic Opportunity Division of Community Development 107 East Madison Street Tallahassee, FL 32399-4135

Dear Ms. Portwood:

On December 12, 2023, the North Florida Economic Development Partnership (NFEDP) conducted an E-Vote of the NFEDP Executive Committee requesting approval to submit the Third Quarter 2023 Rural Regional Development Grant #D0235 Report and request for reimbursement. The *draft* report was emailed to the Executive Committee with a request to respond by email their approval. The request was approved unanimously.

If you have any questions or require additional information, please contact Diane Scholz at (850) 728-5191 or at dscholz@iof.fsu.edu.

Sincerely,

Jimmy Norris Chair, NFEDP

Request for Executive Committee E-Vote: NFEDP 3rd Quarter Report



NFEDP Executive Committee Members, we are in need of expediting the submittal of our 3rd quarter Rural Regional Development Grant (RRDG). As you are aware, we are required to obtain your formal approval before we can submit the attached report so the NFEDP can receive reimbursement for the services provided. Please review the attached report and reply to this email (please just to me so others are not inundated with everyone's responses) whether you approve the submittal or do not approve the submittal. If Diane and I get a majority of Executive Committee members to respond approving the submittal of the report, we will forward to Florida Commerce immediately.

Please respond to this email no later than noon on Wednesday, December 13, 2023; if you have any questions regarding any portions of the report, please email those to me and to Diane; my email is jhendry@fsu.edu and Diane's is dscholz@iog.fsu.edu.

With Gratitude,

Jeff Hendry NFEDP

NORTH FLORIDA ECONOMIC DEVELOPMENT PARTNERSHIP



Marketing

August 1, 2023 – October 31, 2023

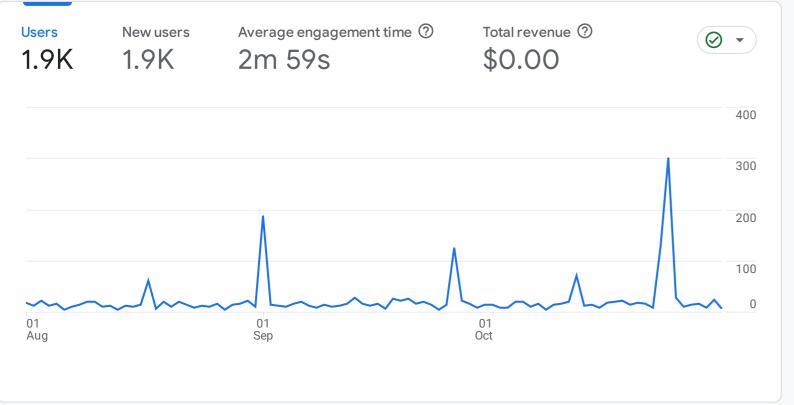
Website Analytics

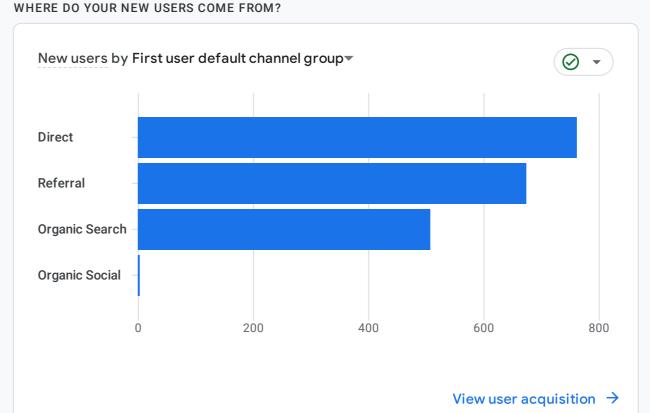


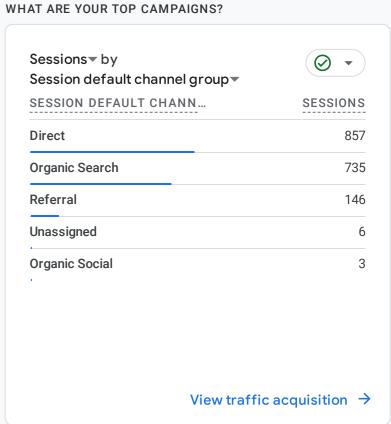
Custom Aug 1 - Oct 31, 2023

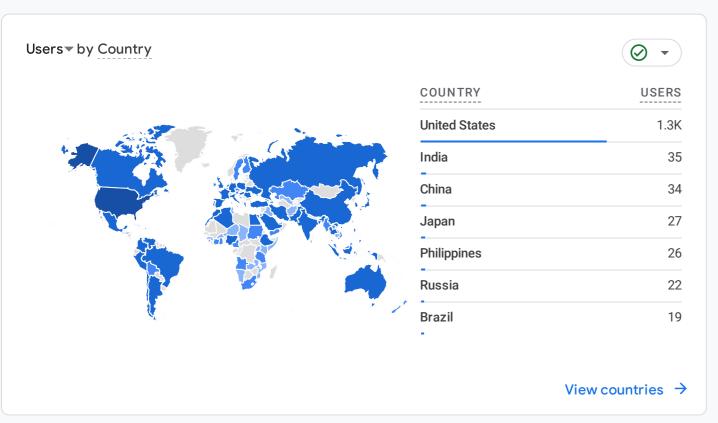
Reports snapshot

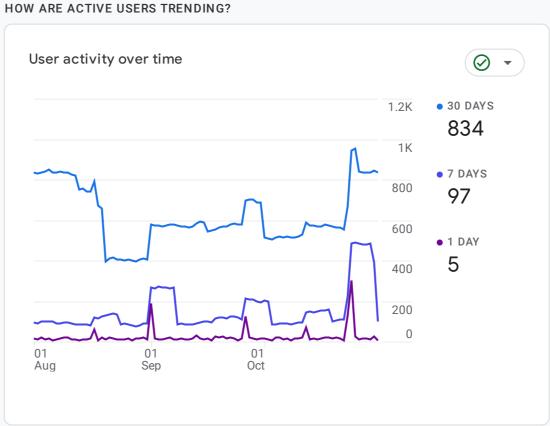
Analytics

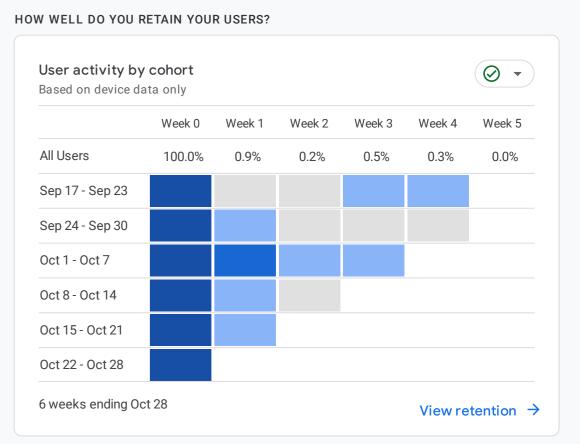




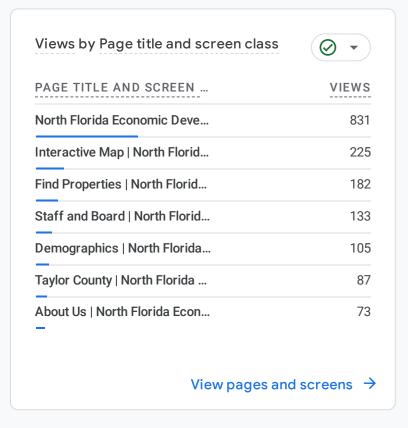




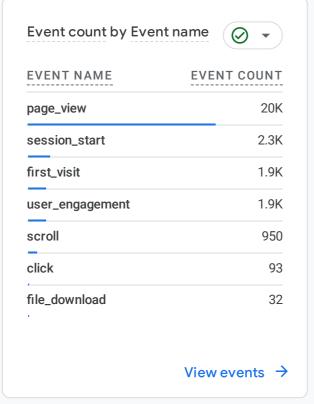


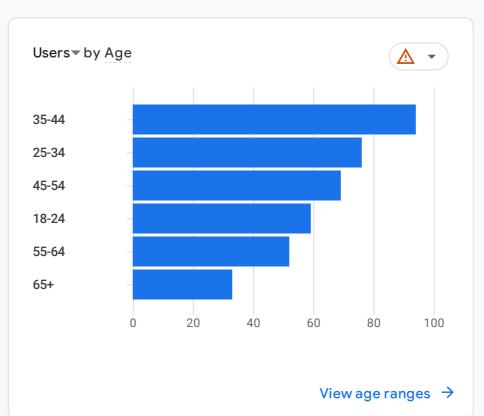


WHICH PAGES AND SCREENS GET THE MOST VIEWS?



WHAT ARE YOUR TOP EVENTS?





NORTH FLORIDA ECONOMIC DEVELOPMENT PARTNERSHIP



Scholarships

August 1, 2023 - October 31, 2023

FEDC Conference Scholarships

Mark Litten, FEDC

Jimmy Williams, FEDC



#ACCE23 Convention

Event Schedule

Mon, Jul 31, 2023

2:00 PM

Registration Open

② 2:00 PM - 6:00 PM, Jul 31 P Hyatt Regency Salt Lake City

2:30 PM

Meta Presents: Stepping into the Metaverse

@ 2:30 PM - 3:30 PM, Jul 31

In Stepping into the Metaverse, you'll gain the knowledge to prepare your business for the metaverse. This session explores how Meta's technology can be hamessed to create powerful and interactive experiences through AR/VR, RayBan Stories, and Horizon Worlds to engage with customers. With a forward-thinking approach, you will learn how to leverage the metaverse to stay ahead of the curve and provide your customers with innovative and immersive experiences.

In this session, participants will:

- Understand what the metaverse is and the vision for the metaverse.
- Explore how the metaverse enables immersive and interactive experiences that transcend traditional
 physical and digital boundaries.
- Learn about Meta's virtual reality (VR) and augmented reality (AR) platforms, tools, and devices.
- Explore long-term strategies for embracing the metaverse as it continues to evolve and become more integrated into everyday life.

EOS Presents: Six Keys to Building the Chamber of Your Dreams

@ 2:30 PM - 3:30 PM, Jul 31

Chamber of commerce leaders will walk away understanding the six keys to build a truly great organization, how to apply these tools as a value-add for their members, and how to instill the discipline and accountability to make it all happen. Presented by EOS.

4:00 PM

Welcome Happy Hour & First-Timers' Reception

@ 4:00 PM - 5:15 PM, Jul 31

∇ The Circuit

Let ACCE and RoleCall welcome you to Salt Lake City! Join us in The Circuit, located in the Salt Palace Convention Center (connected to the Hyatt Regency) to get #ACCE23 started!

Presented by:

ROLEGALL

5:30 PM

#ACCE23 Welcome Party

② 5:30 PM - 7:00 PM, Jul 31

Sundance Terrace at the Hyatt Regency

ACCE and the Salt Lake Chamber welcome you to Salt Lake City! Join us for the welcome party located on the Hyatt Regency's rooftop. Enjoy drinks, snacks and incredible networking with other chamber professionals.

Presented by:



Tue, Aug 01, 2023

7:00 AM

Registration Open

@ 7:00 AM - 5:00 PM, Aug 1

9 Hyatt Regency Salt Lake City



Breakfast

@ 7:00 AM - 8:00 AM, Aug 1

9 Regency Ballroom A/B

8:00 AM

Annual Meeting & Opening Plenary

@ 8:00 AM - 9:00 AM, Aug 1

Regency Ballroom A/B

Keynote: Catalyzing Innovation with Sheree Anne Kelly

@ 8:00 AM - 9:00 AM, Aug 1

9 Regency Ballroom A/B

At the heart of your chamber's prosperity lies the relentless pursuit of progress. It's what powers innovation and transforms industries and economies. And in today's ever-evolving landscape, your chamber's ability to adapt and thrive, to be visionary and forward-thinking is paramount to achieving success and spurring economic growth in your community.

Hear ACCE President & CEO Sheree Anne Kelly explain how chambers are forging new paths that redefine the boundaries of success and paving the way for a prosperous future.

₹ Speaker



Sheree Anne Kelly

President & CEO

Association of Chamber of Commerce Executives

9:15 AM

Become a Trailblazing Chamber

⊕ 9:15 AM - 10:15 AM, Aug I
 ♥ Salt Lake A

Hear how the Michigan West Coast Chamber's simple change in a core value impacted how the entire team approached its work. Discover ways your organization can utilize core processes, journeys and data to blaze your own trail.

Speakers



Jodi Owczarski

President & CEO Michigan West Coast Chamber of Commerce



Colleen Schipsi

Vice President of Operations Michigan West Coast Chamber of Commerce



Britt Delo

Vice President of Membership & Marketing Michigan West Coast Chamber of Commerce

How to Generate Growth in the Middle Market

② 9:15 AM - 10:15 AM, Aug 1

9 Salt Lake C

The mid-market is abundant with high-growth companies and great partnership opportunities for chambers. But it's also the most challenging segment to recruit, Explore proven strategies and actionable tactics to help you educate decision-makers on the business value of membership and drive sustainable growth for your chamber.

Speakers



Allison Walden

Senior Vice President, Resource Development Tulsa Regional Chamber



Doug Holman

Partner Holman Brothers

Winning Economic Development Deals

@ 9:15 AM ~ 10:15 AM, Aug 1

9 Salt Lake D

Collaboration is key to bringing economic development projects to your region. Learn how a chamber worked with partners to determine its niche, create a unified message and successfully attract major corporations and facilities to its community.

Speakers



Stacia Rasmussen, PMP

Health & Life Sciences Business Development Manager Greater Spokane Inc.



Jack Thomas

Vice President, Economic Development Little Rock Regional Chamber

Build Your Advocacy Strategy

@ 9:15 AM - 10:15 AM, Aug 1

9 Salt Lake E

Navigating the political landscape to determine an effective business advocacy approach can be daunting and confusing. Hear from a former elected official, now chamber CEO, and her policy team about ways to put advocacy into action and craft a winning strategy for your members and community.

🕾 Speaker



Amanda Payne
President & CEO
Amplify Clearwater

Roundtable Discussion: New Chamber CEOs

@ 9:15 AM - 10:15 AM, Aug 1

Regency C

New chamber CEOs will gain valuable insight and advice from experienced CEOs on how to get up to speed quickly, gain support for key priorities and achieve early wins to gain the momentum for long-tenn success. A great opportunity to network with other new CEOs and share transition successes and challenges!

