

NORTH FLORIDA

ECONOMIC DEVELOPMENT PARTNERSHIP



2021 Regional Rural Development Grant First Quarter Report

Submitted to:

Robert Gitzen, Grants Specialist III
Florida Department of Economic Opportunity
Division of Community Development
107 East Madison Street
Tallahassee, FL 32399-4135

By

North Florida Economic Development Partnership
3200 Commonwealth Boulevard, Suite 7
Tallahassee, FL 32303

June 8, 2021



A PARTNERSHIP OF BAKER, BRADFORD, COLUMBIA, DIXIE, GILCHRIST, HAMILTON, JEFFERSON, LAFAYETTE, LEVY, MADISON,
PUTNAM, SUWANNEE, TAYLOR AND UNION COUNTIES
3200 COMMONWEALTH BOULEVARD, SUITE 7, TALLAHASSEE, FL 32303 850-487-1870

NORTH FLORIDA

ECONOMIC DEVELOPMENT PARTNERSHIP



DELIVERABLES

Administration

- Overview/Summary
- Compliance Certification Form
- Minority & Veteran Form
- Invoice -DEO
- Matching Fund Documentation
- NFEDP Board Approval Agenda,
Minutes & Authorization Letter

Marketing

- Website Analytics
- Website Cost Reimbursements

Scholarships

There were no Scholarships during the 1st Quarter.

Technical Assistance

- Technical Assistance Forms



Board of Directors

Todd Gray, Chair
Gilchrist County BOCC

Glenn Hunter, Vice Chair
*Columbia County Economic
Development Department*

Diane Head, Secretary
*Executive Director, CareerSource
North Florida*

Vacant, Treasurer
Vacant

Darryl Register – Past President
*Executive Director
Baker County Chamber of Commerce*

James G. Bennett, Commissioner
Baker County BOCC

Chris Dougherty, Commissioner
Bradford County BOCC

Pam Whittle, Director
N FL Regional Chamber

Williams, Chairman
Columbia County BOCC

Mark Hatch, Commissioner
Dixie County BOCC

Carol West, Executive Director
Dixie County Chamber of Commerce

Darrel Smith, Commissioner
Gilchrist County BOCC

Jimmy Murphy, Commissioner
Hamilton County BOCC

Chadd Mathis, Executive Director
Hamilton County BOCC

Gene Hall, Commissioner
Jefferson County BOCC

Henry McCray, Commissioner
Lafayette County BOCC

Steve Land
Clerk of the Court, Lafayette County

Matt Brooks, Commissioner
Levy County BOCC

Donne Waldrop, Commissioner
Madison County BOCC

Sherilyn Pickels, County Administrator
Madison County BOCC

Larry Harvey, Commissioner
Putnam County BOCC

Dana Jones, Executive Director
Putnam County Chamber

Don Hale, Commissioner
Suwannee County BOCC

Jimmy Norris
*Suwannee County
Economic Development Director*

Thomas Demps, Commissioner
Taylor County BOCC

Tisha Penny, Executive Assistant
Taylor County Development Authority

Lacey Cannon, Commissioner
Union County BOCC

Jimmy Williams, County Coordinator
Union County BOCC

Elizabeth Godwin, Manager, Economic Development
Duke Energy

James Bush, External Affairs Manager
Florida Power and Light

Lauren Yeatter, Senior Planner
NCF Regional Planning Council

Patrick Wnek, Executive Director
NEFEC

Jon Little, Executive Director
Suwannee Valley Electric Cooperative

Jeff Hendry, Executive Director
NFEDP



NORTH FLORIDA

ECONOMIC DEVELOPMENT PARTNERSHIP

Robert Gitzen, Grants Specialist III
Florida Department of Economic Opportunity
Division of Community Development
107 East Madison Street
Tallahassee, FL 32399-4135

June 8, 2021

Dear Mr. Gitzen:

This is the North Florida Economic Development Partnership's (NFEDP) First Quarter Report for the 2021 Rural Regional Development Grant-D0178. The Partnership continues to enhance the region's economic development recruitment efforts in our leadership role through outreach, shared resourcing, world-wide marketing and responding to the needs of the 14-county region to provide various forms of administrative and technical assistance to our stakeholders.

The Florida Rural Economic Development Association (FREDA) in conjunction with the NFEDP is planning and coordinating the 2021 Rural Counties Day for with a tentative date of January 26 and 27, 2022. The tentative plans are to have the legislative reception on evening of January 26, and the networking fish fry on the plaza courtyard January 27.

The NFEDP recognizes the need to assist all 14 NFEDP counties with elevating strategic sites with additional site investigation, marketing and improve broadband availability.

The NFEDP counties submitted approximately 26 EFI Rural Toolkit grants to support these efforts of which all were funded by EFI. Additionally, EFI asked that the NFEDP write an article on newly revitalized Cross City Lumber, LLC facility located in Dixie County which was published by EFI and posted on the NFEDP website:

<https://nflp.org/news/article/sustaining-dixie-countys-economy-and-workforce>.

FREDA in conjunction with the NFEDP is in the process of planning, organizing and promoting the 2021 Florida Rural Summit which is scheduled for December 8, 9 and 10, 2021 at the World Golf Village in St. Augustine, FL.

The NFEDP has expended \$43,152 of the RRDG \$250,000 award since the Effective Date, February 9, 2021, and has accomplished no less than one hundred percent of its objectives in the Scope of Work.

If you have questions or need additional information, please contact me at (850) 487-1870 or via e-mail at jhendry@iog.fsu.edu.

With Gratitude,

Todd Gray, Chair
North Florida Economic Development
Partnership, Inc.

FROM:
North Florida Economic Development Partnership, Inc.
3200 Commonwealth Blvd. Suite 7
Tallahassee, FL 32303
Phone: 850/487-1870

COMPLIANCE CERTIFICATION FORM

TO:
DEPARTMENT OF ECONOMIC OPPORTUNITY (DEO)
DIVISION OF COMMUNITY DEVELOPMENT
ATTN: Robert Gitzen
107 East Madison Street
Tallahassee, Florida 32399-4135
850-717-8497

DATE: May 27, 2021

DESCRIPTION: Deliverables Including Minimum Performance Standards	Invoice Period: Feb-Apr 2021
Contract Invoice #D0178	\$43,152.00
INVOICE AMOUNT	\$43,152.00

Contractor Certification:

I certify, by evidence of my signature below, the above information is true and correct; and accurately reflects the terms and conditions of the executed contract document on file. I understand that the office of the State Chief Financial Officer reserves the right to require additional documentation and/or to conduct post-audits of any agreements.

Contractor Name printed: Todd Gray

Title: NFEDP Chairman

Contractor Signature:  _____

Date: May 27, 2021

DEO-Division of Community Development Contract Manager

I certify, by evidence of my signature below, the above information is true and correct; the goods and services have been satisfactorily received and payment is now due. I understand that the office of the State Chief Financial Officer reserves the right to require additional documentation and/or to conduct post-audits of any agreements.

DEO Contract Manager Name printed: Robert Gitzen

Title: Grants Specialist III

DEO Contract Manager Signature: _____

Date: _____

**DEPARTMENT OF ECONOMIC OPPORTUNITY
MINORITY SERVICE-DISABLED VETERAN BUSINESS ENTERPRISE REPORT**

EXHIBIT B

Company Name: North Florida Economic Development Partnership, Inc.

Invoice #: 1-2021

Date: May 27, 2021

Contract Amount: \$150,000.00 -

MBE Participation Amount: \$-0- -

MBE Percentage: 0%

DV Participation Amount: \$-0- -

DV Percentage: 0%

MINORITY BUSINESS ENTERPRISE (MBE)

**Include consultants, sub-contractors, travel agents, etc. who provided services on this project

**Minority Business Enterprise	Description	** MBE Status	State Certified MBE (Yes or No)	MBE Contract \$ Amount	\$ Amount this Invoice	Total Paid	Balance Due	Project Type (Commodities or Contractual Services)
				\$ -	\$ -	\$ -	\$ -	
				\$ -	\$ -	\$ -	\$ -	
				\$ -	\$ -	\$ -	\$ -	
				\$ -	\$ -	\$ -	\$ -	
TOTALS				\$ -	\$ -	\$ -	\$ -	
							\$ -	

Certified MBE: **H - African American **I** - Hispanic **J** - Asian/Hawaiian **K** - Native American **M** - American Women
Non-Certified MBE: **N** - African American **O** - Hispanic **P** - Asian/Hawaiian **Q** - Native American **R** - American Women

SERVICE-DISABLED VETERAN (DV) BUSINESS ENTERPRISE

**Include consultants, sub-contractors, travel agents, etc. who provided services on this project

**Service-Disabled Veteran Business Enterprise	Description	** DV Status	State Certified DV (Yes or No)	DV Contract \$ Amount	\$ Amount this Invoice	Total Paid	Balance Due	Project Type (Commodities or Contractual Services)
				\$ -	\$ -	\$ -	\$ -	
				\$ -	\$ -	\$ -	\$ -	
				\$ -	\$ -	\$ -	\$ -	
				\$ -	\$ -	\$ -	\$ -	
TOTALS				\$ -	\$ -	\$ -	\$ -	
							\$ -	

*Certified DV: **W** - Service-Disabled Veteran Business
Non-Certified DV: **Y - Service-Disabled Veteran Business

INCLUDE THIS FORM WITH YOUR INVOICE

**North Florida Economic Development
Partnership FEIN: 20-4360126**

INVOICE

Agreement #: D0178

Invoice No.: 1-2021
Date: May 26, 2021

TO:

Florida Dept. of Economic Opportunity
Division of Community Development
Attn: Robert Gitzen
107 E. Madison Street,
Caldwell Bldg. MSC 160
Tallahassee, Florida 32399-1160


FOR:

North Florida Economic Development Partnership
3200 Commonwealth Blvd.
Suite # 7
Tallahassee, FL 32303
850-487-1870

DESCRIPTION	AMOUNT
Dates of Service: February 9, 2021 – April 30, 2021	
Deliverable 1: Website Enhancement Analytics Support & Map Enhancement GIS Planning Property Data Enhancement \$10,000 (\$5,000 RRDG Portion)	\$900.00 \$5,000.00
Deliverable 3: Preparation & Printed Marketing SSI and Strategic Plans - The Printery \$5,202.00 (\$202.00 RRDG Portion)	\$202.00
Deliverable 4: Technical Assistance	<u>\$37,050.00</u>
Expenditures: Registrations Contractual Services Staff Time	\$6,102.00 \$37,050.00
TOTAL	\$43,152.00

Make all checks payable to North Florida Economic Development Partnership FEIN: 20-4360126
I certify, by evidence of my signature below, the above information is true and correct; the goods and services have been satisfactorily delivered and payment is now due. I understand that DEO and other state personnel have authority to require additional documentation and/or conduct audits or inspections of grant records.

Name Printed: Todd Gray Title: Chairman

Signature:  Date: May 27, 2021

TAB B: LOCAL GOVERNMENT FINANCIAL AND/OR IN-KIND SUPPORT

List the amount of financial or in-kind commitment anticipated/received from each local government served by the regional organization. Copies of checks must be included to document financial match already received, or you may include letters with the amount of future financial commitment indicated on official letterhead. Official letters of commitment may also provide for in-kind match of goods or services and must include supporting documentation to demonstrate fair market value. **Matching funds must be from non-state resources.**

Local Government Name	Type (Cash or In-Kind)	Match Committed	Total Received	Check #
Baker County	Cash	\$2,835.50	\$2,835.50	088786
Bradford County	Cash	\$10,273.50	\$10,273.50	13046
Columbia County	Cash	\$7,050.30	\$7,050.30	33426
Dixie County	Cash	\$1,670.00	\$1,670.00	771
Gilchrist County	Cash	\$1,825.60		
Hamilton County	Cash	\$1,431.00	\$1,431.00	4208
Jefferson County	Cash	\$1,428.80		
Lafayette County	Cash	\$873.20		
Levy County	Cash	\$4,897.00	\$4,897.00	139603
Madison County	Cash	\$1,852.90		
Putnam County	Cash	\$7,416.30		
Suwannee County	Cash	\$4,419.10	\$4,419.10	0194569
Taylor County	Cash	\$2,162.30		
Union County	Cash	\$1,025.20		
SUB-TOTAL	Cash	\$41,660.40		
Total Local Government Match				

Attach additional documentation if needed. Additional pages attached? Yes No



**North Florida Economic Development Partnership
Board of Directors and General Membership Meeting
Friday, June 4, 2021
9:15 a.m.-12 noon**

Agenda

- I. **Meeting Call to Order (A)**
Todd Gray, NFEDP Chairman
- II. **Pledge of Allegiance and Invocation(I)**
- III. **Consideration of March 5, 2021 Meeting Minutes (A)**
Diane Head, NFEDP Secretary and Executive Director
CareerSource North Florida/Board Action
- IV. **Consideration of Treasurers Report (A)**
Jeff Hendry, Executive Director, NFEDP/Board Action
- V. **Approval of 2021 RRDG First Quarter Report 2021 (A)**
Diane Scholz/Jeff Hendry
- VI. **Consideration of 2021-2023 NFEDP Officers, Executive Committee and Board of Directors (A)**
NFEDP Nominating Committee/Board Action
- VII. **Consideration of 2021-2022 NFEDP Letter of Agreement with the Florida Institute of Government (A)**
Hendry/Board Discussion and Action
- VIII. **Update: Rural Summit, December 8-10, 2021, World Golf Village (near St. Augustine) (I)**
Jeff Hendry/Diane Scholz/Jenny Anderson
- IX. **Update: Rural Counties Days, January 2022 (I)**
Jeff Hendry/Diane Scholz/Jenny Anderson

- X. **Presentation: Bringing Fiber to Rural Communities through Partnerships with Rural Electrical Cooperatives (I)**
Jonathan Chambers, Partner, Conexson, LLC
- XI. **Presentation: NFEDP Regional Site Prep Grant from EFI (I)**
Victor Leotta, Leotta Location and Design/Diane Scholz
- XII. **Broadband Crowd-Sourcing Project Update (I)**
Diane Scholz-NFEDP, Edward Dean, Madison County Economic Development Consultant, and Union County Coordinator, Jimmy Williams
- XIII. **NFEDP Website Snapshot (I)**
GIS Planning Short Training Video
- XIV. **2021 Legislative Session Preview (I)**
Mike Grissom, Senior Government Relations Director, Buchanan, Ingersoll & Rooney, Inc.
- XV. **Comments from Public(I)**
- XVI. **Next Board Meeting Date (I)**
Friday, September 10, 2021
- XVII. **Adjournment (A)**



DRAFT MINUTES

**North Florida Economic Development Partnership
Board of Directors and General Membership Meeting
Friday, June 4, 2021 9:15 a.m. – 11:00 am
Governor Charley E. Johns Conference Center
1610 N. Temple Avenue
Starke, FL 32091**

NFEDP Board Members in Attendance

Pam Whittle (Bradford County), Glenn Hunter (Columbia County Economic Development Department), Chairman Todd Gray (Gilchrist County), Commissioner Jimmy Murphy (Hamilton County), Steve Land (Lafayette County), Commissioner Larry Harvey (Putnam County), Elizabeth Godwin (Duke Energy), Diane Head (CareerSource North FL), Jimmy Norris (Suwannee County EDO), Robert Krefting (Central FL Electric Coop), Chadd Mathis (Hamilton County Development Authority), Patrick Wnek (Northeast Florida Educational Consortium), Carol West (Dixie County Economic Liaison), Commissioner Mark Hatch (Dixie County), Commissioner Diane Andrews (Bradford County), Commissioner Donne Waldrop (Madison County), Sherilyn Pickels (Madison County Manager), Sam Ruiz (Putnam County Chamber), Rusty Skinner (CareerSource CLM), Darrell Smith (Commissioner Gilchrist County), Derick Thomas (Clay County Electric Coop), and Jimmy Williams (Union County Manager).

Others in Attendance

Eric Anderson (EFI), Jennifer Goff-Daniels (Columbia County ED Dept.), Patricia Evans (Bradford County ED Taskforce), Commissioner Carolyn Spooner (Bradford County), George Buckner (Central FL Electric Coop), Allison Carter (Florida Electric Coop Association), Kaitlyn Culpepper (Tri-County Elec Coop), Pam McElroy (Environmental Consultant & Technology), Katie Smith (DEO), Sean Lewis (DEO), Matt Chesnut (Space Florida), Will Sexton (Bradford County Manager/Attorney), Danny Collins (Duke Energy), Edward Dean (Madison County), Jon Chambers (Conexon Connect), Wade Boteler (Conexon Connect), Skyler Lebron, Dan Croft (ARCO Construction), Craig Callahan (ARCO Construction Cathy Chambers (FPL), Mike Grissom, Victor Leotta, Crawford Powell (Impact Development Group), Paul Still, Larry Bernaski (Enterprise FL), Katie Kelly (Foley) Kristin Rubin, Greg Bailey (North FL Professional Services), Dale Williams (North FL Professional Services), and Stew Lilker (Columbia County Observer).

NFEDP Board Members Absent

Jim Bush (FP&L), Wallace Holmes (Taylor County Development Authority Chairman), Commissioner James Bennett (Baker County), Commissioner Robby Hollingsworth (Columbia County), County Administrator Bobby Crosby (Gilchrist County), Commissioner Gene Hall (Jefferson County), Commissioner Henry McCray (Lafayette County), Taylor Brown (City of Perry), Darryl Register (Baker County), Matt Brooks (Levy County), Commissioner Don Hale (Suwannee County), and Shannon Metty (Jefferson County Manager).

NFEDP and IOG staff in Attendance

Jeff Hendry, Executive Director, NFEDP and Florida Institute of Government

Diane Scholz - Director of Rural Economic Development, Florida Institute of Government
Debby Kent, Events Coordinator, Florida Institute of Government

I. Welcome and Meeting Call to Order

Chairman Todd Gray, NFEDP Chair, Gilchrist County called the meeting to order at 9:15 am and thanked everyone for attending the NFEDP Board meeting. Chairman Gray recognized Commissioner Diane Andrews, Bradford County (host county), to provide a brief welcome to everyone. The Chair then asked Pam Whittle, Northeast Regional Chamber of Commerce Executive Director, to provide a few comments. Pam also welcomed everyone and providing information on the meeting facility, WiFi access, and a list of local restaurants.

II. Invocation and Pledge of Allegiance

Commissioner Gray stated he would lead everyone in the Pledge of Allegiance (full-screen American flag was on the monitor) which would be immediately followed by the invocation by Commissioner Larry Harvey, Putnam County Commissioner, to lead the attendees in prayer.

III. Consideration of March 5, 2021 Meeting Minutes (A)

Diane Head recommended minutes for approval. Motion was made by Diane Head, seconded by Commissioner Larry Harvey, Putnam County. Motion passed unanimously.

IV. Consideration of Treasurers Report (A)

Jeff Hendry stated the current balance in the bank is \$227,000, but the NFEDP has been invoiced by the IOG for its monthly services contract for \$15k. After that payment, the balance will be approximately \$215k. Jeff expressed he believes it puts the NFEDP in a very strong cash position. Jeff asked if anyone had questions. Hearing none, Chairman Gray also asked questions and then for a motion which Steve Land, Lafayette County Clerk of Court made and Diane Head, Executive Director CareerSource North Florida, seconded. Gray asked for any further discussion, vote was taken, and passed unanimously.

V. Consideration of the 2021 RRDG 1st Quarter Report (A)

Chairman Gray asked Diane Scholz to please provide the update for both items. Diane stated that part of the DEO submission process if the board for NFEDP board to review and approve submittal. The request for reimbursement is \$43,152 Commissioner Mark Hatch, Dixie County made the motion to approve; Commissioner Donne Waldrep, Madison County Manager, seconded. Motion passed unanimously.

VI. Consideration of 2021-2023 NFEDP Officers, Executive Committee Board of Directors, and FREDA Appointments (A)

Chairman Gray asked that Jeff Hendry explain the process of selecting new board of director members. Each of the 14 NFEDP counties appoint an elected official and an economic development liaison to serve on the NFEDP board. Jeff went on to state that the Nominating Committee developed a list to present to the full board. Chairman Gray read the proposed slate of officers: Chairman Glenn Hunter (Columbia County), V-Chair Jimmy Norris (Suwannee County), Secretary Diane Head (CareerSource North Florida Executive Director), and Treasurer Carol West (Dixie County). Motion was made by Commissioner Larry Harvey; and seconded by Commissioner Mark Hatch. Motion passed unanimously.