10:20 AM

Coffee Break

@ 10:20 AM - 11:20 AM, Aug 1

9 The Circuit

Enjoy a mid-morning break! Coffee, soda and water will be available in The Circuit. Chat with our exhibitors and sponsors.

10:25 AM

From Strategic Planning to Fundraising to Program Implementation I

@ 10:25 AM - 10:45 AM, Aug 1

9 Alta

Partner Solutions: EY and RDG

Hear about the coordinated effort to develop, fully fund and then implement the Baton Rouge Area Chamber's most recent five-year strategic plan. Speakers will highlight the process utilized and the benefits of a coordinated effort.

Speakers



Adam Knapp

President & CEO Baton Rouge Area Chamber



Tony DeLisi

Manager, Economic Development Advisory Services, Director of Strategy EY

Clint Nessmith

CEO

Resource Development Group (RDG)

Partner Solutions: Personify

@ 10:25 AM - 10:45 AM, Aug 1

9 Solitude

Stay tuned as we announce sessions with trusted partners.

10:50 AM

From Strategic Planning to Fundraising to Program Implementation II

① 10:50 AM - 11:10 AM, Aug 1

Partner Solutions: EY and RDG

Hear about the coordinated effort to develop, fully fund, and then implement the Baton Rouge Area Chamber's most recent five-year strategic plan. Speakers will highlight the process utilized and the benefits of a coordinated effort.

Speakers



Adam Knapp

President & CEO Baton Rouge Area Chamber



Tony DeLisi

Manager, Economic Development Advisory Services, Director of Strategy EY

Clint Nessmith

CEO

Resource Development Group (RDG)

Reach New Levels of Success with ADPs Diverse Markets Program

① 10:50 AM - 11:10 AM, Aug I

9 Solitude

Partner Solutions: ADP

Business ownership in underrepresented demographics is growing faster than ever. Learn about the ways to support the unique challenges of your diverse members and how ADPs partner program can help along the way!

Speaker 🕏



Lauren Akainyah

Vice President, Diverse Markets ADP

11:30 AM

Small Teams, Big Results

① 11:30 AM - 12:30 PM, Aug 1

9 Salt Lake A

Whether you're an army of one or a small but mighty crew, gain tools and strategies needed to tackle challenges, deliver value to your members with limited resources and take your organization to the next level.

Speaker



Cheryl Viola

Executive Director & CEO Jerome Chamber of Commerce

Leverage Data to Enhance Your Advocacy

🕘 11:30 AM - 12:30 PM, Aug 1

§ Salt Lake B

In 2020, the San Francisco Chamber launched easy-to-understand data visualizations around key advocacy areas. Learn how the chamber leveraged this data to strengthen its advocacy platform, educate city planners, increase media interviews and strengthen membership.

Drive Economic Development Through Civic Engagement

① 11:30 AM - 12:30 PM, Aug 1

♥ Salt Lake E

When an entire community gets involved, inclusive economic and community development can take root. In this session, speakers will share how community engagement strategies informed regional development. Hear experiences with various models that include data and community engagement to improve the local quality of life.

Speakers



Troy Wayman, CEcD President & CEO One Acadiana



Cynthia Reid Senior Vice President, Marketing & Communications Greater Oklahoma City Chamber

Peer-Led Discussion: Best Practices in Communications

O 11:30 AM - 12:30 PM, Aug 1

9 Regency C

Learn and share at topic-specific roundtables led by chamber communications professionals. Discuss strategies and best practices for email, video, podeasts, social media and storytelling.

Roundtable Discussion: Finance & Operations Division

① 11:30 AM - 12:30 PM, Aug 1

Regency D

Engage in an interactive idea-sharing session where attendees will exchange insights, best practices and practical approaches to drive efficiency, unlock growth potential and foster a supportive environment for new employees. Don't miss this valuable opportunity to collaborate with industry peers, gain knowledge and propel your chamber toward greater success.

Easy and Effective Ways to Increase Your Sponsorships

@ 11:30 AM - 12:30 PM, Aug 1

9 Salt Lake C

Learn how Greater Fort Wayne Inc. nearly quadrupled their sponsorship income in just three steps. From creating a sponsorship guide to building personalized sponsorship packages, this session will delve into strategies you chamber can use to secure more sponsorship dollars.

Speaker



Jenna Gunn Director of Events Greater Fort Wayne Inc.

12:30 PM



Lunch

② 12:30 PM - 1:45 PM, Aug 1

9 The Circuit

2:00 PM

A Home-Grown Talent Pipeline

@ 2:00 PM - 3:00 PM, Aug 1

Salt Lake A

As talent recruitment and retention contines to be one of the top challenges in many communities, chambers play a critical role in convening and connecting local businesses and talent. Hear from three chambers as they discuss their partnerships with local industry, education institutions and employers to develop their respective community's future workforce and promote economic prosperity.

Speakers



Adam Knapp President & CEO Baton Rouge Area Chamber



Yvonne Myers

Vice President of Strategic Initiatives Fort Collins Area Chamber of Commerce



Terry Banez

CEO

Greater Williamsburg Chamber of Commerce

Transformational Leadership: The Breakthrough Executive

② 2:00 PM - 3:00 PM, Aug 1

9 Salt Lake C

Chambers and the communities they serve have the rare opportunity to be better tomorrow than they are today. Learn what successful executives are thinking, asking and doing to help break through to success. Find out what disruptions you should be on the lookout for and what kind of leadership is required to do this work. Join past ACCE Chair David Brown, current Chair Christy Gillenwater, CCE, and professional futurist and economist Rebecca Ryan for an interactive discussion.

Speakers



Rebecca Ryan

NEXT Generation Consulting, Inc.



David Brown

Lead Consultant
NEXT Generation Consulting, Inc.



Christy Gillenwater

President & CEO Oklahoma City Chamber

Diversifying Your Board

② 2:00 PM ~ 3:00 PM, Aug 1

P Salt Lake E

A chamber board of directors should reflect the diversity of its members and the community it serves. Hear how two chambers redesigned their board composition through conversations on the business case for diversity and data. They'll share the strategies and tools they used and offer best practices for chambers to consider.

Speakers



Jonathan Long

Vice President of Diversity, Equity and Inclusion Tulsa Regional Chamber



Kara Luzik Canale

Vice President, Strategy & Chamber Impact Harrisburg Regional Chamber & CREDC

Joseph Henning, IOM, ACE, CAE

President & CEO Henry County Chamber of Commerce

Position Your Chamber for the Future

@ 2:00 PM - 3:00 PM, Aug 1

Salt Lake B

Branding is more than a logo. It can also convey your organization's value. Learn the steps for a strategic, future-focused rebranding process that engages your chamber's stakeholders—from members to staff—and excites NextGen leaders and partners.

₹ Speakers



Brad Phillips

Senior Vice President of Marketing Communications Rogers-Lowell Chamber



Nick Smith

Creative Services Director Rogers-Lowell Chamber

Chamber Foundations 2.0: Big Wins in Community Impact

2:00 PM - 3:00 PM, Aug 1

9 Salt Lake D

As chamber foundations help improve outcomes in their communities, hear how some chambers have leveraged their foundations to improve local talent pipelines and increase economic prosperity through entrepreneurship. Get practical tips and be inspired by innovative approaches.

60 Membership Ideas in 60 Minutes

2:00 PM - 3:00 PM, Aug 1

9 Regency C

In this always-popular convention session, participants have 60 seconds to share an innovative membership idea that has worked for their chamber. Prizes awarded for the best ideas.

Roundtable Discussion: Government Relations Division

② 2:00 PM - 3:00 PM, Aug 1

9 Regency D

Connect with other government relations professionals at this open discussion.

3:15 PM

Snack Break

@ 3:15 PM - 4:15 PM, Aug 1

9 The Circuit

Enjoy an afternoon break! Coffee, soda, water and a snack will be available in The Circuit. Chat with our exhibitors and sponsors.

Insights into Chamber Fundraising Through Travel

3:15 PM - 3:35 PM, Aug 1

9 Solitude

Partner Solutions: Aventura World

Offering fundraising via international travel can provide a chamber of commerce with valuable revenue while affording its members and local residents unique opportunities to network and connect internationally. Learn how this type of travel program can enhance the chamber's reputation, foster goodwill with the community and provide valuable experiences for its members.

n Speaker



Theresa Hardin

Business Development Manager Aventura World

Employee Retention Credit for Chambers of Commerce

@ 3:15 PM - 3:35 PM, Aug 1

Partner Solutions: Strategic Tax Planning

Matt Eddleman, EA, the managing director of Strategic Tax Planning, will be discussing the Employee Retention Credit and how chambers of commerce and their members may qualify for this extremely lucrative refundable tax credit, which is available to businesses and organizations that were detrimentally affected by the COVID-19 pandemic.

M Speaker



Matt Eddleman, EA

Managing Director Strategic Tax Planning

3:45 PM

Tools to Track Public Policy

② 3:45 PM - 4:05 PM, Aug ì

Partner Solutions: Plural

Keeping track of legislative changes and public policy updates is not just crucial — it's the lifeblood of your chamber of commerce. When you're ahead of the curve, you can drive the conversation, strategize—effectively and empower your members to act on the causes that matter. Selecting the right tools to help your chamber stay informed of legislative updates will not only streamline your day-to-day, but it will also help you keep your members informed, engaged and ready for action. Join Plural and the St. Paul Chamber of Commerce for a conversation about tools for tracking public policy and learn about ways to collaborate effectively on legislative tracking and harness the power of AI for legislative insights.

Speaker



Damola Ogundipe

CEO and Co-Founder

Plural

5:00 PM

Awards Show Reception

@ 5:00 PM - 6:00 PM, Aug 1

6:00 PM

#ACCE23 Awards Show

② 6:00 PM - 7:00 PM, Aug I♀ Regency Ballroom A/B

You won't want to miss this year's awards show! Hear from this year's Life Members and don't miss when the Chamber of the Year winners are announced! Celebrate all our honorees at this year's event, presented by Comcast.

Presented by:



COMCAST BUSINESS 7:00 AM



Breakfast

@ 7:00 AM - 8:00 AM, Aug 2

9 Regency Ballroom A/B

8:00 AM

Keynote: Brett Culp

② 8:00 AM - 9:00 AM, Aug 2

P Regency Ballroom A/B

Hear from documentary filmmaker Brett Culp, p resented with support from Keppler Speakers.

Elevate Your Future: Lead, Adapt, and Grow During Transformational Change

Change is accelerating, pushing organizations to innovate at light speed. Leaders must create high performance environments that adapt quickly, fuel growth, and attract top talent. Emerging generations are drawn to cultures that support their development and invite them on a meaningful mission. In this memorable keynote, acclaimed documentary filmmaker Brett Culp will deliver a fresh vision of leadership focused on collaboration and empowerment. With powerful stories from Brett's filmmaking adventures and instantly actionable ideas, you will gain practical insight on building member engagement, mentoring with humanity, and broadening your impact in the community. This uplifting session will leave you better equipped to face your leadership challenges and inspired for the possibilities ahead.

Speaker



Brett Culp

Documentary Filmmaker

9:15 AM

Mission-Aligned Leadership Programs

@ 9:15 AM - 10:15 AM, Aug 2

Salt Lake A

Take your leadership program to the next level! Designed for chambers seeking to start or enhance their leadership programs, this session will provide you with the tools and framework to connect your program to your chamber's mission, increase investment and scale your efforts. With a focus on mission-driven leadership, participants will leave with practical resources and strategies to create great leaders and strong chamber allies.

Speakers



Megan Miers

Director, Leadership Programs Dallas Regional Chamber



Olympia Newman

Director, Leadership Programs Dallas Regional Chamber

Data-Driven Workforce and Economic Growth Strategies

@ 9:15 AM - 10:15 AM, Aug 2

Salt Lake C

Having the right community-level data helps chambers deliver strong value to members and make decision on where to invest time and resources. Hear from chamber peers on how they have used data to assess needs and build inclusive growth strategies.

Speakers



Rebecca Martin

President & CEO Greater Federal Way Chamber of Commerce



Roy Nascimento

President & CEO North Central Massachusetts Chamber of Commerce

Cultivate Small Business Growth

@ 9:15 AM - 10:15 AM, Aug 2

9 Salt Lake D

Chambers can't tackle small business growth alone. Partnerships, funding and other tools are vital to this work. Speakers will share how they partnered with local stakeholders to implement different strategies, including incubators, accelerators and support for minority-owned businesses. Hear best practices on collaboration, fundraising and other tools that have bolstered small business growth.

Speakers



Meg Schneider, IOM, CAE

Senior Vice President of Regional Business Development Greater Des Moines Partnership



Kendra Shaw

Economic Development Manager Berwyn Development Corporation

Cindy Frey

President

Columbus Area Chamber of Commerce

Show Me the Money - Build Non-Dues Revenue Streams

@ 9:15 AM - 10:15 AM, Aug 2

9 Regency C

Non-dues revenue is an increasingly important component of overall chamber financial stability. In this roundtable session, explore several peer-built non-dues revenue streams that can have a positive impact on your chamber's bottom line.

Roundtable Discussion: Membership Development Division

② 9:15 AM - 10:15 AM, Aug 2

P Regency D

Connect with other membership development professionals at this open discussion.

Business and Public Safety

@ 9:15 AM - 10:15 AM, Aug 2

9 Salt Lake E

In August 2022, the Dallas Police Department sought assistance from the Dallas Regional Chamber's DEI Subcouncil on Policing and Criminal Justice on tightening data privacy practices, as well as guidance on budgeting, hiring and recruiting talent in nontraditional criminal justice roles. The result of the collaboration allowed the department to remain focused on reducing violent crime and expanding community-based policing efforts. Learn how it also opened the door for ongoing efforts to bring business leaders, public officials and community advocates to discuss successes and areas of opportunities to make the Dallas Region stronger, safer and more equitable for all.

Speakers



Matt Garcia

Senior Vice President, Public Policy Dallas Regional Chamber



Latosha Herron Bruff

Senior Vice President, Inclusion & Community Engagement Dallas Regional Chamber

10:20 AM

Coffee Break

@ 10:20 AM ~ 11:20 AM, Aug 2

9 The Circuit

Enjoy a mid-morning brack! Coffee, soda and water will be available in The Circuit. Chat with our exhibitors and sponsors.

10:25 AM

How Livability Media Amplifies Assets in Ames, Iowa

① 10:25 AM - 10:45 AM, Aug 2

9 Alta

Partner Solutions: Livability

The Ames Chamber wants to showcase what makes Ames an A+ community: small businesses, affordability, charming downtowns, robust trail networks and the largest higher education institution in lowa. Learn how they're meeting their goals by partnering with Livability to tell talent everywhere about one of the best mid-sized cities in America.