Chairman Gray read the Executive Committee slate of officers for 2021-2023: Chairman Glenn Hunter (Columbia County), V-Chair Jimmy Norris (Suwannee County), Secretary Diane Head (CareerSource North Florida Executive Director), and Treasurer Carol West (Dixie County), Commissioner Larry Harvey (Putnam County), Commissioner Matt Brooks (Levy County), Sara Owen (City of Lake Butler Deputy City Manager), Jim Bush (External Affairs Manager-North Florida FPL), Elizabeth Godwin (Economic Development Manger

North Florida Duke Energy), Patrick Wnek (NEFEC), George Buckner (Central FL Electric Coop), and Darrell Register (Immediate Past Chair Baker County – Non-Voting member). The Chair also stated the new Chairman Glenn Hunter has the privilege of appointing a member of his discretion which at this point is unannounced. Chairman asked for a motion which was made by Commissioner Hatch; seconded by Donne Waldrep. Pam Whittle brought to the attention of the board that Sara Owen has recently taken a position in Micanopy, Alachua County which is not in the NFEDP region. Therefore, her name was withdrawn for consideration. Jeff Hendry explained NFEDP by-laws require an appointment from a municipality to serve on the board and a name would be offered up for consideration soon. Chair asked for any further discussion; there was none. Motion passed unanimously.

Proposed slate of Board of Directors: Baker County - Commissioner James Bennett; Bradford County – Commissioner Diane Andrews; Columbia County – Commissioner Robby Hollingsworth; Dixie County – Commissioner Mark Hatch; Gilchrist County – Commissioner Darrell Smith; Hamilton County – Commissioner Jimmy Murphy; Jefferson County – Commissioner Gene Hall; Lafayette County – Commissioner Henry McCray; Levy County – Commissioner Matt Brooks; Madison County – Donne Waldrep; Putnam County – Commissioner Larry Harvey; Suwannee County – Commissioner Don Hale; Taylor County – Thomas Demps; and Union County – Lacey Cannon. Also CareerSource North FL Executive Director – Diane Head; Duke Energy Corporate Member – Elizabeth Godwin Economic Development Manager; FPL – Jim Bush, External Affairs Manager-North Florida; Rural Electric Coop Alliance - George Buckner, Central Electric Coop; Regional Education Consortium – Patrick Wnek; and the Regional Planning Counsel – Lauren Yeatter. Chair asked for a motion which was made by Commissioner Harvey and seconded by Steve Land (Lafayette County). Motioned passed unanimously.

Chairman Gray asked Jeff Hendry to provide background on FREDA, the Florida Rural Economic Development Association. Jeff explained the background, history and the need for the association as well as the membership comprised of the three Rural Areas of Opportunity. Chairman Gray provided the proposed appointments from the NFEDP: Glenn Hunter, newly elected Chairman (Columbia County); and Darrell Register, Immediate Past Chair (Baker County). Chairman Gray asked for a motion which Glenn Hunter made; seconded by Commissioner Andrews (Bradford County). Motion passed unanimously.

VII. Special Presentation

As the new Chairman, Glenn Hunter presented on behalf of the NFEDP members to the outgoing Chairman, Todd Gray, an American Eagle trophy for his leadership for the past 3 years. Chairman Gray remarked it had been an honor to serve and thanked everyone for their support. He also went on to say that he had been given a \$2 bill when he took office and passed it onto the new chairman.

VIII. Consideration of 2021-2022 NFEDP Letter of Agreement with the Florida Institute of Government (A)

Jeff Hendry explained there is a 3% increase by the Institute of Government in the agreement which will be providing an economic orientation for members, two economic development academy sessions and a strategic plan update. Chairman Gray asked for a motion which Commissioner Larry Harvey made; Carol West, Dixie County Liaison, seconded. Motion passed unanimously. Jeff Hendry thanked the board for approving the letter of agreement, and expressed the IOG's continued commitment to the NFEDP board members.

IX. Update: Rural Summit, December 8-10, 2021, World Golf Village (near St. Augustine) (I)

Jeff Hendry made remarks about the upcoming event and stated that Dr. Jerry Parrish, Florida Chamber Foundation Economist had already committed to provide an informational session which is always the most current information and always very popular. Jeff went on to say that Debby Kent (IOG) would be sending out a "Save-the-Date" email in the next few days and it is very important to make your hotel reservations as soon as possible because they go quickly. The link to register, make your hotel reservation and a link to the scholarship application. Jeff also made everyone aware that those who had registered for the Rural Summit in 2020 prior to the cancelation due to COVID, have been or will be contacted to confirm their attendance this year or if they prefer a refund because the date is not workable based on their commitments. 100% of the sponsors did not request a refund and continue to support the organization.

X. Update on Rural Counties Days, January 2022 (I)

Jeff Hendry explained the plans for the 2022 Rural Counties Days (RCD). The RCD is tentatively planned for January 26th and 27th, 2022. The reception will be the evening of January 26th and the fish-fry on the Capitol Courtyard Plaza January 27th from 10:00 am until 2:00 pm. Although the 2021 RCD had to be cancelled due to COVID-19, many of those counties that registered did not request a refund, but rather asked that their funds be carried over for the 2022 RCD. Notices of additional information regarding a hotel with block room rates and other logistic information will be sent out by email to all rural counties in Florida.

XI. Presentation: Bringing Fiber to Rural Communities through Partnerships with Rural Electrical Cooperatives (I)

Jonathan Chambers, Partner, Conexon, LLC, provided a presentation regarding a broadband improvement strategy involving the use of fiber optic cable to overlay the existing electric coop power line poles to deliver a much higher level of internet service than what is currently available in rural counties. Mr. Chambers and his colleague, Wade Boteler, provided a great deal of detail both during the meeting and side conversations with attendees. Mr. Chambers has an extensive career in internet connectivity and served years on the Federal Communications Commission (FCC) as well as in private industry.

XII. Broadband Crowd-Sourcing Project Update (I) (Change in Presentation Order)

Diane Scholz asked to do agenda item XIII before agenda item XII due to its information relating to GEO Partners program to enhance rural broadband service. She provided a brief background on how the GEO Partners assessment, design of improvements, and grant writing preparation is being paid for by numerous EFI Rural Toolkit Grants. Edward Dean, Madison County Economic Consultant provided an update on Madison County's Crowd-Sourcing surveys which is an impressive number. Jimmy Williams, Union County-County Manager provided updates as well, and both spoke of some of the hurdles they had to overcome.

XIII. Presentation: NFEDP Regional Site Preparedness Grant funded by EFI (I)

Victor Leotta, Leotta Location+Design and Diane Scholz provide some background on the company's Strategic Sites Inventory (SSI) and the resulting report specific to each county. The NFEDP applied for two smaller EFI Rural Toolkit grants, a Consulting Services, and a Marketing/Training grant to pay for the reprinting of the 2017 reports and the NFEDP Strategic Plan Report. Victor explained the importance of the current grant in determining the Future Land Use and the Zoning of the SSI properties. Without the appropriate zoning and future land use, it could take 90 to 180 days to had it rezoned for an economic development project that needs to move forward quickly. A lack of the correct zoning could cause losing a project to another location. The strategy is to obtain the information in order to insure this will

eliminate future delay if you have a prospect.

XIV. GIS Planning-NFEDP Website Property Data Search 101 (I)
This agenda item was skipped due to lack of time.

XV. 2021 Legislative Session Preview (I)

Mike Grissom, Senior Government Relations Director, Buchanan, Ingersoll & Rooney, Inc., provided an update on the results of the 2021 Legislative Session. The Qualified Target Industry program was not renewed even though that had been a focus on at least a rural version. The Florida Jobs Growth Grant Fund was renewed with at a \$75 million funding level. Jeff interjected the importance of preparing and submitting applications as soon as possible since the submission opens up July 1, 2021. Mike explained that those grants that were last submitted before COVID-19 should not be dismissed by the submitter, because there is all new staff that may very view the project in a different light. Mike stated his colleague, Mark Kruse, are planning a strategy meeting with the three RAO's to develop priorities for the January 2022 legislative session. His belief is that if they start with the QTI for rural only, it could potentially be the best chance for successfully getting passed.

XVI. Comments from Public (I)

Chairman Gray asked for comments from the public. There none.

XVII. Next Board Meeting Date (I)

Chairman Gray stated the next board meeting would be September 10th due to the first Friday in September being so close to Labor Day weekend.

XVIII. Adjournment (I)

Chairman asked for a motion to adjourn. Carol West, Dixie County, made the motion; seconded by Jimmy Norris, Suwannee County EDO.

Board of Directors

Todd Gray, Chair
Gilchrist County BOCC

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Jeff Hendry, Executive Director
NFEDP



NORTH FLORIDA

ECONOMIC DEVELOPMENT PARTNERSHIP

Robert Gitzen, Grants Specialist III
Florida Department of Economic Opportunity
Division of Community Development
107 East Madison Street
Tallahassee, FL 32399-4135

June 8, 2021

Dear Mr. Gitzen:

On June 4, 2021, the North Florida Economic Development Partnership (NFEDP) conducted the NFEDP full board quarterly meeting in Starke, Bradford County at the Governor Charley E. Johns Conference Center. This is the first in-person meeting since the COVID-19 pandemic and had over 80 persons. The First Quarterly Report and request for reimbursement for NFEDP Rural Regional Development Grant #D0178 was on the agenda for approval and submission to DEO. The report was emailed to board members prior to the meeting to allow time for review.

The report was provided to board members prior to the meeting at which time Diane Scholz provided a brief summary and asked for questions or comments. None were made. Commissioner Mark Hatch, Dixie County BOCC, made a motion to submit the report and reimbursement invoice to the Department of Economic Opportunity, and Commissioner Donne Waldrep, Madison County seconded the motion. The motion passed unanimously approving the submittal of the 1st Quarterly Report for RRDG #D0178, and reimbursement invoice DEO for \$43,152.00.

If you have any questions or require additional information, please contact Diane Scholz at (850) 728-5191 or at dscholz@iof.fsu.edu.

Sincerely,

Todd Gray
Chair, NFEDP

NORTH FLORIDA

ECONOMIC DEVELOPMENT PARTNERSHIP



Marketing

February 9, 2021 – April 30, 2021

Website Analytics
Website Cost Reimbursement

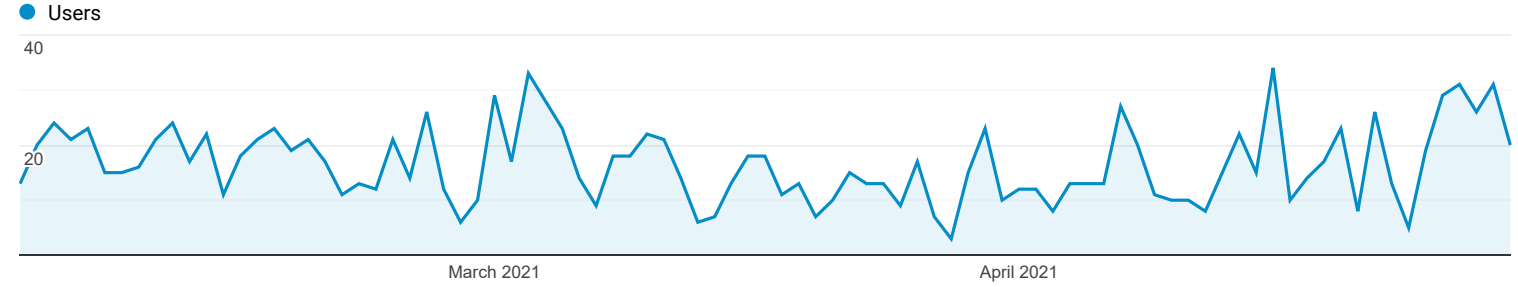


Audience Overview

All Users
100.00% Users

Feb 1, 2021 - Apr 30, 2021

Overview



Users
1,336

New Users
1,307

Sessions
1,553

Number of Sessions per User
1.16

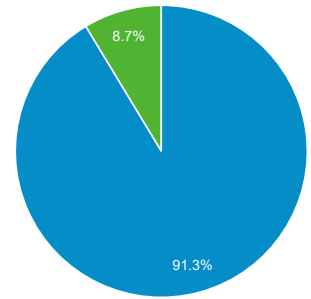
Pageviews
3,026

Pages / Session
1.95

Avg. Session Duration
00:01:16

Bounce Rate
67.48%

■ New Visitor ■ Returning Visitor



Language	Users	% Users
1. en-us	1,181	88.40%
2. fi	73	5.46%
3. en-us.utf-8	32	2.40%
4. en	21	1.57%
5. c	8	0.60%
6. en-ca	3	0.22%
7. en-gb	2	0.15%
8. hr	2	0.15%
9. ka	2	0.15%
10. zh-cn	2	0.15%



**MARKETING
ALLIANCE**

201 W. Marion Ave., Suite 1206
Punta Gorda, Florida 33950

Invoice

Date	Invoice #
4/19/21	25006

Bill To:

North Florida EDP
Jeff H. Hendry / Liz Register
3200 Commonwealth Blvd., Ste. 7
Tallahassee, FL 32303

RRDG FUNDED

P.O. No.	Terms
	Net 30

Item	Description	Amount
Analytics	Enhanced SiteTracker Analytic Services for nflp.org - quarterly - May 2021 through July 2021	900.00

Thank you for your business. If you have any questions please call 941-347-7412.	Sales Tax (7.0%)	\$0.00
	Total	\$900.00

NORTH FLORIDA ECONOMIC DEVELOPMENT PARTNERSHIP

3200 COMMONWEALTH BOULEVARD
SUITE 7
TALLAHASSEE, FL 32303

1861

63-68/631
002

DATE 04-20-2021

CHECK ARSON
Photo
Safe
Deposit
Data on back

PAY
TO THE
ORDER OF

Marketing Alliance

\$ 900.00

Nine hundred dollars & ~~00~~^{XX}

DOLLARS



FOR part of invoice # 25006

⑈001861⑈ ⑆063100688⑆0228437001⑈

4013 40130000652524>082902757< 042721

PAY TO THE ORDER OF
CENTENNIAL BANK
PUNTA GORDA, FL 33950
FOR DEPOSIT ONLY
082902757
MARKETING ALLIANCE INC
0503473144



MARKETING ALLIANCE

A MARKETING RESOURCE COMPANY

AGREEMENT

For: Jeff Hendry, Executive Director
North Florida Economic Development Partnership
3200 Commonwealth Blvd., Suite 7
Tallahassee, FL 32303

From: John Abbate
Marketing Alliance, Inc.
126 E. Olympia Avenue, Suite 306
Punta Gorda, FL 33950

Date: 6/16/15
Number: 4309R

North Florida EDP Website

Marketing Alliance, Inc. proposes to redevelop the North Florida EDP website with a content management system that will allow for easy administration of content by North Florida EDP.

This estimate includes:

- Layout and design of home page and secondary page
- Includes a fully functional home page, six navigation sections, and 45 secondary pages
- Incorporation of Expression Engine 2.8.1 content management system (CMS) to allow local administration of content. CMS allows the client the ability to add tertiary pages as well as add, change or remove text, photographs and tables. Expression Engine (www.expressionengine.com) is used by major companies such as Apple, Disney, Ford, Cisco, Nike and many others. The content management system is web-based, very secure and easy to use.
- Content such as text, photography, and graphics to be provided by client, unless contracted separately.
- Incorporating a "Create a Report" functionality that will create a customized report that can be output to a printer, or to a PDF for viewing, printing or email.
- Incorporation of GIS Property Search feature provided by Victor Leotta's "LEO, LLC". (GIS services estimated separately.)
- Contact form for gathering emails and other data.
- Social media integration.
- Migration of existing content from the website.
- Responsive design for smart phone and tablet devices.
- Incorporation of Google Translate for additional languages.
- Google Analytic tracking that will allow usage tracking, including monitoring pages being visited, how long pages are being viewed, where the viewers are located, and collecting data to provide intelligence for improving the performance of the site.
- Two hours of client training for the content management software.
- Two hours of Search Engine Optimization to ensure the website is visible on major search engines and all impediments to successful rankings are removed.

Production \$16,000



MARKETING ALLIANCE

A MARKETING RESOURCE COMPANY

Monthly Website Hosting

Monthly hosting of the North Florida Economic Development Partnership website.

Hosting: \$400 per year

Photography & Videography

Marketing Alliance proposes to shoot two days of high-definition still photography and videography to support the North Florida EDP website and other marketing initiatives and to create a library of still images for future usage. This will require North Florida EDP's assistance in scheduling and gaining access to the sites selected for photography. This estimate includes travel expense.

Production \$5,000

SiteTracker Advanced Analytics

Marketing Alliance proposes to add advanced analytics tracking to the North Florida EDP website. SiteTracker provides goes beyond Google Analytics and provides actionable data and generates real leads.

- Receive leads and stats in your email daily or smart phone with names of companies including contact information, revenue, location, and website address of companies that have visited your website the day prior.
- Track online campaigns and measure ROI more precisely
- Built-in Customer Relationship Management (CRM) for cultivating leads
- Evaluate the effectiveness of your marketing efforts and initiatives with data-driven accuracy.

Advanced Analytics - \$3,600 annually

Overview Video

Marketing Alliance proposes to create an overview video presentation of the North Florida EDP's 15 county region. The messaging of the presentation will communicate the many assets of the region including transportation assets, infrastructure, workforce and workforce training, proximity to key markets, and targeted industries.

Marketing Alliance will depend on North Florida EDP's assistance in collecting existing high-definition video footage that highlights workforce training, area assets and quality of place. Marketing Alliance will be shooting two days of on-site photography and videography for use in this video.

Production will include script writing, voice over talent and auditions, music, special effects, production management and client coordination. Final movie will be two minute in length, and



MARKETING ALLIANCE

A MARKETING RESOURCE COMPANY

includes a high-resolution version and a compressed version for websites, tablets and laptop applications. Movie scripts that exceed two minute in length are billed additional time for editing at an hourly rate of \$125.

Video Production: \$15,000

INVOICING AND TERMS:

We are providing you with numbers for the specifications included. Unless otherwise noted, this agreement include charges for all labor, material and services, less hosting, shipping, tax and postage.

Estimate does not include stock photography or stock videography. If stock photography is required Marketing Alliance will bill \$25 per image. If stock videography is required Marketing Alliance will bill \$125 per video clip.

Marketing Alliance, Inc. strives to pull together accurate estimates and does so in good faith. On occasion, some projects require more hours than anticipated, and in this situation, Marketing Alliance, Inc. reserves the right to invoice for the additional hours required to produce the project with additional billing not to exceed more than 10% above estimate.

PAYMENT TERMS:

Marketing Alliance bills at an hourly rate for time-to-date at the end of each month. Payment terms are due Net 30 days.

TAX EXEMPTION:

If the North Florida Economic Development Partnership is exempt from sales tax a copy of the Exemption Certificate is required prior to production. If the Exemption Certificate is not provided to Marketing Alliance the appropriate sales tax will be billed.

AGREEMENT:

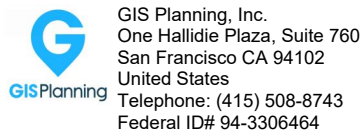
The undersigned authorizes Marketing Alliance to provide the services described above at the price indicated and agrees to the conditions described herein.

Prepared by:

John Abbate
President
Marketing Alliance, Inc.

Accepted by:

Jeff Hendry
Executive Director
North Florida Economic Development
Partnership



INVOICE

NORTH FLORIDA EDP
 3200 COMMONWEALTH BLVD
 SUITE 7
 Tallahassee, FL, 32303-3173
 United States

ATTN OF: JEFF HENDRY

Invoice Date : 18 January 2021

Account Code : 10083688

Invoice Number : 2120736609

Order/Contract No: 00109151

Purchase Order No. :

RRDG & EFI Funded

Currency : USD

Your Tax Registration No. :

Credit Control : Abegail Abong

Telephone : +1 917 551 5003

Email : abegail.abong@ft.com

	Description	Gross	Discount	Net
CLIENT:	NORTH FLORIDA EDP			
CONTRACT START DATE:	10-FEB-2021			
CONTRACT END DATE:	09-FEB-2022			
INVOICE PERIOD:	10-FEB-2021 TO 09-FEB-2022			
BOOKED BY:	JEFF HENDRY			
Item Description:	ZoomProspector Enterprise - Renewal	10,000.00		10,000.00

Terms : 30 NET

Prompt payment is required to ensure continuity of services.

Cheques should be made payable to :

GIS Planning, Inc.

Always quote your Invoice Number when paying.