₹ Speakers



Amanda Ellis

Editor in Chief, Livability.com Livability



Brenda Dryer

Senior Vice President
Ames Chamber of Commerce

The National Patchwork of Privacy Legislation

(10:25 AM - 10:45 AM, Aug 2

9 Solitude

Partner Solutions: Meta

In recent years, many states have proposed and implemented their own data privacy bills, creating new challenges for consumers, small businesses, and organizations. Please join this important conversation about our current privacy landscape and the potential impacts that a national patchwork of privacy legislation may have on local economies.

💖 Speaker



Simone Hall Wood

Privacy & Public Policy Manager Meta

Regain Non-Dues Revenue After Covid-19

② 10:25 AM - 10:45 AM, Aug 2

9 Aspen

Partner Solutions: Citsline

Hear how the Palm Springs Chamber successfully regained non-dues revenue by chamber trip promotion with Citsline.

Speakers



Leo Liu

President Citsline



Nona Watson

CEO

Palm Springs Chamber of Commerce

10:50 AM

Overland Park: New Plan, New Money and Next-Level Relevance

@ 10:50 AM - 11:10 AM, Aug 2

♀ Solitude

Partner Solutions: Power 10

In recent years, the Overland Park Chamber determined it needed next-level capacity to produce next-level results. It developed a multi-year initiative to tackle hig community challenges. Join this session to learn the critical steps the chamber, led by CEO Tracey Osborne Oltjen, took to navigate in a region with multiple community and economic organizations and among prospective funders beset with other funding requests. This is a story of ambition, smart navigation and resolve.

Attendees will learn how to:

- · Develop a multi-goal initiative that addresses key challenges to community prosperity
- Navigate potential "turf" conflicts and other challenges posed by area public and private sector partners
- · Implement a major/capital fundraising campaign to potentially double your current budget
- Get your board "on board" to help make all of this happen!

Speakers



Amity Farrar

Executive Vice President POWER 10



Tracey Osborne Oltjen, CCE, IOM

President & CEO

Overland Park Chamber of Commerce

How EOS® Made Our Chamber a Better Running Organization

@ 10:50 AM - 11:10 AM, Aug 2

9 Alta

Partner Solutions: EOS

Join a fireside chat with Jodi Owczarski, President & CEO, Michigan West Coast Chamber of Commerce, and Bob Thomas, Chief Operating Officer, Michigan Chamber of Commerce, as they share how EOS provided them the structure and discipline to drive focus and their missions. Chat moderated by Stephanie Misar, Global Partnerships & Media Director, EOS Worldwide.

₹ Speakers



Jodi Owczarski
President & CEO
Michigan West Coast Chamber of Commerce



Bob ThomasChief Operating Officer
Michigan Chamber of Commerce



Stephanie Misar Global Partnerships & Media Director

11:30 AM

a beat

Addressing Barriers to Workforce Participation

② 11:30 AM - 12:30 PM, Aug 2 § Salt Lake A

Lack of affordable housing, access to transportation and reliable child care are common barriers that keep workers from participating in labor markets. Learn about the policies and programs some communities are developing to address these challenges. Gain strategies and best practices on how to work with the business community and other stakeholders to overcome these obstacles.

Speakers



Katy Brooks
CEO
Bend Chamber of Commerce



Nikki Devitt, IOM
President
Petoskey Regional Chamber of Commerce

Never Underestimate the Value of a Loyal Membership

② 11:30 AM - 12:30 PM, Aug 2 9 Salt Lake B

Membership strategists Bill and Doug Holman share 13 actionable strategies to build unwavering loyalty and sustainable growth for your chamber. Understand each member's unique expectations and empower them to participate at their preferred level.

🕫 Speaker



Bill Holman
Partner
Holman Brothers

Economic and Financial Market Update

② 11:30 AM - 12:30 PM, Aug 2 9 Salt Lake C

Hear a discussion about the impact that COVID lockdowns and recent unprecedented world events have had on the economy and financial markets. We'll examine the measures taken in response and the lasting economic effects.

Build a Culture of DEI

① 11:30 AM - 12:30 PM, Aug 2

9 Salt Lake D

4, 201 3

Understand the connection between DEI and belonging and its impact on organizational development and community impact. Participants will walk away with SMARTIE (Strategie, Measurable, Ambitious, Realistic, Time-bound, Inclusive, and Equitable) goals and next steps to create a positive impact in their organization and community.

7 Speakers



Amber Batchelor
President & CEO
Sumter County Chamber of Commerce



Andrew Hoan
President & CEO
Portland Metro Chamber

CCE Workshop

① 11:30 AM - 12:30 PM, Aug 2 9 Salt Lake E

Designed for experienced leaders, Certified Chamber Executive (CCE) is the premier designation for high-achieving chamber professionals. Get details on eligibility requirements and the process and learn how certification can boost your professional standing.

Speakers



Megan Lucas, CCE
CEO & Chief Economic Development Officer
Lynchburg Regional Business Alliance



Tony Vedda, CCE
President & CEO
North Texas LGBT Chamber of Commerce

Ask Me Anything: Building a Chamber Foundation

⊙ 11:30 AM - 12:30 PM, Aug 2 ♥ Regency C

More chambers are starting or leveraging their foundations for community impact work. In this session, attendees will have the opportunity to learn from those who run chamber foundations and from other chamber executives. Topics of discussion will include board governance, effective partnerships, growing your foundation and more.

Roundtable Discussion: Events Division

© 11:30 AM - 12:30 PM, Aug 2 9 Regency D

Connect with other events professionals at this open discussion.

12:30 PM



Lunch

@ 12:30 PM - 1:45 PM, Aug 2

9 The Circuit

2:00 PM

U.S. Chamber Accreditation: An Insider's Overview

② 2:00 PM - 2:20 PM, Aug 2

9 Solitude

Partner Solutions: U.S. Chamber of Commerce

Everything you've ever wanted to know about U.S. Chamber Accreditation! This session will provide an overview of the program and application process. Whether you're planning for an upcoming renewal or considering a first-time submission: this has something for you. Get answers and hear advice from U.S. Chamber staff and colleagues who've led a successful submission.

Speaker



Ali Ehrlich, IOM, CAE Senior Director, Operations U.S. Chamber of Commerce

Innovative Ideas for Talent Development

② 2:00 PM - 2:20 PM, Aug 2

Q Alta

Partner Solutions: Accrisoft

LaunchGVL is an innovative partnership between the Greenville Chamber and Greenville County Schools that creates bridges between high school students and local businesses. This session will provide valuable insight into how your chamber can facilitate the talent development of high school students to realize their personal and career potential while assisting local businesses in filling their talent pipeline with highly motivated, well-qualified youth.

Member Benefits Made Easy with Hub-365

② 2:00 PM - 2:20 PM, Aug 2

9 Aspen

Partner Solutions: Hub-365

Hub-365 is the largest chamber affinity program in the country, with over 20 years of service to chambers. In addition to our renowned ODP Business Solutions discounts, we now bring your members new savings on everything from technology to travel and entertainment. Utilizing our no-cost program can easily offset the cost of your members' annual dues.

n Speaker



Kelly Sierota

Director, Group Purchasing Program Sales & Strategy Hub-365

2:15 PM

Refreshment Break

② 2:15 PM - 3:00 PM, Aug 2

9 The Circuit

Enjoy an afternoon pick-me-up in The Circuit!

2:30 PM

Igniting Growth: Unveiling the Power of PPPs in Economic Development

② 2:30 PM - 2:50 PM, Aug 2

9 Solitude

Partner Solutions: Comcast

Join us for a captivating fireside chat that delves into the transformative potential of public-private partnerships (PPPs) in driving economic development. This enlightening discussion will spotlight the case study of Eagle Mountain City, Utah, and Comeast's network expansion project, illustrating the pivotal role such collaborations play in shaping prosperous business landscapes.

Our guests will demonstrate how strategic alliances between the public and private sectors can propel economic growth, drive innovation, and build resilient communities.

The fireside chat will commence with an overview of Eagle Mountain City's journey - highlighting its aspirations for economic progress and the challenges it faced expanding its broadband infrastructure. Guests will discuss how Comcast, a leader in telecommunications, partnered with the chamber and the city to establish a broadband network expansion initiative. This partnership will provide the city with high-speed connectivity and lay the foundation for sustainable economic growth and development.

Competing for Quality Talent

① 2:30 PM - 2:50 PM, Aug 2

9 Alta

Partner Solutions: ACCE Benefits Trust

Are you using all available options when competing in today's challenging market for talent? Learn about creative solutions for employee benefits and how to minimize the budget impact of offering a more competitive compensation package.

3:00 PM

Community Storytelling Workshop

3:00 PM - 4:30 PM, Aug 2

Salt Lake B

Discovering what truly makes your community unique can define your town, revitalize districts, pack restaurants and create a buzz. Join this workshop to learn how communities can create a brand through engaging the public, defining assets and telling your story. This interactive session will include fast-paced practical tips and an exercise in analysis, audiences and key messages for storytelling that you can replicate at any chamber.

Speakers



Dariel Curren

Executive Vice President Development Counsellors International



Sarah Reinecke

Vice President, Creative Services Development Counsellors International

Smart Recruiting: Targeted Approaches to Increase Retention and Revenue

② 3:00 PM - 4:30 PM, Aug 2

9 Salt Lake C

Membership retention and growth starts with smart recruiting. Data, benchmarking and volunteer leadership can lead to successful membership campaigns. Explore how mining data can provide insights on your current recruiting practices, find your sweet spot for member growth and discover how strategic campaigns can enhance membership and revenue.

🔁 Speaker



Cathi Hight President Hight Performance Group

Overcome Barriers to Upskilling Workers

② 3:00 PM - 4:30 PM, Aug 2

9 Salt Lake D

Get an interactive walkthrough of the ACCE Foundation's new, web-based Equitable Credential Attainment Toolkit. This educational website teaches organizations how to scale and replicate equitable pathways for adult learners to earn credentials for well-paying jobs. It highlights the importance of data and partnerships, sharing how to move this work forward in a sustainable way. Discover how the toolkit applies to your work through small group discussion with the opportunity to share and reflect.

Chamber CEO Peer Group: Hometown Chamber Council

@ 3:00 PM - 4:30 PM, Aug 2

Salt Lake E

Join your fellow hometown chamber CEOs in this roundtable discussion.

Hometown chambers serve an area population of less than 100,000 with a budget of less than \$600,000.

Chamber CEO Peer Group: Emerging Cities Council

@ 3:00 PM - 4:30 PM, Aug 2

9 Regency C

Join your fellow emerging city chamber CEOs in this roundtable discussion.

An emerging city has a metro area population of 75,000 to 250,000 and a budget of \$600,000 or more. Your chamber is the largest in the region to allow for peer-to-peer dialogue.

Chamber CEO Peer Group: Major Cities Council

@ 3:00 PM - 4:30 PM. Aug 2

9 Regency D

Join your fellow major city chamber CEOs in this roundtable discussion.

Major cities have a metro area population of 250,000 to 500,000 and a budget of \$1M or more.

Chamber CEO Peer Group: Metro Cities Council

3:00 PM - 4:30 PM, Aug 2

Aspen

Join your fellow metro city chamber CEOs in this roundtable discussion.

Metro cities have a metro area population of 500,000 or higher and a budget of \$2M or more. Your chamber represents the entire metro area or the main city within the Metropolitan Statistical Area.

8:30 PM

#ACCE23 Closing Party

@ 8:30 PM - 10:30 PM, Aug 2

9 The Depot | 13 North 400 West

Cap off your #ACCE23 experience at the closing party at The Depot!

The Depot is located at 13 North 400 West. The Blue and Green lines run from Temple Square Station (closest to the Hyatt Regency) to Arena Station (closest to The Depot). The Depot will be about a block west.

Thu, Aug 03, 2023

8:00 AM

Breakfast

@ 8:00 AM - 9:00 AM, Aug 3

Regency Ballroom A/B

Roundtable Discussion: Marketing & Communications Division

9:00 AM

@ 9:00 AM - 10:00 AM, Aug 3

 Regency D

Connect with other marketing and communications professionals at this open discussion.

10:00 AM

Break

② 10:00 AM - 10:15 AM, Aug 3

10:15 AM

Visions of the Future: Preparing for What's Next

① 10:15 AM - 11:30 AM, Aug 3

PRegency Ballroom A/B

To be future-focused, chambers must be on top of trends in human behavior, technology and more. In this series of short, fast-paced and information-packed sessions, the future is now. From communities in the Metaverse to real-life business districts, get insights on how to best prepare your chamber to create a sense of belonging in your area to remain relevant.

Association of Chamber of Commerce Executives PO Box 79245, Baltimore, MD 21279-0245 (703) 998-0072 http://www.acce.org



THANK YOU!