Bankers :
 BANK OF AMERICA, N.A.
 222 Broadway, New York, NY 10038
 Swift Code: BOFAUS3N
 IBAN:
 Bank Sort Code: 026009593
 Account Number: 325000499286

Gross Amount :		10,000.00
Discount :		0.00
Net Amount	USD	10,000.00
CITY	@ 0%	0.00
COUNTY	@ 0%	0.00
STATE	@ 0%	0.00
Amount Due	USD	10,000.00

NORTH FLORIDA ECONOMIC DEVELOPMENT PARTNERSHIP

3200 COMMONWEALTH BOULEVARD
SUITE 7
TALLAHASSEE, FL 32303

1849

83-68/631
002

DATE 01.20.2021

CHECK NUMBER

PAY TO THE ORDER OF

GIS Planning Inc.

\$10,000.00

Ten thousand dollars ~~3~~ ^{NO} ~~XX~~

DOLLARS

Photo Safe Deposit Boxes



DOWNTOWN OFFICE
TALLAHASSEE, FL

FOR

pmt of invoice # 2120736009

[Signature]

⑈001849⑈ ⑆063100688⑆0228437001⑈

Seq: 6
Dep: 000753
Date: 02/19/21

Seq:6 02/19/21 Dep:000753 AG:1 Cust:85268 User:1128057

For Deposit Only to
Financial Times
GIS Planning INC
Master
Deposited by: JW

CAPITAL CITY BANK DEPOSIT

FOR DEPOSIT ONLY - STAMP ON OTHER SIDE OF CHECK

GIS PLANNING LICENSE AGREEMENT (HOSTED SOFTWARE) – TERM SHEET

PARTIES	
GIS CLIENT	GIS Planning Inc. with its main place of business as One Hallidie Plaza, Suite 760, San Francisco, CA 94102 North Florida Economic Development Partnership (NFEDP) , with its main place of business as 3200 Commonwealth Blvd., Suite 7, Tallahassee, FL 32303
SERVICE	
Service	ZoomProspector Enterprise License with Google Maps
Service Elements	Sites and Buildings Database – New Platform Demographic Mapping and Reports to 60 miles, Thematic Mapping Business, Demographic, Consumer Expenditure, Labor Force, Wage and Talent Data Marketing and Implementation Plan Six (6) Intelligence Components Proposal Generation System 2-digit EMSI data, to include mapping capabilities One in-person training. A second one can be scheduled if needed. *Property share to/from any other GIS Planning client where NFEDP territory is included. Lead Gen ID Analytics ZoomProspector and Google Analytics Go To Meeting/Webinar Training, Marketing Assistance and Customer Service Further explanation of Service Elements found in "Attachment A"
CLIENT SITE DETAILS	
Geographic Scope	The geographic scope of the Software will cover the geographic boundaries of Baker, Bradford, Columbia, Dixie, Gilchrist, Hamilton, Jefferson, Lafayette, Levy, Madison, Putnam, Suwannee, Taylor and Union Counties and the City of Bunnell in Florida.
FEES	
Initial Fees	\$10,000 paid as follows: 50% 30 days from contract signature 50% on or before April 31, 2020
Renewal Fees	\$10,000 annually
OTHER	
Agreement Date	The date that this Agreement has been signed by both parties.
Initial Term	One year from contract signature
Target Go-Live Date	60 days after the Agreement Date.
Relationship Managers	GIS: Jeff Suneson, Director Client Services, jsuneson@gisplanning.com (916) 833-8894 Client: Jeff Hendry, Executive Director, jhendry@fsu.edu (850) 443-7103
SPECIAL CONDITIONS (if applicable)	
*Property/buildings must meet contracted client criteria for property share. Client will be provided one Local Edition Property Viewer for one county. All others will be billed at \$1,500 each.	
In the case of conflict or ambiguity between any provision contained in the Term Sheet and any provision contained in the Terms and Conditions attached, the provisions in this Term Sheet will take precedence. Client acknowledges that it has read and agrees to be bound by this Agreement (which includes this Term Sheet and the attached Terms and Conditions). The parties agree that the Agreement will become legally binding when signed on behalf of both parties.	
Signed by: GIS Planning Name: Pablo Monzon Position: Managing Director Date: 2/10/2020	Signed by: North Florida Economic Development Partnership Name: Commissioner Todd Gray Position: NFEDP Board Chairman Date: February 7, 2020

TERMS AND CONDITIONS

1 DEFINITIONS

1.1 These Terms and Conditions together with the Term Sheet form a legally binding agreement between the parties (the "Agreement"). In this Agreement, words and phrases have the meaning given to them in the Term Sheet and this Clause 1:

"Administration Interface" means the interface provided for the Client to manage the Client Site.

"Administrator Login" means any Login giving the user administration-level privileges to the Client Site.

"Client Content" means any data or other content uploaded to the Client Site by Client or provided by Client to GIS for incorporation in the Client Site.

"Client Site" means a web-based application providing the functionality set out in the Documentation, including such Client Site as updated by GIS from time to time in accordance with this Agreement.

"Custom Domain" means any domain used for the Client Site other than the Principal Domain.

"Documentation" means the documentation for the Client Site as made available by GIS to the Client.

"Fees" means the fees payable by Client to GIS, including the Initial Fees and Renewal Fees.

"GIS Content" means any data or other content made available on or through the Client Site, other than Client Content or Third Party Content.

"Go-Live Date" has the meaning given to it in clause 3.4.

"Hosting Services" means the hosting, maintenance and making available of the Client Site (including the Administration Interface) by GIS.

"Integration Services" means the installation and integration services provided by GIS to prepare the Client Site.

"IPRs" means patents, utility models, rights to inventions, copyright and related rights, trademarks and service marks, trade names and domain names, rights in get-up, goodwill and the right to sue for passing off or unfair competition, rights in designs, rights in computer software, database rights, rights to preserve the confidentiality of information (including know-how and trade secrets) and any other intellectual property rights, including all applications for (and rights to apply for and be granted), renewals or extensions of, and rights to claim priority from, such rights and all similar or equivalent rights or forms of protection which subsist or will subsist, now or in the future, in any part of the world.

"Login" means the unique access credentials (user name and password or as otherwise specified by GIS from time to time) for each User.

"Marks" means all trademarks, service marks, trade names, logos and other branding (whether registered or not) of GIS or its licensors.

"Principal Domain" means the principal domain (being a subdomain of the zoomprospector.com domain) at which GIS hosts the Client Site.

"Renewal Term" has the meaning given to it in clause 13.1.

"Services" means all services provided by GIS under this Agreement, including the Integration Services and the Hosting Services.

"Software" means GIS's proprietary software which forms the basis for the Client Site.

"Third Party Content" means data sourced by GIS from a third party and incorporated into or made available through the Client Site.

"User" means each user with a Login for the Client Site.

1.2 The headings in this Agreement do not affect its interpretation. Unless the context otherwise requires words importing the singular will include the plural and vice versa; the words "include" and "including" will be construed as without limitation; and any reference to any legislative provision will be deemed to include any subsequent re-enactment or amending provision. This Agreement negates and takes precedence over any Client terms and conditions.

2 SERVICE DELIVERY

Subject to Client's compliance with the terms of this Agreement including but not limited to clause 5.4, GIS will:

(a) with effect from the Agreement Date, provide the Integration Services; and

(b) with effect from the Go-Live Date, provide the Hosting Services,

in each case subject to and in accordance with the terms of this Agreement.

3 INTEGRATION SERVICES

3.1 GIS will carry out the Integration Services to prepare the Client Site for launch.

3.2 Once the Client Site is ready for the Client's review, GIS will notify the Client, giving instructions on how the Client Site can be accessed for approval by the Client.

3.3 The Client will not unreasonably withhold or delay approval of the Client Site. If the Client reasonably considers that the Client Site fails to meet the requirements of this Agreement then the Client will notify GIS, giving full details, and the Client and GIS will cooperate in good faith to resolve the issues raised by the Client.

3.4 Once the Client has approved the Client Site, the Client will specify when it wishes the Client Site to become publicly available, to be not less than seven days after the Client's approval (or such shorter period as GIS may agree). The date when the Client Site becomes publicly available is the **"Go-Live Date"**.

3.5 The Client acknowledges that any Target Go-Live Date set out in the Term Sheet is an estimate. GIS will use reasonable endeavors to ensure that the Go-Live Date is no later than the Target Go-Live Date, but the Client acknowledges that this is dependent upon the Client meeting its own obligations under this Agreement and may be affected by factors beyond GIS's control. GIS is under no obligation to make the Client Site publicly available until it has received payment in full of the Initial Fees.

4 HOSTING SERVICES

4.1 With effect from the Go-Live Date, GIS will make the Client Site publicly available at the Principal Domain.

4.2 GIS will use commercially reasonable efforts to make the Client Site available and online for at least 99% of each calendar month. Client agrees and understands that the following will not be taken into account when measuring GIS's performance against that target: (a) routine scheduled maintenance by GIS or its internet provider or hosting facility; (b) loss of connectivity by Client to the Client Site due to reasons which are beyond GIS's control, such as problems with Client's own network and/or computers or with any internet infrastructure.

4.3 Where Client and GIS agree to use of a Custom Domain then the Custom Domain will map to the Principal Domain, so that end users of the Client Site access the Client Site at the Custom Domain and the Principal Domain redirects to the Custom Domain.

4.4 Any Custom Domain is subject to GIS's approval (not to be unreasonably withheld) and must not (a) be misleading; (b) infringe the IPRs of any third party; or (c) incorporate any of the Marks. Except as agreed in writing by GIS, any Custom Domain will be registered in the name of GIS and belong to GIS. Any change to the Custom Domain after the Go-Live Date may be subject to additional charges at GIS's standard rates.

5 PROVISION OF THE SERVICES

5.1 GIS will retain the sole and exclusive right to control and direct the manner or means by which the Services are performed, and may employ or subcontract others with respect to such services.

5.2 Nothing in this Agreement entitles Client to actual possession of the Software or of the Client Site; use of the Software and the Client Site is provided on an application services basis only.

5.3 Any changes or additions to the Services required by Client must be agreed upon in writing by the parties and subject to payment of any agreed additional fees and expenses.

5.4 Client will cooperate with GIS and provide such assistance as GIS may reasonably request in relation to the services to be provided to Client under this Agreement, including but not limited to efforts to obtain all necessary third party consents and approvals.

6 USERS

6.1 GIS will issue one (1) Administrator Login to the Client (or as otherwise agreed by GIS).

6.2 Client acknowledges that any Administrator Login gives the user full access to the Client Site and the Administration Interface, including the ability to add or delete Client Content without restriction and to add or delete Users or Logins.