Receipt Info

Thank you for your order. Here is a copy of your receipt

Date

Receipt Number

6/21/2023 0000146700

Customer

Dana Jones

Total

\$3,237.00

QUANTITY	LINE DESCRIPTION	LIST PRICE	SALE PRICE	TOTAL
1	#ACCE2023 Member Registration (ACCE Convention 2023)			\$1,079.00 Dana Jones
1	#ACCE2023 Member Registration (ACCE Convention 2023)	\$1,079.00	\$1,079.00	\$1,079.00 Mark Litten
1	#ACCE2023 Member Registration (ACCE Convention 2023)	\$1,079.00	\$1,079.00	\$1,079.00 Julia Linton

SUBTOTAL:

\$3,237.00

TOTAL:

\$3,237.00

Return Policy

		TRAVELER:		Dana C. Jones			DATE:			8/10/	/2023	
				East Pa	latka, Fl							
		AFFILIATION:	Putnam County Chamber	Title:	Pre	ident	RESIDENCE (C	(VTC		East Pa	latka, Fl	
Date	Travel Performed From Point of Origin to Destination			Hour of Departure and Hour of Return	Meals for Class A & B Travel	Lodging (attach receipts)	Per Diem	Map Mileage Claimed	Vicinity Mileage Claimed	Туре	Other Expens	Amount
					3 8 2					Туре	_	Amount
7/30/2023	East Palatka, FI to Jacksonville Airport	Association	n of Chamber of Commerce Executives (ACCE)	3:15AM	\$36.00	\$225,00				Registration		\$1,079.
	Jacksonville Airport to St Lake City, Utah	-	2023 Annual Conference							Airfare	-	\$556,
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08/01/23		h.			\$ 19.00	\$ 225.00					_	
					10.00							
08/02/23					\$ 19.00	\$ 225.00						
		-									_	
08/03/23		-		-	\$ 30,00	\$ 225.00				-	+	
08/04/23	Salt Lake City, Utah to Dallas/ Fort Worth Airport	*** flight w	vas delayed from original departure tim	ne.	\$ 36.00						+	
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08/05/23	Dallas Fort Worth Airport to Jacksonville Airport			1:30AM			\$ 20.00					
	Jacksonville Airport to Palatka, Fl											
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Statement of h	ow travel builds capacity:The ACCE Convention	n offered many v	workshops think-tanks and sessions le	ed by industry experts and		-			_		+	
peers. Keynote	speakers gave inspiring presentations that ga	ve helpful insigh	ts into glovbal trends and solutions to	challenges ahead. Over	Column	Column	Column	0	0	Column	+	Summary
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were actually is	ncurred by me as necessary; that per diem clai	imed has been a	ppropriately reduced by any meals or	lodging included in the		stated above.	3) (a), Florida Sta	A here	by certify or	affirm that to the best of	my knowle	dge the travel was for
event registrat Statutes.	ion fees claimed by me, and that this voucher	conforms in ever	η respect with the requirements of Se	ction 112.061, Florida	GRANTEE S	GNATURE:	1	some l				
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Class B trave	I - Continuous travel of less than 24 hours w	hich involves over	emight absence from official headquar	ters.			ins before 12 No			2 p.m. p.m. or when travel		
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The name of the Incidential trav	ne common carrier should be inserted in the " el expenses which may be reimbursed include	Map Mileage Cla e: (a) reasonable	limed" column in these instances. Add taxi fare; (b) ferry fares and bridge. re	ditionally, justification must oad, and tunnel tolls: (c) s	t be provided for storage and par	ruse of a renta king fees: (d) te	al car larger than dephone and tele	a Class "B" egraph exper	car. nses; (e) co	nvention or		
conference reg	istration fee. If meals are included in the reg	istration fee, per	diem should be reduced accordingly.	Receipts should be obtain	ned when requi	red. The officia	al Department of	Transportati	on map sho	uld be		
	ting mileage from point of origin to destination n receipt must be attached. Any fraudulent of					ssional Capacity	y section must b	oe completed	. Additional	ly, a copy of an agenda a	ina	



NFEDP Rural Regional Development Grant Scholarship Application

The NFEDP's continuing Education Scholarship Program provides for the reimbursement of event registration fees, travel, lodging and meals. Mileage and meal per diem calculations are based on current Florida State reimbursement rates. Payment receipts for registration fees, lodging, airfare, and rental cars are required to be submitted for reimbursement. All scholarship applications must be submitted a minimum of 10 days before the event.

Applicant			
Name: Dana Jones		Title: President & CEO	
Affiliation: Pulnam Count	y Chamber of Commerce		
Address: 1100 Reid Street			
City: Palatka		ST: FL	Zip: 32177
Telephone: 386-328-	1503 Email: danajones	s@chamberpc.com	
Event			
Event Name: ACCE	Annual Conference		
Event NameSalt	Lake City, Utah		
Date(s) of attendance		To:	
Registration Fee: \$.	1,079.		
Reimbursement Det			
Mileage Roundtrip:	To JAX Airport = 140 miles	Vicinity Miles	age:
Rental Car Rate:		(# Days	
Air Travel:	\$556.90	Taxi:	· · · · · · · · · · · · · · · · · · ·
Lodging fee:	\$ 250./night	•	
Meals (Provide total r	number of each meal type in the s	spaces below):	
Breakfast: 5	Lunch: 5	Dinne	er: <u>5</u>
Dona Do	res/MBL	65	29-23
Signature of Applicant		Date	
Completed applications	should be faxed 850.487.0041 or en	nailed to Shannon Walter (s	swalter@iog.fsu.edu).
For Internal Office Use Only	·		
Approved by:	Jeff gland	Date:June 29, 20	23

Shannon Walter

From: Dana Jones <danajones@chamberpc.com>

Sent: Monday, August 14, 2023 10:31 AM

To: Shannon Walter

Subject: Your flight to Jacksonville - Delayed

Shannon

Please see email below. We arrived at JAX a little after 11:00 pm then stopped to grab a "late dinner" (we were starved) and drove home. I am about 1 ½ hours (67 miles) from JAX which is why we got home at 1:30 am.

Dana Cameron Jones
President
Putnam County Chamber of Commerce
(386) 328-1503 x102
www.putnamcountychamber.com



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From: Dana Jones <dcjones94@comcast.net>
Sent: Monday, August 14, 2023 10:24 AM
To: Dana Jones <danajones@chamberpc.com>
Subject: Fwd: Your flight to Jacksonville - Delayed

----- Forwarded message -----

From: American Airlines <no-reply@info.email.aa.com>

Date: Aug 4, 2023 8:00 PM

Subject: Your flight to Jacksonville - Delayed

To: DCJONES94@COMCAST.NET

Cc:



Flight 2465 to JAX is delayed

Record locator: GUSTHA

Here are your new departure and arrival times. We're sorry for the delay.

DELAYED

DFW to JAX

Friday, August 04, 2023

 $7:20 \, \text{PM} \rightarrow 10:47 \, \text{PM}$

Dallas/Fort Worth Jac

Jacksonville

Terminal A

Terminal --

Gate A21

Gate C10

AA 2465

If this delay causes a missed connection, we'll work to rebook you on another flight and contact you with updated flight information.

Check flight status

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Hyatt Regency Salt Lake City 170 South West Temple Salt Lake City, UT 84101 Tel: 801-596-1234 Fax: 801-596-1235

hyattregencysaltlakecity.com

INVOICE

MS Dana Jones 1100 Reid Street Palatka FL 32177 **United States**

1016 Room No. Arrival 07-30-23 08-04-23 Departure

Confirmation No.

Group Name

4373720601

Folio Window 1

ACCE

Folio No. 57263

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Date	Description		Charges	Credits
07-30-23	Accommodation		245.00	725.00
07-30-23	County Fee		2.45	100
07-30-23	Sales Tax		19.18	
07-30-23	Transient Room Tax		15.02	
07-31-23	- Market Breakfast Food	Room# 1016 : CHECK# 60106361	17.82	21500
07-31-23	Accommodation		245.00	LLJ
07-31-23	County Fee		2.45	F 110
07-31-23	Sales Tax		19.18	»D
07-31-23	Transient Room Tax		15.02	225
08-01-23	Accommodation		245.00	T.T.
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08-01-23	Transient Room Tax		15.02	216
08-02-23	Accommodation		245.00	I.T.
08-02-23	County Fee		2.45	
08-02-23	Sales Tax		19.18	- 00
08-02-23	Transient Room Tax		15.02	725.00
08-03-23	Accommodation		245.00	LL
08-03-23	County Fee		2.45	
08-03-23	Sales Tax		19.18	
08-03-23	Transient Room Tax		15.02	
08-04-23	Visa	XXXXXXXXXXXX3916 XX/XX		1,426.07

Total 1,426.07 0.00 Balance

I agree that my liability for this bill is not waived and I agree to be held personally liable in the event that the indicated person, company or association falls to pay for any part or the full amount of these charges.

World of Hyatt Summary

WE HOPE YOU ENJOYED YOUR STAY WITH US!

Membership:

Guest Signature

XXXXXX929Y

Bonus Codes: Qualifying Nights:

Eligible Spend:

1,237.73

Redemption Eligible: 17.82

American Airlines

AA RECORD LOCATOR: GUSTHA



Get your boarding pass faster! Scan this barcode at any American Airlines Self-Service Machine.

Jacksonville to Salt Lake City 3 Adults

Sunday July 30, 2023 - Friday August 4, 2023

AA Record Locator
GUSTHA

Reservation Name

JAX/SLC

Your record locator is your reservation confirmation number and will be needed to retrieve or reference your reservation.

Depart.

Status: Ticketed Jun 20, 2023

Total Paid:

Fare Amount

3 × \$474.42 USD

Priority AccessSM

AAdvantage® Benefits

Taxes & Carrier-Imposed Fees

\$1,670.70 USD

American Airlines 1973

Flight

Jacksonville (JAX) July 30, 2023 06:30 AM Travel Time : 1 h 23 m Class : Economy

Class: Economy Seat: 25A, 25C, 25B

American Airlines
2452

Charlotte (CLT) July 30, 2023 09:05 AM

Travel Time : 4 h 16 m Class : Economy Seat : 32F , 32E , 32D Arrive

Charlotte (CLT)

July 30, 2023 07:53 AM Booking Code: S Aircraft: Airbus A321

Morall , Allpus Asz (

Salt Lake City (SLC) July 30, 2023 11:21 AM

Booking Code : S Aircraft : Airbus A321 Taxes

\$247.44 USD

\$0.00 USD

\$1,423.26 USD

Carrier-Imposed

\$0.00 USD

Flight Depart

American Airlines
1214

Salt Lake City (SLC) August 4, 2023 07:42 AM Travel Time : 2 h 40 m

Class: Economy Seat: 28F, 28D, 28E

American Airlines
2465

Dallas/ Fort Worth (DFW) August 4, 2023 12:22 PM Travel Time : 2 h 26 m

Class: Economy Seat: 25A, 25B, 25C Arrive

Dallas/ Fort Worth (DFW) August 4, 2023 11:22 AM

Booking Code : Q Aircraft : Airbus A321

Jacksonville (JAX)

August 4, 2023 03:48 PM Booking Code : Q

Aircraft : Airbus A321

Flight Subtotal

\$1,670.70 USD

+3 = 556.90

Receipt

PASSENGER	TICKET NUMBER	FREQUENT FLYER NUMBER	FARE	EQUIV FARE	Tax/Fee/Charge	TICKET TOTAL
LITTEN,MARK	0012456945404	J30ME32	\$474.42 USD	0.00 USD	82.48	556,90
JONES,DANA	0012456946405	J17PY98	\$474,42 USD	0.00 USD	82.48	556,90
LINTON, JULIA	0012456945406	K2NF252	\$474.42 USD	0.00 USD	82.48	556.90
Payment Type	: VISA ******4743	A STATE OF THE STA			Total	\$1,670,70 USD

Endorsements/Restrictions

CXL BY FLT TIME OR NOVALUE/NONREF/FAREDIF/

Terms and conditions:

If you've already begun travel, this receipt may only show portions of your trip not flown.

If your ticket involves travel outside the U.S., Canada, U.S. Virgin Islands or Puerlo Rico and has been reissued, your ticket total may not include all taxes. Please contact Reservations for the correct total.

A summary of all the terms and conditions that apply to your travel are available on aa.com/conditionsofcarriage.

		Contract of Charter and Artist
NORTH FLORIDA ECONOMIC DEVELOPMENT PARTN 3200 COMMONWEALTH BOULEVARD SUITE 7 TALLAHASSEE, FL 32303	ERSHIP DATE 8/14/23	2069 63-68/631 002
PAYER OF Dana C. Jones two thousand Nine hundred fifty Six	dollars 390/100 DOLLAR	56, 90 Safe Deposite Deposite Deposite Deposite
Capital City Bank DOWNTOWN OFFICE TALLAHASSEE, FL FOR REIM B. Scholarship for ACCE 2023	Deffel S	to THE MENTION AND THE PROPERTY OF THE PROPERT
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Capital City	- · · · O	
ron Reimb Scholarship for ACCE 2023	Jeffell sold	
2008880011800 P2005009	284370014	

Check

2069 Date: 08/28 Amount: \$2,956.90

		TRAVELER: M	lark Litten	<u> </u>	CM160-001-001-001-00-00-00-00-00-00-00-00-00	DATE:	······································	***************************************	0/22	//2023	
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	OF I RAVEL EAPENSES										
Date	Travel Performed From Point of Origin to Destination	AFFILIATION: Putnam County Chamber of Commerce	Hour of Departure and Hour of	Meals for Class A & B	Lodging (attach	Per Diem	Map Mileage	Vicinity Mileage		alatka, FL Other Expen	ISes
			Return	Travel	receipts)		Claimed	Claimed	Түре		Amount
8/12/2023	Palatka, FI to Jacksonville, FL	SEDC Annual Conference 2023	1;30PM	\$19.00	 	 	77	,	Conference Reg	_	\$ 645.0
<u> </u>	Via Personal car						† <u>-</u>		Airfare		\$281.4
	Jacksonville, FL to Williamsburg, VA via air		1	1	 	<u> </u>	 	1	Airport Parking		\$56.4
08/13/23	3,		 	\$ 36.00	\$ 225.00	<u> </u>	1	1	Uber	1	\$51.5°
									Taxi		\$48.0
A									Uber		\$41.20
08/14/23		breakfast provided		\$ 30.00	\$ 225.00	***************************************					
08/15/23				\$ 36.00	\$ 225.00						
										***************************************	***************************************
08/16/23	Virginia to Jacksonville via air		5:30pm	The second se		\$ 60.00	77				
	Jacksonville, Fl to Palatita, FL via parsonal car										
Terrorite de la company de											
				<u> </u>	<u> </u>	-	<u> </u>				
		ssions presented new information on the changing economy onal resources to implement new policies. **** Mark's plan		Column	Column	Column	154	0	Column		Summary
	_	a voucher for a hotelon the night of 8/12 and he arrived in V		Total	Total	Total	0.445	0.445	Total	1	Total
ne morning.											
				\$121.00	\$675.00	\$60.00	\$ 68.53	\$ -		\$	1,123.52
						ļ.		<u> </u>			
				NET AMOUNT	DUE TRAVELER				<u> </u>	\$	2,048.05
		bursement is true and correct in every material matter; that		Pursuant to Se	t ction 112.061 (3) (a), Florida St	atutes, I here	by certify or	affirm that to the best	of my know	riedge the travel was for
		er diem claimed has been appropriately reduced by any meal but this vougher conforms in every respect with the requirem		the purpose(s)	stated above.			1_6	/		
12.061, Florida			<u> </u>	GRANTEE SI	GNATURE:		$-/\!$	iny !	/		
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IGNATURE D	ATE 9-28-231/	HILE VP, ECON, DEUEL	COUST	SIGNATURE [DATE:	Senter	nber 2	9, 2023			
		,	/	Grant No:		-	Phone No.:				
			-			····					
Class B travel	wance shall be made for meals when travel is	y from official headquarters. ich involves overnight absence from official headquarters. confined to the city or town of official residence or immediate Florida Statutes. Travel over a period of 24 hours or more wil	•	Breakfast — w Lunch — w Dinner — w	then travel begi then travel begin occurs during ni	ght-time hours di	on and extendander and extends ue to special	ds beyond 2 beyond 8 p.; assignment.	p.m. m. or when travel	o basis of 6	haur avalas
peginning at the for Actual Lodgi Per diem shall to peginning at mic all travel. When or Actual Lodgin	hour of departure from official headquarters, ng Expenses" column and include the appropi ne completed at one-fourth of authorized rate for hight; less than 24-hours travel will be calcula n claiming per diem, the meal allowance column ng Expenses" column and include the appropring	Hour of departure and hour of return should be shown for all riate meal allowances in the "Meals for Class A & B Travel" or or each quarter or fraction thereof. Travel over a period of 24 ated on the basis of 6-hour cycles, beginning at the hour of departs should not be used. Claims for actual lodging at single octated and allowances in the "Meals for Class A & B Travel" colvel is by common carrier and billed directly to the traveler, the	Il travel. Claims for a plumn. hours or more will t parture from official I cupancy rate plus m lumn.	actual lodging at oe calculated on headquarters. Heal allowances	single occupar the basis of 6-h hour of departur should be put in	ncy rate plus mea nour cycles, re and hour of ret n the "Per Diem	al allowances tum should b	should be p	ut in the *Per Diem		
The name of the ncidential trave	e common carrier should be inserted in the "M. I expenses which may be reimbursed include:	ap Mileage Claimed" column in these instances. Additionally, (a) reasonable taxi fare; (b) ferry fares and bridge, road, and tration fee, oer diem should be reduced accordingly. Receints	, justification must be tunnel tolls; (c) stor	e provided for us age and parking	se of a rental ca r fees; (d) teleph	ar larger than a C none and telegra	Class "B" car. ph expenses	; (e) convent	tion or	_ = = = = = = = = = = = = = = = = = = =	



NFEDP Rural Regional Development Grant Scholarship Application

The NFEDP's continuing Education Scholarship Program provides for the reimbursement of event registration fees, travel, lodging and meals. Mileage and meal per diem calculations are based on current Florida State reimbursement rates. Payment receipts for registration fees, lodging, airfare, and rental cars are required to be submitted for reimbursement. All scholarship applications must be submitted a minimum of 10 days before the event.

Applicant						
Name: Mark D. Litten		Title: _	/P - Economic De	velopm	nent	
Affiliation: Putnam County	Chamber of Commerce					
1100 Doid Stenot						
Cityr. Palatka			ST. FL	7.in:	32177	*****
Telephone: 386-328-1	503 Ema	ail:ark@chamberpc.com	Martin			
Event						
Event Name: Souther	n Economic Developmen	t Council (SEDC)	***************************************	***************************************	www.commission.com	
Event Location: Willia	imsburg, Virginia					
Date(s) of attendance	- From: August 13, 2	023	To: August 15, 2023		ikkomuniuumis arasiatuus muusilatuus maanaa ayaan kassa maanaan maanaa muu	****
Registration Fee: \$.	545.00					
Reimbursement Deta	ails	7 A)				
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Air Travel:	281.41		Taxi:	······································	retain the name of the second	
Lodging fee:	329.20					
Meals (Provide total n	umber of each meal ty	pe in the spaces bel	•			
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Jan Z	Anco	mindeles (Markette Standards)	É	o-1	2-23	
Signature of Applicant			Date			*****
Completed applications	should be faxed 850.487.	0041 or emailed to S	hannon Walter (sv	valter@	Qiog.fsu.edu),	
For Internal Office Use Only	Deff of and			***************************************		
Approved by:	1111111111	Date:	June 28, 2	2023		

SOUTHERN ECONOMIC DEVELOPMENT COUNCIL

311 Nelson St, SW ATLANTA, GA 30313 (404) 523-3030 matthew@sedc.org www.sedc.org

BILL TO Mark Litten Mark Litten 1100 Reid Street Palatka, Florida 32177



CONNECT . DEVELOP . GROW

INVOICE 12149

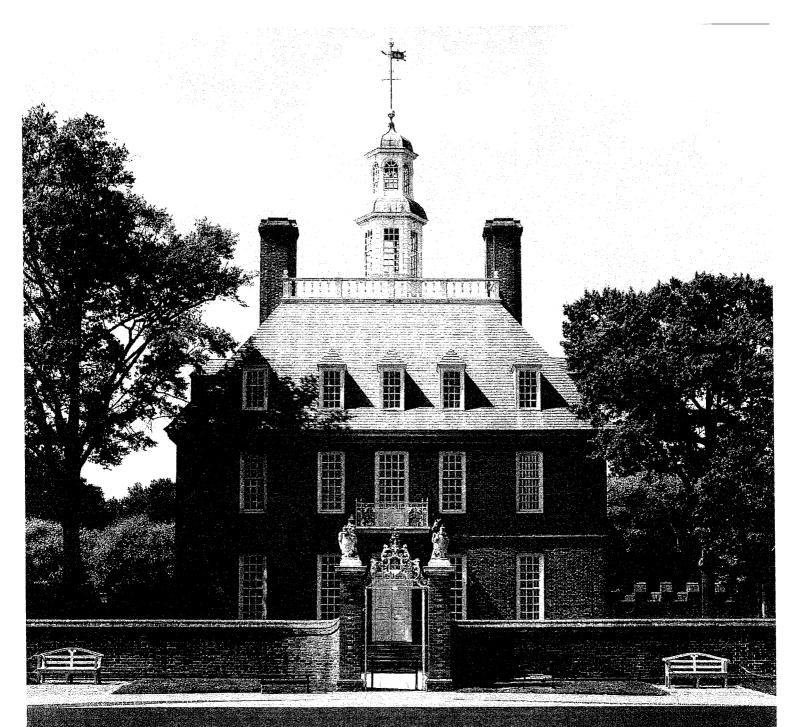
DATE 07/26/2023 TERMS Net 30

DUE DATE 08/25/2028

DATE PRODUCT/SERVICE	QTY	RATE	AMOUNT
08/13/2023 Annual Conference - Registration Member Ticket (Mark Litten)	1	645.00	645.00
2023 SEDC Annual Conference - Williamsburg:	8 2 2 3 PAYMENT		645.00
	TOTAL DUE		\$0.00



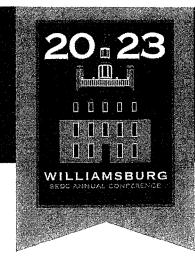
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			Total for Account	\$2,409.64	
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07/25	07/24	6616	WAL-MART #0551 PALATKA FL	\$4.97	776
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07/26	07/25	3698	PUBLIX #727 PALATKA FL	\$25.70	7-46
07/27	07/25	2279	THE HOME DEPOT #8531 PALATKA FL	\$22.33	?
07/31	07/30	4984	SQ *YELLOW11 Salt Lake Cit UT	\$32.00	57.41
08/02	07/31	5485	HYATT REG SALT LAKE F& SALT LAKE CIT UT	\$37.85	77-42
08/07	08/04	9165	USA PARK.NET 303-8259192 FL	\$75.79 <u>\$75</u>	7-40
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			Total for Account	\$2,387.79	
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Colonial Williamsburg

SEDC ANNUAL CONFERENCE + AUGUST 2023





SUNDAY, AUGUST 13

8:00 AM - 5:00 PM

Registration

Location: #SEDC2023 Exhibit Hall

8:30 AM - 2:00 PM

Golf Outing & Cookout for Golfers Location: Golden Horseshoe Golf Club

10:30 AM - 2:00 PM

Port of Virginia Tour Location: Port of Virginia

12:00 PM - 12:45 PM



How to Market Your EDO to Site Selectors

Location: Colony Ballroom

Linda Mosely, 365 Degree Total Marketing

Are you marketing your EDO to America's leading Site Selectors? If so, are you catching their attention? Don't miss SEDC Cornerstone Investor, Linda Mosely of 365 Degree Total Marketing, as she breaks down the results of a 2023 marketing survey completed by Site Selectors and project managers. This session is a can't miss "inside look" into the winning content and strategies to make your community stand out!

12:45 PM - 2:00 PM



Show the Value of What You Do:
Measuring & Achieving Success
Location: Colony Ballroom
Dr. Pete Fullerton, Kansas City Aviation

The ultimate measure of financial success of most programs is the return on investment, which compares the monetary benefits to the cost of the initiative. In this session, Dr. Pete Fullerton breaks down the most recognized approach to ROI evaluation as implemented by over half of Fortune 500 companies as well as several other private and government organizations throughout the US and 70 countries international.

2:00 PM - 3:00 PM

SEDC #YPCon | Site Selectors Roundtable

Location: Colony Ballroom



Tess Fay, Global Location Strategies John Longshore, Newmark Chuck Sexton, Next Move Group

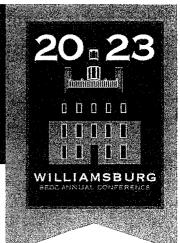








Last year, the #AmericanSouth developed almost 200 billion in new capital investment that will create a quarter million new jobs. The south is America's economic development hot spot and a global economic development powerhouse. In this session, leading Site Selection Consultants will break down the #AmericanSouth economic momentum and on-going opportunity, relay strategies to accelerate our worldwide economic advantage, and share tips for the #AmericanSouth's rising economic development stars!



3:00 PM - 4:00 PM



SEDC #YPCon I Advancing Your ED Career Location: Colony Ballroom Chad Chancellor, Next Move Group



Economic development is not only incredibly and globally competitive for communities and states, but also for practitioners when seeking career advancement. In this session, Chad Chancellor, founder of one of the nation's leading executive search firms, shares how rising economic development stars can get ahead and differentiate themselves to advance their careers.

4:00 PM - 5:00 PM

SEDC #YPCon | Future Leaders Focus Group

Location: Colony Ballroom



The future of economic development in the #AmericanSouth, the world's third largest economy, will be crafted by SEDC members. As SEDC's membership grows, particularly among YPs, the Council must deploy services and opportunities tailored to the next generation of economic development leaders. This session will start a meaningful foundation toward building a strong, active, and impactful SEDC Young Professionals Committee operation.

4:00 PM - 5:00 PM

SEDC Committee Meetings
Location: Williamsburg Lodge

SEDC State Caucus Meetings
Location: Williamsburg Lodge

#ESECCEST

5:00 PM - 6:00 PM

6:00 PM - 8:00 PM

#SEDC2023 Welcome Reception Location: The Fountain Garden at Colonial Williamsburg

MONDAY, AUGUST 14

6:00 AM - 7:30 AM

#SEDC2023 Fun Run 5K

Location: Meet in Williamsburd Lodge Lobby

8:00 AM - 9:00 AM

General Breakfast

Location: Colony Ballroom

8:00 AM - 9:00 AM

SEDC New Member Breakfast

Location: Piedmont A Ballroom

8:00 AM - 9:00 AM

SEDC Past Chairs' Breakfast

Location: Piedmont B Ballroom

9:00 AM - 4:00 PM

Spouse & Guest Program:

Colonial Williamsburg & Historic Jamestown ded Tours

Location: Meet in Williamsburg Lodge Lobby #1920AM

9:00 AM - 9:15 AM

#SEDC2023 Welcome Ceremony Location: Virginia Ballroom

9:15 AM - 9:45 AM



Welcome to Virginia Location: Virginia Ballroom

Secretary Caren Merrick, Commonwealth of Virginia

9:45 AM - 10:00 AM

Networking Break

Location: #SEDC2023 Exhibit Hall

10:00 AM - 11:00 AM



United States Economic Outlook

Location: Virginia Ballroom

Sonya Waddell, Federal Reserve Bank

Sonya Waddell of the Federal Reserve Bank breaks down the economic trends, key indicators, and data necessary to inform perspectives and projections relative to the United States economy.

11:00 AM - 12:00 PM



An Overview of Southern Economic Development in the #AmericanSouth
Location: Virginia Ballroom

Brian Kelsey, EY

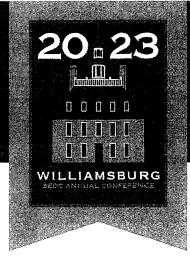
Iconic brands that have defined global commerce and emerging industries that super-charge new markets call the #AmericanSouth home. As the world's third largest economy, the south is rooted in iconic tradition and poised for accelerated growth. In 2022, SEDC members served within networks that developed 200 billion in new corporate investment. Today momentum and opportunity continue to soar. Join Ernst & Young's Brian Kelsey for a can't miss primer on the state of #AmericanSouth economic development.

12:00 PM - 1:15 PM



SEDC Keynote Luncheon Location: Colony Ballroom Jason Redman, Retired Navy SEAL

Retired Navy SEAL and business leader Jason Redman has defied the odds. He is a severely wounded warrior, NY Times and Amazon bestselling author, veteran advocate, business leader, and acclaimed leadership and resilience speaker. From a potentially career-ending leadership failure, Jason fought back to redemption and respect only to find himself shot eight times including a round to the face in a fierce firefight in Iraq. Jason is the epitome of the Overcome Mindset. Jason now motivates and inspires audiences across the country with his remarkable journey of leadership, redemption, and building a relentless Overcome Mindset. Jason has merged all his lessons learned into relatable content teaching others how to lead themselves, get off the X and Overcome all.



1:15 PM - 1:30 PM

Networking Break

Location: #SEDC2023 Exhibit Hall

1:30 PM - 4:00 PM

State Association Executives-Only Strategic Meeting

Location: Piedmont C Ballroom

As economic momentum and opportunity soar in the world's third largest economy, the #AmericanSouth's economic development associations stand as the go-to resource for training, pro-growth advocacy, and innovation. This "CEOs-only" meeting is designed for state association executives to convene to compare notes, collaborate, and strategize methods to accelerate their role as a convener, capacity builder, and champion for progress.

1:30 PM - 2:15 PM

How the Sandwich is Made: A Site Selection Case Study

Location: Virginia Ballroom

Edward Burch, Tennessee Department of Economic & Community Development John Longshore, Newmark





Newmark's John Longshore and Tennessee's Edward Burch share the story of a recent #AmericanSouth project in the Volunteer State. Don't miss the strategy, process, and impact of a great southern win!

1:30 PM - 2:15 PM



BR&E Workshop

Location: Tidewater Ballroom Dr. Alison Davis, University of Kentucky

Did you know that most of new capital investment and jobs created are by industries already operating in #AmericanSouth communities? Providing enterprise with world-class business environments and experiences is economic development! In this session, the University of Kentucky's Dr. Alison Davis shares the BR&E playbook and leading national strategies to enhance your business retention and expansion efforts.