6.3 The Administration Interface gives the Client the ability to create further Logins for the Users. Each Login will have varying privileges and access rights as specified in the Documentation. Client is responsible for all activity that takes place under each Login, and it is Client's responsibility to ensure that each Login is kept secure and not shared by more than one individual.

6.4 Each User may be required to agree to GIS's individual user terms and privacy policy in order to access the Client Site using their Login.

7 CLIENT OBLIGATIONS

7.1 Client will not obscure any legal or regulatory notices or links to legal or regulatory notices incorporated into the Client Site (including where the Client Site is embedded within another website).

7.2 Client will comply with all applicable laws (including laws relating to data protection, privacy and direct marketing) in its use of the Services, including its use of GIS Content and Third Party Content.

7.3 Client will not incorporate GIS Content or Third Party Content within any database or other system outside the Services without the prior written consent of GIS.

8 CLIENT CONTENT

8.1 Client is solely responsible for any Client Content uploaded to or otherwise made available through the Client Site. Client must ensure that all Users are made aware of the terms on which Client Content is uploaded and used, including the licenses granted to GIS under this clause 8.

8.2 Client (or the User uploading the Client Content, as applicable) retains ownership of and responsibility for all Client Content.

8.3 Client grants (and will ensure that all Users who upload Client Content grant) to GIS a worldwide, perpetual, irrevocable, royalty-free license to copy, distribute, make available, modify, perform and otherwise use Client Content for the purposes of:

(a) providing the Services; and

(b) making Client Content available through other ZoomProspector sites managed or provided by GIS.

8.4 The Client must (and must ensure that all Users) only submit Client Content which they have the right to upload and make available through the Client Site.

8.5 GIS has no obligation to monitor or moderate Client Content, but GIS has the right to remove any Client Content that GIS considers (in its sole discretion) to violate the terms of this Agreement or to expose GIS or its other clients or users to any legal liability or unacceptable commercial or reputational risk.

9 GIS INTELLECTUAL PROPERTY

9.1 Client acknowledges that all IPRs in the Services and the Software belong and will belong to GIS or the relevant third-party owners (as the case may be), and Client has no rights in or to the Software other than the right to make use of the Client Site as hosted by GIS under this Agreement.

9.2 Client will not (and will not permit any third party to):

(a) copy, adapt, reverse engineer, decompile, disassemble, modify, adapt or make error corrections to the Software in whole or in part; or

(b) make any use of the Services or access the Client Site for the purpose of creating a competing service or any site, service or application that fulfils a similar purpose to any of the Services or the Software.

9.3 Client acknowledges and agrees that: (a) all use of GIS's Marks under this Agreement inures to the benefit of GIS; (b) GIS's Marks will remain the exclusive property of GIS; (c) nothing in this Agreement will confer upon Client any right of ownership in GIS's Marks; and (d) Client will not now or in the future contest the validity of GIS's Marks or take any action impairing the rights of GIS in its Marks.

10 WARRANTIES

10.1 Each party warrants and represents to the other that it has the full power and authority to enter into this Agreement.

10.2 GIS will use reasonable commercial endeavors to provide the Services in a professional and workmanlike manner.

10.3 GIS undertakes at its own expense to defend Client or, at its option, settle any claim or action brought against Client alleging that the Client's receipt or use of the Services in accordance with the terms of this license infringes the US or UK Intellectual Property Rights of a third party ("**Claim**") and will be responsible for any reasonable losses, damages, costs (including legal fees) and expenses incurred by or awarded against Client as a result of or in connection with any such Claim. For the avoidance of doubt, this clause will not apply where the Claim in question is attributable to (a) Client Content, or (b) use of the Services other than in accordance with the terms of this Agreement. This will be Client's exclusive remedy and GIS's only liability in respect of Claims and for the avoidance of doubt is subject to clause 11.6.

10.4 If any third party makes a Claim, or notifies an intention to make a Claim against Client, GIS's obligations under clause 10.3 are conditional on Client: (a) as soon as reasonably practicable, giving written notice of the Claim to GIS, specifying the nature of the Claim in reasonable detail; (b) not making any admission of liability, agreement or compromise in relation to the Claim without the prior written consent of GIS (such consent not to be unreasonably conditioned, withheld or delayed); (c) giving GIS and its professional advisers access at reasonable times (on reasonable prior notice) to its premises and its officers, directors, employees, agents, representatives or advisers, and to any relevant assets, accounts, documents and records within the power or control of Client, so as to enable GIS and its professional advisers to examine them and to take copies (at GIS's expense) for the purpose of assessing the Claim; and (d) subject to GIS providing security to Client to Client's reasonable satisfaction against any claim, liability, costs, expenses, damages or losses which may be incurred, taking such action as GIS may reasonably request to avoid, dispute, compromise or defend the Claim.

10.5 If any Claim is made, or in GIS's reasonable opinion is likely to be made, against Client, GIS may at its sole option and expense: (a) procure for Client the right to continue to use the Services (or any part of them) in accordance with the terms of this license; (b) modify the Services so that they cease to be infringing; or (c) terminate this Agreement immediately by notice in writing to Client and refund a pro rata proportion of the Fees paid by Client in respect of Services not yet provided as at the date of termination.

11 LIABILITY

11.1 It is hereby agreed that except as expressly set out in this Agreement and to the extent permissible by law, all warranties, conditions, representations, terms or undertakings, express or implied, statutory or otherwise are hereby excluded.

11.2 Without limitation to clause 11.1, Client acknowledges and agrees that Third Party Content comes from a variety of sources and is provided on an "as is" basis. GIS makes no representation or warranty concerning the accuracy or completeness of any Third Party Content, or of the suitability of that Third Party Content for the needs of the Client or any end-users. Any projections, opinions, assumptions or estimates used are for example only and do not represent the current or future performance of any business.

11.3 Client acknowledges and agrees that neither GIS nor its partners who have been involved in the creation, production or delivery of the Client Site will be liable for: (a) any indirect, consequential, incidental or special loss or damages whatsoever or (b) for any loss of profits, revenues, income or goodwill or loss of data or anticipated savings arising from this Agreement, in each case

whether reasonably foreseeable or actually foreseen and regardless of the cause of action.

11.4 GIS will not have any liability to Client to the extent such liability arises as a result of a breach of this Agreement by Client.

11.5 GIS does not exclude or limit its liability for death or personal injury caused by its negligence, for fraud or for fraudulent misrepresentation or for any liability which cannot be excluded or limited by law.

11.6 Without prejudice to GIS's right to payment of Fees owing and subject to clause 11.5, the aggregate liability of GIS for any breach of this Agreement or any representation, statement, negligent act or omission arising under or in connection with this Agreement will be limited to direct damages which in no event will exceed 125% the aggregate amount of the Fees paid or (if greater) payable by Client to GIS under this Agreement.

12 PAYMENT

12.1 Client will pay the Fees as set out in the Term Sheet. If no payment term is specified on the invoice, Client will pay the Fees within 30 days of the date of the GIS invoice. Failure to pay undisputed Fees on time will constitute a material breach of this Agreement. Client will bear any additional costs arising from Client's failure to comply with its obligations under this Agreement. Any additional Services provided by GIS that are not set out in the Term Sheet will be subject to additional Fees, to be agreed between GIS and Client.

12.2 The Fees and all other charges are exclusive of value added tax (VAT) or any other sales or similar taxes which are or may be applicable. The Fee will be paid to GIS in full without deduction of any taxes, withholding taxes, charges and other applicable duties which may be imposed. If Client is required by law to make a set-off, deduction or withholding then it will pay such additional amount to ensure that the net amount received by GIS is equal to the amount GIS would have been entitled to receive under this Agreement in the absence of any requirement to make such set-off, deduction or withholding. Client will provide GIS with a valid tax certificate evidencing such amount withheld within 30 days of such set-off, deduction or withholding.

12.3 If any sum payable under this Agreement is not paid within 7 days of the due date then (without prejudice to GIS's other rights and remedies) GIS reserves the right to: (a) charge interest on such sum on a day-to-day basis from the due date to the date of payment (both dates inclusive) at the rate of 4 per cent above the base rate of Barclays Bank Plc from time to time in force; and (b) suspend the provision of the Services.

13 TERM AND TERMINATION

13.1 This Agreement will commence on the Agreement Date and will continue in force for the Initial Term. It will then renew automatically for further periods of one year (each a "**Renewal Term**") unless terminated by either party giving not less than 30 days' notice in writing, to expire on the last day of an Initial Term or Renewal Term.

13.2 Either party may terminate this Agreement if: (a) the other party is in material or persistent breach of any of the terms of this Agreement and in the case of a breach capable of remedy having been notified of any such breach has failed to remedy the same within 14 days; or (b) the other party is dissolved or ceases to carry on its business or has a liquidator, receiver or administrative receiver appointed to it or over any part of its undertaking or assets or passes a resolution for its winding up or a court of competent jurisdiction will make an administration order or

liquidation order or similar order, or will enter into any voluntary arrangement with its creditors, or will be unable to pay its debts as they fall due or any analogous event occurs to the other party in any jurisdiction.

- 13.3 GIS may terminate this Agreement with immediate effect if Client (or any of its shareholders or directors or equivalent) becomes subject to any Sanction, or continuation of the Agreement would (in the reasonable opinion of GIS) expose GIS or any of its affiliated companies to any Sanction, where “**Sanction**” means any sanction, prohibition or restriction under United Nations resolutions or the trade or economic sanctions, laws or regulations of the European Union, United Kingdom, Hong Kong or United States of America.
- 13.4 On termination for any reason all rights granted to Client under this Agreement will cease and Client will immediately return to GIS, GIS’s proprietary and confidential information, including software, if any, and all copies and documentation of the foregoing, along with a signed written statement certifying Client’s compliance with this clause 13.4.
- 13.5 Any provision of this agreement which expressly or by implication is intended to come into or continue in force on or after termination of this agreement will remain in full force and effect.
- 13.6 Any termination of this Agreement is without prejudice to any other rights or remedies a party may be entitled to under this Agreement or at law and will not affect any accrued rights or liabilities of either party. Termination of this Agreement will not relieve Client of its obligation to pay GIS any outstanding Fees.