15 PM - 3:00 PM

Aligning Strategy and Funding for EDOs Location: Virginia Ballroom

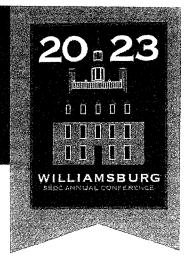
Andy Coe, Convergent Nonprofit Solutions Chuck Sexton, Next Move Group







Join Site Selection Consultant Chuck Sexton of Next Move Group and Convergent Nonprofit Solutions' Principal Andy Coe as they break down two critical items for all EDOs—strategic planning and funding. Learn how to implement a seamless process that provides a fluid transition from proactive strategic planning to ROI-focused fundraising. This model creates a fundable community-backed plan that maximizes investment from public/private stakeholders.



2:15 PM - 3:00 PM



Committee for Foreign Investment in the United States Update

Location: Tidewater Ballroom Philip Land, Haynsworth Sinkler Boyd

The Committee for Foreign Investment in the United States, an organization within the U.S. Department of the Treasury, is an interagency committee authorized to review certain transactions involving foreign investment in the United States and certain real estate transactions by foreign persons, in order to determine the effect of such transaction on the national security of the United States. In this session, one of the #AmericanSouth's leading economic development attorneys shares the latest updates and proposals from the US CFIUS

3:00 PM - 3:45 PM

Accelerating Rural Economic Development in the #AmericanSouth Location: Virginia Balfroom











James Chavez, SC Power Team Rashard Howard, CSX Jen Kostyniuk, Dominion Energy Alfreda Reynolds, Brunswick County ED David Robinson, Montrose Group

Rural communities and economic development partners in the #AmericanSouth are competing and winning on an incredibly competitive global stage. As competition increases exponentially, SEDC's rural members are setting the standard for rural strategy and opportunity. This panel of leading professionals will dive into best practices regarding workforce, product development, BR&E, community and small business development, innovation, and more to perpetuate and accelerate progress in the rural #AmericanSouth.

3:00 PM - 3:45 PM



Overcoming Challenges of Economic Development

Location: Tidewater Ballroom Chris Lloyd, McGuireWoods

The 17 states of the Southern Economic Development Council collectively developed 200 billion in new capital investment which will create 250,000 new jobs in 2022. Our econom strength represents 10 trillion of the US GDP, which sets the #AmericanSouth as the world's this largest economy. This economic momentum is equaled by go-forward opportunity as SEL members deploy globally leading strategies to perpetuate momentum. Join Site Selectio Consultant Chris Lloyd for an informative discussion regarding industry considerations and bes practice strategies to differentiate in an increasingly competitive marketplace.

20 23

O O O O

WILLIAMSBURG
SEDCANNUAL COLLEGER CAR

3:45 PM - 4:30 PM

Connection Between Renewable Energy & Data Centers Location: Virginia Ballroom









Blair Anderson, Amazon Fletcher Mangum, Mangum Economics (Moderator) Buddy Rizer, Loudoun County Economic Development Brittany Zamborsky, AES

A leading economist, strategist, private enterprise representative, and economic developer discuss the relationship between renewable energy and data centers. As many SEDC communities target data centers within a business recruitment strategy, this session is a can't miss discussion regarding an emerging and impactful recruitment category.

3:45 PM - 4:30 PM

Reshoring and the Future of Supply Chains

Location: Tidewater Ballroom Adam Solomon, ResearchFDI Bruce Takefman, ResearchFDI





Don't miss international economic development leaders Bruce Takefman and Adam Solomon of ResearchFDI, a prominent economic development consultancy firm, at #SEDC2023. This session will break down high-level data that showcases current and future investment trends, information on which sectors are the most likely candidates for reshoring, and actionable recommendations on how economic developers can attract reshoring projects.

4:30 PM - 5:00 PM

SEDC Awards Ceremony Location: Virginia Ballroom

5:00 PM - 6:00 PM

Chairman's VIP Reception (invitation only)

cocation: Regency Ballroom at Williamsburg Inn

6:00 PM - 7:30 PM

SEDC Foundation Silent Auction Reception Location: Colony Ballroom DINNER = BUS FACILITIES
CREW

TUESDAY, AUGUST 15

8:00 AM - 9:00 AM



Breakfast Plenary, Economic & Policy Outlook: A Market View Location: Colony Ballroom

Dr. Robert Martinez, Moffatt & Nichol

Moffatt and Nichol Senior Advisor for Freight and Economic Development, Dr. Robert Martinez, kicks off Day 3 of #SEDC2023 with a review of macroeconomic and policy dynamics currently impacting the U.S. economy and our economic outlook, including with reference to development challenges. Attendees should plan to attend and take notes on presented economic data to inform current and future development strategy.

9:00 AM - 10:00 AM

Accelerating Economic Development in the #AmericanSouth: A look at the Commonwealth of Virginia

Location: Virginia Ballroom

Stephen Edwards, The Port of Virginia

Jason El Koubi, Virginia Economic Development Partnership





Ranked as America's No. 2 Top State for Business by CNBC, Virginia offers the right environment for business success. Virginia's industries are as diverse as its geography. Home to the largest data center market in the U.S., a varied manufacturing base, and t highest concentration of tech workers in the country, Virginia serves key national and a markets from a central East Coast location. In this session, learn why the #AmericanSoc competitively advantaged as exemplified by SEDC Annual Conference hosts

10:00 AM - 10:45 AM

The Changing Nature of CRE Location: Virginia Ballroom

Rick Bertasi, Newmark Ron Bertasi, GIS WebTech





Brothers Rick and Ron Bertasi share the latest in corporate real estate trends which are changing rapidly due to the lasting impacts of the pandemic. Don't miss these industry leaders as they discuss how companies are thinking about commercial space, remote vi onsite work, and other trends that are rippling through the commercial property market and impacting employer/employee relationships.

10:00 AM - 10:45 AM



Leveraging Federal Grant Opportunities to Accelerate Economic Development

An Attorney, A Utility, A Railway, and a Developer Walk into a Bar

Location: Tidewater Ballroom John Zakian, GrantWorks

Join us for an impactful session regarding leveraging federal grant opportunities to fill gaps in project financing. You'll learn from real life examples and get basic information of the broad range of potential federal grant and resource programs available to suppo economic development strategies and project implementation.

10:45 AM - 11:30 AM



Location: Virginia Ballroom

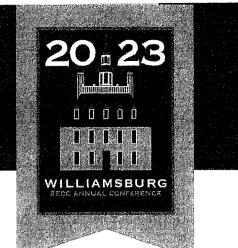






Richard Blackwell, Agracel MaryBeth Flournoy, Norfolk Southern Jacob Hickman, Duke Energy Florian Stamm, SGR Law

A cross-cutting panel of #AmericanSouth experts, associated with hundreds of recent proj wins, join for a fun, informative and holistic discussion on economic development trends strategies, real-world success stories, and winning tips to implement in your community.



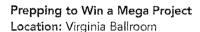
10:45 AM - 11:30 AM



Best Regions for Food Manufacturing Location: Tidewater Ballroom Tess Fay, Global Location Strategies

SEDC members are aggressively competing and winning food and beverage projects in a global marketplace. Don't miss leading Site Selector Tess Fay of Global Location Strategies as she shares how projects in this space move and why the #AmericanSouth is competitively advantaged. This session will include food manufacturing trends, recent announcements, insights, a typical project profile, and a look into metro food and beverage rankings.

11:30 AM - 12:15 PM











Joe Hines, Timmons Group Christian Beaudoin, JLL Michael Dreiling, VEDP Tim Weston, Yates Construction

Quick, risk-free site selection experiences and fast operationalizations are critical to economic development success. The #AmericanSouth has an incredible "speed-to-market" global advantage as communities and partners in the SEDC footprint are investing in product development unlike ever before. In this session, we take this discussion to the next level as a panel of world-class experts share how to prepare to win a mega project. This session is a can't miss capacity builder to capitalize on an important industry trend.

11:30 AM - 12:15 PM



Aligning Strategy with Future Workforce Demands

Location: Tidewater Ballroom Dr. Chris Chmura, Chmura

Economic Developers and enterprise understand that workforce is a key driver in location and expansion decisions. In this session, Chmura's CEO and Chief Economist, Dr. Chris Chmura, will analyze the current state of the economy and what the actual job market demand looks like in the #AmericanSouth. This is a can't-miss strategy and capacity building session.

12:15 PM - 1:15 PMh



SEDC Luncheon Program
Location: Colony Ballroom
President George Washington
President Thomas Jefferson

Senator Monty Mason, Senate of Virginia







Senator Monty Mason welcomes the Southern Economic Development Council to Virginia's 1st State Senate District. Following, Presidents George Washington and Thomas Jefferson provide a briefing of the founding of our nation and Williamsburg's place in history.

1:30 PM - 1:45 PM

SEDC Annual Meeting J. Location: Virginia Ballroom

1:45 PM - 2:30 PM

Is it Smart to Collaborate with the Competition?

Location: Virginia Ballroom











WILLIAMSBURG

Bill Cork, Mississippi Development Authority
Jennifer Garrison, Appalachian Regional Commission
Dan Gundersen, Camoin Associates
Clint O'Neal, Arkansas Economic Development Commission
Secretary Don Pierson, Louisiana Economic Development

High-ranking executives and senior economic development officials will engage in a dialogue regarding the enduring century-old tradition of pitting states, regions, and communities in direct competition with each other. Is the long-standing approach to economic development still valid, being disrupted, or outdated? This session will explo how economic development finds itself between opposite but interconnected forces: an ever-expanding complex and collaborative world and a movement towards more politically charged, polarizing interactions between states and regions. A panel of leadi regional development executives and industry leaders who compete will explore this ar probe the pros and cons of establishing cross-border approaches among states, region: and communities.

2:30 PM - 3:15 PM

A Discussion with State Economic Development Secretaries & CEOs Location: Virginia Ballroom







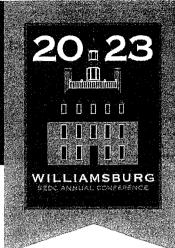






Christopher Chung, Economic Development Partnership of North Carolina Jason El Koubi, Virginia Economic Development Partnership Secretary Harry Lightsey, South Carolina Department of Commerce Secretary Jeff Noel, Kentucky Cabinet for Economic Development Clint O'Neal, Arkansas Economic Development Commission Gray Swoope, VisionFirst Advisors

The #AmericanSouth's leading EDO Secretaries and CEOs join a one-of-a-kind panel to showcase why the SEDC footprint is the world's leading and best positioned region. In 2022, panelists deployed strategies and practices responsible for the development of 55 billion in capital investment and 79,000 created jobs. This is a can't miss session to inspire and inform ongoing strategy and progress in the #AmericanSouth.



3:15 PM - 4:00 PM

A Discussion with Leading Site Consultants

Location: Virginia Ballroom











Lee Downey, Hunton Andrews Kurth Tess Fay, Global Location Strategies Susan Donkers Franklin, Global Location Strategies Gray Swoope, VisionFirst Advisors Raul Peralta, ECS

Iconic brands that have defined global commerce and emerging industries that supercharge new markets call the #AmericanSouth home. As the world's third largest economy, the south is rooted in iconic tradition and poised for accelerated growth. In this session, leading experts share the latest global trends, expectations, and perspectives in site selection. Don't miss an opportunity to capitalize on current economic development conditions and opportunities.

4:00 PM - 4:10 PM

#SEDC2023 Closing Ceremony & Special Announcement

Location: Virginia Ballroom

5:00 PM - 8:00 PM

#SEDC2023 Closing Reception, Transportation Provided

Location: Busch Gardens Williamsburg

SAVANNAH

NOTES

SEDC EDUCATION COMMITTEE - PETE FULLERTONI
- PROFESSIONAL DEVELOPMENT SERVES = 14 TOPIC WEBINARS

A USE-FIL Coolea BACKPACK TO TRANSPORT ACCOMOL!



Mr Mark Litten	l .	Room No.	: 4603
105 Hiawatha	Ct	Arrival	: 08-13-23
East Palatka F	L 32131	Departure	: 08-16-23
United States		Folio No.	: 226131
Deliver to	: 4603	Conf. No.	: 496322
Company Name	: Putnam County Chamber of Commerce	Cashier No.	: 260
Group Name	:	Custom Ref.	;
		Page No.	:1 of 2
INFORMATION IN	IVOICE	Printed on	: 08-16-23

Date	Description		Charges	Credits
08-13-23	Deposit Transfer at C/I			282.42
08-13-23	Lodge Dining		53.75	
	Room# 4603 : CHECK# 1906756			
08-13-23	Lodge Sweet Tea & Barley		4.93	
	Room# 4603 : CHECK# 1819670			j. nyk
08-13-23	Room Charge		251.00	- N (V
08-13-23	Room City Tax		11.85	. 276
08-13-23	Room Occupancy Tax		2.00 /	
08-13-23	State Sales Tax		17.57	
08-14-23	Lodge Gift Shop		7.49	
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08-14-23	Room Charge		251.00	
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			002.10	000.40
		Total Credits		902.16
		Balance		0.00

TERMS AND CONDITIONS

Guest Signature:

Date:

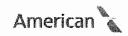
Hotel accounts must be paid in full upon departure. Charges discovered after checkout are payable in full upon billing. Accounts not paid in full in 30 days after billing are considered delinquent and are subject to a 1.5% per month charge based upon the ending balance for the billing period exclusive of new charges incurred during the billing period.

From: American Airlines

Sent: Monday, June 12, 2023 10:34 AM

To: Mark Litten

Subject: Your trip confirmation (JAX - PHF)



Issued: June 12, 2023

Your trip confirmation and receipt

We charged \$562.82 to your card ending in 4743 for your ticket purchase.

You can check in via the American app 24 hours before your flight and get your mobile boarding pass.

Record Locator: UOPNIJ

Saturday, August 12, 2023

≥ JAX

Jacksonville 8:15 PM AA 1830 🔪

o CLT

Charlotte 9:38 PM

Seat:

Class: Economy (B)

Meals.

≥ CLT

Charlotte 10:30 PM **AA 5938**

Operated by Piedmont Airlines as American Eagle

o PHF

Seat:

Class: Economy (B)

Newport News 11:56 PM

Meals:

Wednesday, August 16, 2023

≥ PHF

Newport News 10:58 AM

o CLT

Charlotte 12:30 PM AA 5799

Operated by Piedmont Airlines as American Eagle

Seat:

Class: Economy (B) Meals:

≥ CLT

Charlotte 1:40 PM AA 1836 🔌

o JAX

Jacksonville 2:59 PM

Seat:

Class: Economy (B)

Meals:

Manage your trip

Earn 50,000 Bonus Miles

Plus great travel benefits. Terms Apply.

Learn more



Your purchase

Mark Litten - AAdvantage® #: J30****

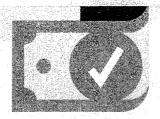
New ticket (0012454865292)

\$281.41



... 5G 📶

All Inboxes Your Wednes...



Total

\$41.20

Trip fare \$26.74

Subtotal \$26.74

Booking Fee \$4.22

PHF Airport Surcharge \$2.00

Tips \$8.24

Payments



Mastercard ----6669 8/16/23 9:14 AM

\$41.20

Switch Payment Method







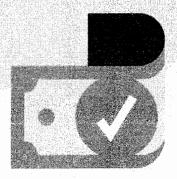


Uber

Total **\$51.51** August 12, 2023

Thanks for tipping, Robin

Here's your updated Saturday evening ride receipt.



Total

\$51.51

Trip fare

\$36.21

Subtotal









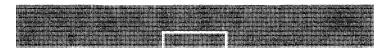
From: Taxi Drivers

Sent: Sunday, August 13, 2023 11:11 AM

To: Mark Litten

Subject: Receipt from Taxi Drivers

Square automatically sends receipts to the email address you used at any Square seller. <u>Learn more</u>



Taxi Drivers





Let Taxi Drivers know how your experience was

\$48.00

Custom Amount \$48.00

Total \$48.00

State Mappener Company Construction Constructi

Taxi Drivers

1000 Arboretum Way, 15

Newport News, VA 23602

Visa 4743 (Swipe)

Aug 13

2023 at

USAPARK Thank you for parking with us! 904-741-2100 Coming soon we'll be credit card only www.USAPARK.net

Earn Free Parking With Fast Pass After signing up get credit for previous parking stays @ www.usapark.net/acct-maint

Cashier: mary

Transaction#: 917277

Receipt Date: 8/16/2023 4:45 PM

Entry: 8/12/2023 3:01 PM Exit: 8/16/2023 4:45 PM

Park Type: Covered 10.75 4 days @ 10.75/day 43.00 2 hours @ 2.50/hour 5.00 Parking Charge: 48.00 State Tax at 7.5%: 3.60 Airport Fee at 10.0%: 4.80 Total Amount: 56,40 Amount Paid: 56.40 Change Due: 0.00

Credit Card: Visa 4743 56.40 License Plate #: AP38UL

You are not a Frequent Flyer. Inquire with Cashier.

From: Mark Litten <mark@chamberpc.com>
Sent: Wednesday, September 27, 2023 11:01 AM
To: Shannon Walter <swalter@iog.fsu.edu>

Subject: Re: NFEDP Scholarship

Shannon,

My flight left at 9:22am from JAX on August 12th, so 6:00am is correct.

Yes, I drove my personal vehicle.

My flight, which you can see on the itinerary I sent you previously, had a stop in Charlotte. The plane had mechanical issues and I had to spend the night in Charlotte, which American gave me a voucher for the hotel. My flight to final destination arrived the morning of August 13th.

~Mark

Mark D Litten

V-P, Economic Development Putnam Co Chamber of Commerce 1100 Reid Street Palatka, FL 32177 614.648.5015 cell

~Sent from my iPhone14ProMax

On Sep 27, 2023, at 10:34 AM, Shannon Walter <swalter@iog.fsu.edu> wrote:

Mark,

Also,

Can you explain the uber receipts? I do see you arrived in VA late in the evening on 8/12-

Thanks, Shannon

From: Shannon Walter swalter@iog.fsu.edu>
Sent: Wednesday, September 27, 2023 10:29 AM

To: Mark Litten mark@chamber.cccom
Cc: Diane Scholz dscholz@iog.fsu.edu

Subject: RE: NFEDP Scholarship

Thanks for sending the information. I am confirming the time you left Palatka to travel to Jacksonville Airport on 8/12- you have 6:00am but your airport parking shows check in at 3:01 pm. – is this correct? Did you drive your personal car from Palatka to Jacksonville?

Thanks,

NORTH FLORIDA ECONOMIC DEVELOPMENT PARTNERSHIP 3200 COMMONWEALTH BOULEVARD SUITE 7 TALLAHASSEE, FL 32303 DATE O 29 23	2073 63-68/631 002 6CHECK ARMOR
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NORTH FLORIDA ECONOMIC DEVELOPMENT PART SEES COMMONWEALTH BOWLEVARD SUITE 7 TALLAHASSEE, PL 32303	NERSHIP	2073
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Mark Litten SEDE Scholarship Ramb.	Jappino	0.
#002073# #063100688#0228	4 1 700 10	

Check

2073 Date: 10/11 Amount: \$2,048.05

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		AFFILIATION:	Putnam County Chamber of Commerce	Title:	Vice Pr	esident, Ec. De	ev.	RESIDENCE (C	CITY)		East Palat	:ka, FL	
Date	Travel Performed From Point of Origin to Destination			Hour of Departure and Hour of Return	Meals fo Class A & Travel	_	ich	Per Diem	Map Mileage Claimed	Vicinity Mileage Claimed	Oth	er Expenses	ount
											Турс	7411	iount
8/12/2023	Palatka, FI to Jacksonville, FL	SE	EDC Annual Conference 2023	1:30PM	\$19.	00			77		Conference Reg		\$645.00
	Via Personal car										Airfare		\$281.41
	Jacksonville, FL to Williamsburg, VA via air										Airport Parking		\$56.40
08/13/23					\$ 36.	00 \$ 2	25.00				Uber		\$51.51
											Taxi		\$48.00
											Uber		\$41.20
08/14/23			breakfast provided		\$ 30.	00 \$ 2	25.00						
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08/16/23	Virginia to Jacksonville via air			5:30pm				\$ 60.00	77				
	Jacksonville, FI to Palatka, FL via personal car												
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I hereby certify	or affirm and declare that this claim for reimb	ursement is true a	and correct in every material matter: that t	he travel expenses	D	Castina 112	001 /2	2) (a) Flavida Cta					
were actually in	ncurred by me as necessary; that per diem clain	med has been ap	propriately reduced by any meals or lodging	g included in the		section 112. e(s) stated ab		3) (a), FIOTIDA STA	tutes, i nerei	oy certify or a	affirm that to the best of m	y knowledge the	travel was for
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					GRANTEL	SIGNATORI	<u></u>	Chain	-/ 5	/			
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	wance shall be made for meals when travel is of shall be those prescribed by Section 112.061, I			,	e basis of 6		Э,	ght-time hours d			will be calculated on the ba	sis of 6-hour cvcl	es.
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	nust appear in the separate column. When travile common carrier should be inserted in the "Ma									copy of the ti	cket or invoice should be at	tached to this for	m.
Incidential trave	el expenses which may be reimbursed include: istration fee. If meals are included in the registi	(a) reasonable tax	i fare; (b) ferry fares and bridge, road, and t	tunnel tolls; (c) stora	age and park	ing fees; (d) t	teleph	one and telegrap	h expenses;				
used in comput	ting mileage from point of origin to destination w	henever possible.	If travel is to a conference or convention, t	he "Statement of Bu	ilding Profes								
and registration	receipt must be attached. Any fraudulent clair	n for mileage, per	diem or other travel expense is subject to p	rosecution as a mis	demeanor.								

NORTH FLORIDA

ECONOMIC DEVELOPMENT PARTNERSHIP



Technical Assistance

August 1, 2023 - October 31, 2023

All NFEDP Counties

Bradford County

Columbia County

Dixie County

Levy County

Suwannee County

Taylor County

Union County



DATE: 11/30/2023 TECHNICAL ASSISTANCE PROVIDED BY: Jeff Hendry, Diane Scholz,

CLIENT CATEGORY

BUSINESS (FLORIDA)	X	LOCAL GOVERNMENT
DOBINEDS (FEORIDA)	71	LOCAL GOVERNMENT

CONTACT:	Jimmy Norris, Suwannee County EDO
ORGANIZATION:	Suwannee County Economic Development Office
ADDRESS:	100 Court St. SE, Live Oak, FL 32064
E-MAIL:	jimmyn@SUWCOUNTY.gov
PHONE:	(386) 364-1700

DATE	ASSISTANCE PROVIDED BY: Jeff Hendry & Diane Scholz	HOURS
8/1/2023- 10/31/2023	- During the 3rd Quarter, the NFEDP provided a wide variety of technical assistance that impacted all 14 counties. NFEDP staff assisted with Hurricane Idalia's disaster response which heavily impacted at least 7 of the 14 counties. The NFEDP quarterly board meeting's planned agenda was set aside in order to focus on state and federal agencies providing presentations on the type of assistance they could offer. Additionally, the NFEDP was a conduit for its counties that had unmet needs but did not know who to call. The NFEDP also assisted SBDC, FEMA and SBA in finding locations within counties to setup their mobile units or find a usable building.	512
Space bel	ow <u>must be completed</u>	

CLIENT CERTIFCATION:

I hereby certify that I received the technical assistance as described above.

NAME: DATE: November 30, 2023

Jimmy Norris

DATE: 11/30/2023 TECHNICAL ASSISTANCE PROVIDED BY: Diane Scholz

CLIENT CATEGORY

BUSINESS (FLORIDA) X LOCAL GOVERNMENT

CONTACT:	Scott Kornegay
ORGANIZATION:	Bradford County, Manage
ADDRESS:	100 East Call Street Starke, FL 32091
E-MAIL:	Scott_kornegay@bradfordcountyfl.gov
PHONE:	(904) 966-6327

DATE	ASSISTANCE PROVIDED BY: Diane Scholz	HOURS
8/1/2023- 10/31/2023	- During the 3rd quarter of 2023, the NFEDP provided technical assistance to Bradford County regarding the Douglas Building in Starke. The NFEDP assisted the county manager in preparing a conveyance request to emphasize the economic development importance for the county and in support of the expansion of an existing MRO which pays the highest wages in the county.	15

CLIENT CERTIFCATION:

I hereby o	certify that I received the tec	hnical assistance as described above.	
NAME:	Scott Kornegay	DATE: December 1, 2023	

DATE: 11/30/2023 TECHNICAL ASSISTANCE PROVIDED BY: Diane Scholz

CLIENT CATEGORY

BUSINESS (FLORIDA) ___ LOCAL GOVERNMENT

CONTACT:	Mark Yarick
ORGANIZATION:	HAECO -Grants Administrator
ADDRESS:	102 SE Academic Ave, Lake City, FL 32025
E-MAIL:	mark.yarick@haeco.aero
PHONE:	(386) 758-3000, x46247

DATE	ASSISTANCE PROVIDED BY: Jeff Hendry & Diane Scholz	HOURS
8/1/2023- 10/31/2023	- During the 3rd quarter, NFEDP staff provided technical services to largest private sector company, HAECO which employs 600. HAECO is an MRO (maintenance, repair and overhaul facility) which is in the process of expanding its workforce and renovating existing hangars at the Lake City Airport to meet the demands of the aviation industry. HAECO has been at the Lake City Gateway Airport for over 61 years.	52

CLIENT CERTIFCATION:

mark You!

I hereby certify that I received the technical assistance as described above.

DATE: 8/22/2023 TECHNICAL ASSISTANCE PROVIDED BY: Diane Scholz

CLIENT CATEGORY

X	LOCAL GOVERNMENT
	_X

CONTACT:	Paul Gainey – Assistant County Manager	
ORGANIZATION:	Dixie County	
ADDRESS:	214 NE 351 Hwy, P.O. Box 2600	
E-MAIL:	Assistantmanager@dixie.fl.gov	
PHONE:	352.498.1426	

DATE	ASSISTANCE PROVIDED BY: Diane Scholz	HOURS
8/1/2023- 10/31/2023	- During the 3rd quarter 2023, NFEDP staff provided technical services to Dixie County by assisting with Hurricane Idalia disaster assistance. Assisted with logistics for SBDC and SBA units, and Bridge Loan outreach.	2
Space be	low must be completed	

CLIENT CERTIFCATION:

I hereby certify that I received the technical assistance as described above.

NAME: 2

Paul Gainey

DATE: 12-1-23

BUSINESS (FLORIDA)

DATE: 11/30/2023 TECHNICAL ASSISTANCE PROVIDED BY: Diane Scholz & Jeff Hendry

CLIENT CATEGORY

X LOCAL GOVERNMENT

CONTACT:	Scott Osteen, Executive Director or George Buckner, III
ORGANIZATION:	Nature Coast Development Council (Levy County)
ADDRESS:	109 NW 3 rd Avenue, Chiefland, FL 32626
E-MAIL:	Director@naturecoast.org
PHONE:	352.221.3793

DATE	ASSISTANCE PROVIDED BY: Diane Scholz	HOURS
8/1/2023- 10/31/2023	- During the 3rd quarter, NFEDP staff provided technical services to the Nature Coast Development Council (NCBDC) (Levy County) by participating in discussions regarding a county economic development strategic plan. NFEDP staff conducted numerous strategic planning meetings to get input from the community and walk them through the process. Additionally, spent a lot of time working with Project Black Gold to find a location for the project within Levy County, researching parcel boundaries and jurisdiction.	43

CLIENT CERTIFCATION:

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	nerenv	Certity	tnat i	received the	technical	accictance ac	described	anove
•	noice	Colling	frient 1	TOOOL LOW. THE	teenimean	assistance as	described	above

NAME:

Scott Osteen or George Buckner, III

Scanned with CamScanner

DATE: 5 Dec 23

BUSINESS (FLORIDA)

DATE: <u>11/30/2023</u>	TECHNICAL ASSISTANCE PROVIDED BY:	<u>Jeff Hendry, Diane Scholz,</u>
	CLIENT CATEGORY	

X LOCAL GOVERNMENT

CONTACT:	Jimmy Norris, Suwannee County EDO
ORGANIZATION:	Suwannee County Economic Development Office
ADDRESS:	100 Court St. SE, Live Oak, FL 32064
E-MAIL:	jimmyn@SUWCOUNTY.gov
PHONE:	(386) 364-1700

DATE	ASSISTANCE PROVIDED BY: Jeff Hendry & Diane Scholz	HOURS
8/1/2023- 10/31/2023	- During the 3 rd Quarter, the NFEDP provided a wide variety of technical assistance that impacted Suwannee County. The NFEDP staff assisted in the marketing of Project Somoa through a complimentary article in <i>Business Florda Magazine</i> . Additionally, the NFEDP responded to inquiries from citizens and Suwannee County government regarding disaster assistance after Hurricane Idalia.	25
Space bel	ow <u>must be completed</u>	

CLIENT CERTIFCATION:

I hereby certify that I received the technical assistance as described above.