14 CONFIDENTIALITY

- 14.1 Except as expressly permitted under this Agreement, each party agrees to keep confidential (both before, during and after the Term) the terms of this Agreement and all information, whether written or oral, concerning the business or affairs of the other (including information relating to the other party’s customers or suppliers, financial information, projections, technology, product ideas, marketing plans or business plans) that it has received or obtained from the other or may receive or obtain from the other and will not use the same without the prior written consent of the disclosing party for any purpose except as expressly permitted under this Agreement. This obligation will not apply to information which is in the public domain (other than as a result of a breach of any confidentiality obligation) or in the case of any disclosure required by law provided that Client will use all reasonable endeavors and act in good faith to consult with GIS wherever practicable before disclosing such information.
- 14.2 Each party agrees not to make any announcement regarding this Agreement or the activities associated with it without the prior written consent of the other party, save that GIS may include the Client name and logo on its websites and in any list of clients or marketing materials issued by GIS and describe the project and the Services provided by GIS to Client.

15 FORCE MAJEURE

With the exception of Client’s obligation to pay the Fees, neither party will be liable for any failure to perform its obligations under this Agreement if such performance is hindered or prevented by any matter beyond the reasonable control of the party whose

performance is hindered or prevented (including without limitation by reason of any failure, interruption, or degradation of any third party telecommunications network or system or hardware or the Internet or any part of it) (a “**Force Majeure Event**”). If a Force Majeure Event continues for more than one month then either party may immediately terminate this Agreement on written notice to the other (provided that the Force Majeure Event is still continuing on the date of that notice).

16 GENERAL

- 16.1 This Agreement does not confer any exclusive rights to Client.
- 16.2 No provision of this Agreement may be amended, modified, discharged or terminated other than by the express written agreement of the parties.
- 16.3 No failure or delay by either party in exercising any right, power or privilege under this Agreement will operate as a waiver thereof nor will any single or partial exercise by either party of any right, power or privilege preclude any further exercise thereof or the exercise of any other right, power or privilege.
- 16.4 Any notice, consent or other communication required to be given hereunder will be made in writing to the Relationship Manager at the address set out on the Term Sheet (and when given by Client also copied to GIS’s General Counsel at The Financial Times, Number One Southwark Bridge, London SE1 9HL) and will be delivered by hand, courier or recorded delivery to the other party and will be deemed to have been received (if delivered by hand) at the time of the delivery or (if sent by courier or recorded delivery) upon the date of receipt (as evidenced by signature of the receiving party’s representative).
- 16.5 Nothing in this Agreement will be deemed to create a partnership, agency or joint venture between the parties.
- 16.6 This Agreement constitutes the entire agreement between the parties as to the subject matter hereof and supersedes all previous communications, representations and arrangements, either written or oral, and each party hereby acknowledges that no reliance is placed on any representation made by the other party before the Agreement Date but not embodied in this Agreement.
- 16.7 If any provisions of this Agreement will be held illegal or unenforceable by a court of competent jurisdiction then such provisions will be severed and the remainder of this Agreement will remain in full force and effect unless the business purpose of this Agreement is substantially frustrated thereby in which case this Agreement will automatically terminate.
- 16.8 This Agreement may not be assigned, licensed, sub-licensed or otherwise transferred by Client without the prior written consent of GIS.
- 16.9 Anyone who is not a direct party to this Agreement will not have any rights to enforce its terms. The rights of the parties to terminate, rescind or agree any variation, waiver or settlement under this agreement are not subject to the consent of any other person.

Project Deliverables – “Attachment A”

The following project deliverables will be part of the Agreement by and between GIS Planning and North Florida Economic Development Partnership (NFEDP):

Project Design

A meeting to kick-off the development of the project will include a discussion of functionality, design and data.

Property Search

A searchable online database of available land and buildings based on user-defined criteria. Client will define criteria assets.

Interface Design

GIS Planning will develop a GIS application on our newest platform. This will include a customized color selected by the Client, the inclusion of Client logo, Client contact information and Client attribute selections for: Location, Property type and Assets

Intelligence Components

Your Full Edition ZoomProspector Enterprise application includes our Intelligence Components. These six online data tools include: Demographic, Talent, Mapping, Compare, Community and Business. These Intelligence Components can be embedded in Client website. Data is automatically pushed out to client and updated multiple times annually.

Mobile-Optimized

Your website will be fully optimized for use on smartphones and tablets.

Development of Web-GIS Features

GIS Planning will program the web-GIS tools and functionality of the application.

Online Testing and Review

GIS Planning will provide a development website for staff review and comment. This will include application testing.

Project Development Completion

GIS Planning will complete modifications and optimization of the web site completing project development.

Staff Training

GIS Planning will train Client so they understand how to update and manage the web site. GIS Planning offers one (1) in-person training and (2) webinars/Go To Meetings which can be recorded so that Client may use them for further training.

Marketing and Implementation Plan

Recommended policies for outreach to media, corporate real estate executives & site selection consultants, and new/expanding/relocating businesses, including a sample press kit and news release. Meetings with marketing director can be made in Admin. System.

Ongoing Maintenance/Hosting

Ongoing technology assistance and customer service is included. Website will be hosted on GIS Planning’s servers.

Property Flyers

Generate property flyers for available properties that include Client branding and contact information.

Demographic Reports

Demographic, consumer expenditure and labor force reports are included. These reports are updated two (2) times annually. Source: Applied Geographic Solutions (AGS).

Business Reports

Business Reports are included. These reports allow user to search by Industry, Annual Sales, No. of Employees and/or NAICS code (up to 6 digit). These reports are updated four (4) times annually. Source: InfoGroup

Talent Pool

Offer location-specific data about top college degrees, institutions and field of study by radius, drive-time, city, county and metro area. View top institutions' degree production by number of graduates. Drill down within data sets to learn more, export graphs, link, email and social sharing options.

Thematic Mapping

A visual display (also known as a "heat map") of over 1200 new specific demographic variables by geography, allowing a visitor to identify optimal business locations, which can be geographically understood in one glance.

EMSI

Two-Digit EMSI data, to include mapping capability will be provided to Client

Map Legend Display

A map legend describing graphic elements shown on the map interface.

Property Owner & Real Estate Broker Property Listing Web Page

Password protected system for brokers/economic development partners to add, delete and update properties through a user-friendly web site.

Options for property imports

We can connect for property imports (such as large broker firms or MLS service). Note that some data sources may levy their own charges for this service. GIS Planning can connect (at no charge) to any other GIS Planning client for automatic property share. Note: Property must meet that contracted client criteria in order to populate their website.

Staff Administration Web Page

Update and maintain property information.

Website Analytics

Three sets of analytics will be provided to Client. Google Analytics, ZoomProspector Analytics and a license to Lead Forensics will all be provided.

Priority Listing on ZoomProspector.com

Our clients' listed properties get priority rankings on our national site selection portal.

Knowledge Base

Quickly and easily search for technical, product-related and marketing resource using our Knowledge base online help desk. Smart search function helps you instantly find the answers to commonly asked questions.

Proposal Generation System

The Proposal Generation System will allow for two functionalities. A map legend describing graphic elements shown Client can create an "Active Need" (or RFP), for properties based on multiple criteria. Client can pull reports based on how many Active Needs have been created, who responded, properties included, etc. This system also allows Client to create custom professional Proposals which can be printed or emailed. Training will be provided for this system.

NORTH FLORIDA

ECONOMIC DEVELOPMENT PARTNERSHIP



Scholarships

February 9, 2021 – April 30, 2021

There were no Scholarships during the 1st Quarter.

NORTH FLORIDA

ECONOMIC DEVELOPMENT PARTNERSHIP

Technical Assistance

February 9, 2021 – April 30, 2021

All NFEDP Counties

Baker County

Bradford County

Columbia County

Dixie County

Gilchrist County

Hamilton County

Jefferson County

Lafayette County

Levy County

Madison County

Putnam County

Suwannee County

Taylor County

Union County



REGIONAL RURAL DEVELOPMENT GRANT PROGRAM TECHNICAL ASSISTANCE FORM

DATE: 5/24/21 TECHNICAL ASSISTANCE PROVIDED BY: Jeff Hendry & Diane Scholz

CLIENT CATEGORY

_____ BUSINESS (FLORIDA) X LOCAL GOVERNMENT

CONTACT:	Todd Gray, NFEDP Chair
ORGANIZATION:	Gray Construction Services, Inc.
ADDRESS:	222 W Wade St, Trenton, FL 32693
E-MAIL:	tgray@gray-construction.com
PHONE:	(352) 463-3939

DATE	ASSISTANCE PROVIDED BY: Jeff Hendry & Diane Scholz	HOURS
2/8/2021-4/30/2021	- During the 1 st quarter of 2020, the NFEDP provided a wide variety of technical assistance that impacted all the NFEDP counties. The NFEDP staff prepared a Duke Energy Foundation site investigation grant to augment the costs of an EFI Rural Toolkit Site Preparedness grant, 9 EFI Rural Toolkit grant applications, and conducted webinars to inform NFEDP counties on the various federal funding opportunities.	494
Space below <u>must be completed</u>		

CLIENT CERTIFICATION:

I hereby certify that I received the technical assistance as described above.

NAME: _____



Todd Gray

DATE: May 25, 2021

REGIONAL RURAL DEVELOPMENT GRANT PROGRAM TECHNICAL ASSISTANCE FORM

DATE: 5/24/2021 TECHNICAL ASSISTANCE PROVIDED BY: Jeff Hendry, Diane Scholz
Debby Kent & Mike Rycko

CLIENT CATEGORY

 BUSINESS (FLORIDA) X LOCAL GOVERNMENT

CONTACT:	Will Sexton
ORGANIZATION:	Bradford County Board of County Commissioners
ADDRESS:	P. O. Drawer B, Starke, Florida 32091
E-MAIL:	Will_sexton@bradfordcountyfl.gov
PHONE:	(904) 966-6327

DATE	ASSISTANCE PROVIDED BY: Diane Scholz	HOURS
2/8/21- 4/30/21	- During the 1st quarter of 2021, the NFEDP provided technical assistance to the Bradford County regarding the Keystone Heights Airpark Florida Jobs Growth Grant Fund project, the RIF-FS for the FAA-EA for the Airpark, and the RIF-TP grant new entrance off of SR 100 . The NFEDP continues to attend/participate with the Keystone Airpark Authority's regarding infrastructure improvements and potential funding resources for those improvements.	11
Space below <u>must be completed</u>		

CLIENT CERTIFICATION:

I hereby certify that I received the technical assistance as described above.