NAME: DATE: November 22, 2023

Jimmy Norris

DATE: <u>11/22/2023</u>	TECHNICAL ASSISTANC	E PROVIDED BY: <u>Jeff Hendry, Diane Scholz,</u>
	CLIENT CA	TEGORY
X	BUSINESS (FLORIDA)	LOCAL GOVERNMENT

CONTACT:	Andy Jackson, Gram's Legacy	
ORGANIZATION:	Gram's Legacy LLC	
ADDRESS:	101 Thomas Demps Drive, Perry, FL	
E-MAIL:	andy@gramslegacy.com	
PHONE:	850.843.0932	

DATE	ASSISTANCE PROVIDED BY: Jeff Hendry & Diane Scholz	HOURS
8/1/2023- 10/31/2023	- During the 3rd Quarter, the NFEDP provided a wide variety of technical assistance that impacted Taylor County and its businesses. The NFEDP staff participated in a planning session on how best to market and develop a 272-acre parcel of land within the City of Perry. Met with owner and businessman, Andy Jackson in person to discus permitting, zoning, infrastructure capacity, and available grant funding to increase capacity.	66

CLIENT CERTIFCATION:

I hereby	certify that I received the to	echnical assistan	ce as described above.
NAME:	holed hole	DATE:	12/4/23
	Andy Jackson		•

							Conf	Duese			
	Local						eren ce	Prep arati			
Date	Government/Business	Project	Email	Phone	Virtual	In Person	Call	on	Research	Issue	Time
8/1/2023	All Counties Bradford County	2nd Quarter Report	X	X			Х	X	X	Document Compilation	7
8/2/2023 8/3/2023	All Counties	Project Douglas 2nd Quarter Report	X	X			^	X	X	Gathering Support Technical Asst. Spreadsheet	6
8/3/2023	All Counties	•	X	X			Х	X	X	Discussion on Ag Companies	4
8/3/2023	Bradford County	FPL Ag Companies	X	X			^	X	X		3
8/4/2023	All Counties	Project Douglas 1st Quarter Report	X	X				X	X	Coordination & Drafting Justification Document Compilation	2
1 1		·	X	X				X	X	Coordination & Drafting Justification	5
8/7/2023 8/8/2023	Bradford County All Counties	Project Douglas NFEDP ByLaws	X	X	Х			X	X		6
- ' '	All Counties All Counties	,	X	X	X		Х	X	X	ByLaws Committee Meeting Updates on FL Commerce Programs	8
8/8/2023 8/9/2023	All Counties All Counties	FL Commerce 2nd Quarter Report	X	X	^		^	X	X	Site Location	6
8/10/2023	All Counties	COMCAST TEAM	X	X	Х			X	^	Rural Summit Preparation	2
					^					·	
8/10/2023	Columbia County	HAECO	X	X			Х	X	X	HAECO Apprenticeships	4
8/10/2023	Dixie County	Radio Project	Х	Х				Х	Х	Potential Radio Station	2
8/11/2023	Columbia County	HAECO	Х	Х		3.5		X	X	Research Target Industries for MRO	3
8/11/2023	All Counties	Rural Summit		.,		Х		X	X	Rural Summit Location Site Visits	12
8/11/2023	Dixie County	Radio Project	Х	Х				X	Х	Attempt to Identify Needs	2
8/14/2023	All Counties	NFEDP Scholarships	Х	Х				X	Х	Approved Applications & Calclated Balance	-
8/14/2023	All Counties	FL Commerce MOAs	Х	Х				Х	Х	Compiled Top Elected Official List	5
8/15/2023	All Counties	FL Commerce MOAs	Х	Х				Х	Х	Compiled Top Elected Official List	9
8/15/2023	All Counties	FREDA/NFEDP Legislative Call					Х			Legislative Updates	2
8/16/2023	All Counties	Duke Energy Meeting	Х	Х				Х	Х	Luncheon Marketing Discussion	8
8/16/2023	All Counties	LIFT Institute			Х					Virtual Meeting w/ LIFT	1
8/17/2023	All Counties	FL Commerce MOAs	Х	Х				Х	Х	Compiled Top Elected Official List	2
8/17/2023	Levy County	NCBDC Meeting				Х				Strategic Planning	5
8/17/2023	All Counties	2nd Quarter Report	Х	Х				Х	Х	Technical Asst. Spreadsheet	7
8/18/2023	All Counties	2nd Quarter Report	Х	Х				Х	Х	Technical Asst. Spreadsheet	7
8/18/2023	All Counties	NFEDP Board Meeting	Х	X				Х	Х	Coordination of Travel	2
8/21/2023	All Counties	2nd Quarter Report	Х	X				Х	Х	Jeff's TA Hours & Totaled Hours	4
8/22/2023	All Counties	HB 1209 Webinar	Х	X	X				Х	Informational Webinar by FL Commerce	4
8/22/2023	All Counties	Retail Strategies	Х	X	X				Х	Informational Webinare by Retail Strategies	s 4
8/23/2023	All Counties	IOG Retreat	Х	X		Х	Х	Х	Х	Motivational Restructual Ideas	30
8/24/2023	All Counties	Capital City Bank	Х	Х			Х	Х	Х	Restructuring of NFEDP Accounts	3
8/24/2023	Columbia County	Project Cottage	X	Х				X	Х	Call to Jennifer	3
8/24/2023	All Counties	Nassau County			Х					Nassau County EDC Presentation	7
8/25/2023	All Counties	FPL Ag Companies	X	X				X	X	Compiled Ag Businesses List	8
8/28/2023	All Counties	NFEDP Scholarships	X	X	X		X			Processed & Approved Reimbursements	3
8/28/2023	Columbia County	USDA Assistance	X	X				X	X	Fertilizer Project Assistance	11
8/29/2023	Columbia County	Leotta L&D Payment	X	X				X	X	Assistance in Getting Check	3
8/29/2023	All Counties	2nd Quarter Report	X	X				Х		Compiled Documentation	9
8/30/2023	All Counties	Hurricane Idalia	Х	X				Х	X	Disaster Assistance	15
8/31/202	All Counties	Huuricane Idalia	Х	Х					Х	Disaster Assistance	16
9/1/2023	All Counties	Hurricane Idalia	Х	Х		Х		Х		Disaster Assistance	18
9/5/2023	All Counties	Hurricane Idalia	Х	Х			Х	Х	Х	Disaster Assistance	20
9/6/2023	All Counties	Hurricane Idalia	Х	Х	Х				Х	Disaster Assistance	7
9/6/2023	All Counties	FPL Economic Dev Team			Х			L		WonderFL Campaign	4
9/7/2023	Levy County	Project Black Gold	Х	Х	Х					Location Assistance Airport	3
9/7/2023	Suwannee County	BOCC Meeting				Х				NFEDP Support for EDO Position	12
9/8/2023	All Counties	NFEDP Board Meeting	Х	Х				Х	Х	Disaster Assistance	48
9/11/2023	Bradford County	Douglas Building		Х			Х	Х	Х	Douglas Building	5
9/12/2023	All Counties	Hurricane Idalia	Х	Х			Х		Х	Disaster Assistance	9
9/13/2023	All Counties	Hurricane Idalia	Х	Х			Х	Х	Х	FEMA Rep. Meeting	11
9/14/2023	All Counties	Hurricane Idalia	Х	Х				Х	Х	Disaster Assistance	9
9/15/2023	All Counties	Hurricane Idalia	Х	Х				Х	Х	Disaster Assistance	6
9/18/2023	All Counties	Hurricane Idalia	Х	Х				Х	Х	Disaster Assistance	7

0/10/2022	Lauri Carratur	Duniont Dinale Cold	v	V			v	v	V	Lasabian Assistance Aireant	2
9/18/2023	Levy County	Project Black Gold	X	X			Х	X	X	Location Assistance Airport Disaster Assistance	3
9/19/2023	All Counties	Hurricane Idalia	Х	Х				Х	Х		9
9/19/2023	All Counties	CONEXON			Х					Trural Summit Preparation	1
9/20/2023	All Counties	Hurricane Idalia	Х	Х				Х	Х	Issues Uploading Quarterly Report	3
9/21/2023	Levy County	Project Black Gold	Х	Х					Х	Location Assistance	4
9/21/2023	Columbia County	HAECO	X	Х				Х	Х	Reviewed & contributed to RIF Grant	4
9/22/2023	Taylor County	Disaster Assistance	X	X		X			X	Met with County Manager	7
9/22/2023	Taylor County	Gram's Legacy	X	Х		X			X	Duke Energy Site Readiness Program	8
9/25/2023	Levy County	Project Black Gold	Х	Х					Х	Location Assistance	4
9/26/2023	Taylor County	Gram's Legacy	Х	Х					X	Duke Energy Site Readiness Program	6
9/26/2023	Levy County	Project Black Gold	Х	Х			Х		Х	Site Location Assistance	4
9/27/2023	All Counties	FloridaBusiness Magazine	Х	Х			Х	х	Х	Project Interviews	5
9/27/2023	All Counties	LIFT Institute			Х					Virtual Discussion w Representative	1
9/27/2023	All Counties	Power South	Х	Х				х	Х	Hurricane Mitigation	3
9/28/2023	Taylor County	Gram's Legacy	X	Х				Х	X	Duke Energy Site Readiness Program	4
9/28/2023	All Counties	FREDA Rural Summit		^	Х					Rural Summit Planning Meeting	2
9/29/2023	All Counties	RIF & FJGGF	х	Х				Х	Х	Drafted RIF Grant Letter of Support	3
			^	^	Х			^	^	Training Planning	
10/2/2023	All Counties	LIFT Institute			^					Assisted in Coordinating SBDC Centers	1
10/2/2023	All Counties	Disaster Assistance	Х	Х				Х	Х	9	12
10/2/2023	Suwannee County	FEDC Article	Х	Х				Х	Х	Business Magazine	6
10/3/2023	Suwannee County	Project Cottage Meeting	Х	Х					Х	Update Regarding DA	3
10/3/2023	Taylor County	Gram's Legacy	Х	Х				Х	Х	Business Assistance	16
10/4/2023	Taylor County	Gram's Legacy	X	X				X	X	Business Assistance	9
10/5/2023	All Counties	Re-Designation MOA	X	Х				Х	Х	Compiled County Contacts	9
10/6/2023	All Counties	Disaster Assistance	Х	Х				Х	X	Assisted in Researching Assistance	8
10/9/2023	Taylor County	Disaster Assistance	Х	Х		Х		Х	X	In person Workshop in Taylor County	10
10/10/2023	Taylor County	RIF Grants	Х	Х				Х	Х	RIF Applications	6
10/10/2023	All Counties	FREDA Updates	Х	Х				Х	Х	Participated & Researched Updates	4
10/11/2023	Columbia County	HAECO	Х	Х				Х	Х	RIF Applications	12
10/13/2023	Levy County	Project Black Gold	Х	Х				х	х	Location Assistance	8
10/16/2023	All Counties	RIF Grants	Х	Х				Х	Х	Marketing Outreach of RIF	8
10/16/2023	All Counties	LIFT Institute				х				LIFT Training	10
10/17/2023	All Counties	Disaster Assistance	Х	Х				Х	Х	Marketing Outreach of RIF	7
10/17/2023			X	X				^	Α	Business Magazine Article	4
10/17/2023	Suwannee County	Project Cottage	^	^						Dusiness Magazine Article	4
10/17/2023	All Counties	NFEDP Committee Calls	х	х			х	х	х	Nominating & Executive Committee Calls	5
			X	X				X		Location Assistance	6
10/18/2023	Levy County	Project Black Gold							X	New Banking System	
10/19/2023	All Counties	CCBG	Х	Х				Х	Х	TEAM Mtg. with Commerce Secretary	24
10/20/2023	All Counties	FloridaCommere				Х					2
10/20/2023	All Counties	REDI Meeting			Х					FloridaCommerce Reorganization	4
10/20/2023	All Counties	NFEDP Committee Calls	х	х			х			Nominating & Executive Committee Calls	6
	All Counties						^			,	
10/23/2023	Levy County	Utilities Capacity	X	Х				Х	Х	Utility Services at Potential Site	6
							Conf				
	Local						eren ce	Prep arati			
Date	Government/Business	Project	Email	Phone	Virtual	In Person	Call	on	Research	Issue	Time
10/23/2023	All Counties	Disaster Assistance	X	X			Х	X	X	Planning Contiuned Disaster Assistance	8
10/24/2023	Union County	City of Lake Butler	X	X					X	CBDG Grant Bldg. Transfer	3
10/24/2023	All Counties	FREDA Call	Х	Х			Х		Х	Updates on Legislation Implementation	3
10/24/2023	All Counties	Disaster Assistance	Х	Х			Х	Х	Х	FEMA Webinar	4
10/25/2023	Union County	City of Lake Butler	X	X					X	CBDG Grant Bldg. Transfer	3
10/25/2023	All Counties	Space FL Meeting	Х	Х	Х			Х		TEAMS Meeting	6
10/26/2023	Columbai County	HAECO	X	X				X	Х	HAECO Expansion RIF	5
10/26/2023			X	X				^	X	CDBG Grant Bldg, Transfer	2
	Union County	City of Lake Butler					V	V		Planning & Coord. Of Event	
10/27/2023	All Counties	EDA Listening Session	X	X			X	X	X	Consolidation & Reformatting Facts	10
10/30/2023	Union County	County Coordinator	Х	Х			X	X	X		9
10/30/2023	All Counties	FPL Webinar			Х			1		Global Site Location Consultants	4
10/31/2023	Levy County	Otter Creek	Х	Х				Х	X	Project Black Gold	3

10/31/2023	Columbia County	HAECO			Х			Lake City Council Meeting	4
10/31/2023	Columbia County	HAECO	Х	Х		Х	Х	HAECO Expansion RIF	3
10/31/2023	Union County	County Coordinator	Х	Х		Х	X	Consolidation & Reformatting Facts	3

All Counties	512	\$38,400.00		
Bradford	15	\$1,125.00		
Columbia	52	\$3,900.00		
Dixie	2	\$150.00		
Gilchrist				
Hamilton				
Jefferson				
Levy	43	\$3,225.00		
Madison				
Suwannee	25	\$1,875.00		
Taylor	66	\$4,950.00		
Union	20	\$1,500.00		
	735			

\$0.00

735 x \$75= \$55,125

Total

735

\$0.00