NAME:  DATE: 05/25/2021

Will Sexton

REGIONAL RURAL DEVELOPMENT GRANT PROGRAM TECHNICAL ASSISTANCE FORM

DATE: 5/24/2021 TECHNICAL ASSISTANCE PROVIDED BY: Diane Scholz & Jeff Hendry

CLIENT CATEGORY

 BUSINESS (FLORIDA) X LOCAL GOVERNMENT

CONTACT:	Glenn Hunter
ORGANIZATION:	Columbia County Economic Development Department
ADDRESS:	971 W. Duval Street, Suite 150, Lake City, Florida 32055
E-MAIL:	ghunter@columbiacountyfla.com
PHONE:	(386) 758-1033

DATE	ASSISTANCE PROVIDED BY: Jeff Hendry & Diane Scholz	HOURS
2/8/21- 4/30/21	- During the 1st quarter of 2021, NFEDP staff provided technical services to Columbia County’s Department of Economic Development regarding many economic development projects and prepared three EFI Rural Toolkit grants. Jeff Hendry and Diane staffed an in-person site visit relating to Project Wave.	55
Space below <u>must be completed</u>		

CLIENT CERTIFICATION:

I hereby certify that I received the technical assistance as described above.

NAME: Glenn Hunter
Glenn Hunter

DATE: 05/25/2021

REGIONAL RURAL DEVELOPMENT GRANT PROGRAM TECHNICAL ASSISTANCE FORM

DATE: 5/24/2021 TECHNICAL ASSISTANCE PROVIDED BY: Diane Scholz

CLIENT CATEGORY

BUSINESS (FLORIDA) LOCAL GOVERNMENT

CONTACT:	Duane Cannon-County Manager
ORGANIZATION:	Dixie County
ADDRESS:	56 NE 210 th Ave, Cross City, FL 32628
E-MAIL:	Duane.cannon@dixie.fl.gov
PHONE:	Duane Cannon – 352.498.1426

DATE	ASSISTANCE PROVIDED BY: Diane Scholz	HOURS
2/8/21-4/30/21	- During the first quarter of 2021, NFEDP staff provided technical services to Dixie County by writing a marketing article for EFI touting Dixie County’s Cross City Lumber company. This project renovated and restored the old GP plant creating approximately 110 jobs. The NFEDP also prepared 3 EFI Rural Toolkit grant applications	18
Space below <u>must be completed</u>		

CLIENT CERTIFICATION:

I hereby certify that I received the technical assistance as described above.

NAME: 
Duane Cannon

DATE: 5/25/21

REGIONAL RURAL DEVELOPMENT GRANT PROGRAM TECHNICAL ASSISTANCE FORM

DATE: 2/15/2021 TECHNICAL ASSISTANCE PROVIDED BY: Diane Scholz

CLIENT CATEGORY

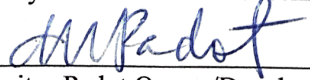
BUSINESS (FLORIDA) LOCAL GOVERNMENT

CONTACT:	Marites Padot
ORGANIZATION:	Premier Best Western Resort Hotel (Developer)
ADDRESS:	9219 Greenways Lane Fanning Springs, FL 32693
E-MAIL:	Maritespadot@gmail.com
PHONE:	352.222.6656

DATE	ASSISTANCE PROVIDED BY: Diane Scholz	HOURS
2/8/2021 4/30/2021	- During the first quarter of 2021, NFEDP staff provided technical services to the developer of the Premier Best Western Resort Hotel in Fanning Springs, Gilchrist County. Identifying potential funding resources, coordinating virtual introductions and providing conference call lines for virtual meetings for numerous state and federal agencies and organizations.	18
<u>Space below must be completed</u>		

CLIENT CERTIFICATION:

I hereby certify that I received the technical assistance as described above.

NAME:  DATE: May 26, 2021
Marites Padot Owner/Developer

REGIONAL RURAL DEVELOPMENT GRANT PROGRAM TECHNICAL ASSISTANCE FORM

DATE: 5/25/2021 TECHNICAL ASSISTANCE PROVIDED BY: Diane Scholz

CLIENT CATEGORY

 BUSINESS (FLORIDA) X LOCAL GOVERNMENT

CONTACT:	Louie Goodin (Hamilton County BOCC) Chadd Mathis (Executive Director Hamilton County Development Authority)
ORGANIZATION:	Hamilton County BOCC & Hamilton County Development Authority
ADDRESS:	1153 US Hwy 41 NW Ste. 2 & 4 Jasper, FL 32052
E-MAIL:	hamiltoncounty@windstream.net or Cmathis@hamiltoncda.org
PHONE:	386.792.6639 and/or 386.792.6828

DATE	ASSISTANCE PROVIDED BY: Diane Scholz	HOURS
2/8/2021 - 4/30/2021	- During the first quarter of 2021, NFEDP staff provided technical services to Hamilton County BOCC & Hamilton CDA regarding EFI Rural Toolkit grants by preparing the Site Preparedness, Consulting Services and Marketing grant applications for site investigation, marketing properties and a county-wide broadband assessment. Additionally, NFEDP staff prepared a Duke Energy Foundation grant for further investigation of the Hamilton County Mega Site.	14
Space below <u>must be completed</u>		

CLIENT CERTIFICATION:

I hereby certify that I received the technical assistance as described above.

NAME: 
Louie Goodin or Chadd Mathis

DATE: 5/25/21

REGIONAL RURAL DEVELOPMENT GRANT PROGRAM TECHNICAL ASSISTANCE FORM

DATE: 5/25/2021 TECHNICAL ASSISTANCE PROVIDED BY: Diane Scholz

CLIENT CATEGORY

BUSINESS (FLORIDA) LOCAL GOVERNMENT

CONTACT:	Steve Land
ORGANIZATION:	Lafayette County Board of County Commissioners
ADDRESS:	120 W. Main Street, Mayo, FL 32066
E-MAIL:	sland@lafayetteclerk.com
PHONE:	(386) 294 1600

DATE	ASSISTANCE PROVIDED BY: Diane Scholz	HOURS
2/8/2021 - 4/30/2021	- During the first quarter of 2021, NFEDP staff provided technical services to Lafayette County by preparing an EFI Rural Toolkit Site Preparedness grant to do a county-wide broadband assessment. The EFI grant was funded and the NFEDP continues to work to implement the scope of work.	5
Space below <u>must be completed</u>		

CLIENT CERTIFICATION:

I hereby certify that I received the technical assistance as described above.

NAME: 
Steve Land

DATE: 5/25/21

REGIONAL RURAL DEVELOPMENT GRANT PROGRAM TECHNICAL ASSISTANCE FORM

DATE: 5/24/2021 TECHNICAL ASSISTANCE PROVIDED BY: Diane Scholz

CLIENT CATEGORY

 BUSINESS (FLORIDA) X LOCAL GOVERNMENT

CONTACT:	Edward W. Dean, Madison County EDO
ORGANIZATION:	Madison County
ADDRESS:	P.O. Box 235, Greenville, FL 32331
E-MAIL:	Edwardwalkerdean@madisoncountyfl.com
PHONE:	202.607.3878

DATE	ASSISTANCE PROVIDED BY: Diane Scholz	HOURS
2/8/2021- 4/30/2021	- During the first quarter of 2021, NFEDP staff provided technical services to Madison County EDO regarding the public awareness campaign to explain the importance of conducting broadband assessments to document the benchmark level that currently exists. Additionally, prepared EFI grant application for funding assistance for broadband enhancement for the county, and to federal broadband consultant to prepare federal broadband grant applications information.	8
Space below <u>must be completed</u>		

CLIENT CERTIFICATION:

I hereby certify that I received the technical assistance as described above.

NAME: EWD
Edward Walker Dean

DATE: May 28, 2021

REGIONAL RURAL DEVELOPMENT GRANT PROGRAM TECHNICAL ASSISTANCE FORM

DATE: 5/25/2021 TECHNICAL ASSISTANCE PROVIDED BY: Diane Scholz

CLIENT CATEGORY

BUSINESS (FLORIDA) LOCAL GOVERNMENT

CONTACT:	Sam Ruiz, VP-Economic Development
ORGANIZATION:	Putnam County Chamber of Commerce
ADDRESS:	1100 Reid Street, Palatka, FL 32178
E-MAIL:	sam@chamberpc.com
PHONE:	(386) 328-1503

DATE	ASSISTANCE PROVIDED BY: Diane Scholz	HOURS
2/8/2021 - 4/30/2021	- During the first quarter of 2021, NFEDP coordinated a virtual presentation by COMARCO, Inc. at for the March 5, 2021 NFEDP virtual board meeting. COMARCO is one of one of the more recent recruitment projects and the Putnam County Chamber of Commerce and the NFEDP were successful in achieving.	3
Space below <u>must be completed</u>		

CLIENT CERTIFICATION:

I hereby certify that I received the technical assistance as described above.

NAME: _____

Sam Ruiz

DATE: _____

5/25/21

REGIONAL RURAL DEVELOPMENT GRANT PROGRAM TECHNICAL ASSISTANCE FORM

DATE: 5/24/21 TECHNICAL ASSISTANCE PROVIDED BY: Diane Scholz

CLIENT CATEGORY

 BUSINESS (FLORIDA) X LOCAL GOVERNMENT

CONTACT:	Jimmy Norris, Economic Development Director
ORGANIZATION:	Suwannee County Economic Development Office
ADDRESS:	100 Court St SE Live Oak, FL 32064
E-MAIL:	jimmyn@SUWCOUNTYFL.GOV
PHONE:	386.364.1700

DATE	ASSISTANCE PROVIDED BY: Diane Scholz	HOURS
2/8/2021- 4/30/2021	- During the 1st Quarter of 2021, the NFEDP assisted Suwannee County with responding to an RFP for Project Wave and two staff members attended the site visit by the Minnesota company. Additionally, NFEDP has coordinated with a site investigation consultant and the county to implement Suwannee County's Site Preparedness grant for a high priority SSI site.	15
Space below <u>must be completed</u>		

CLIENT CERTIFICATION:

I hereby certify that I received the technical assistance as described above.

NAME: _____

Jimmy Norris

DATE: 5/26/21

REGIONAL RURAL DEVELOPMENT GRANT PROGRAM TECHNICAL ASSISTANCE FORM

DATE: 5/24/21 TECHNICAL ASSISTANCE PROVIDED BY: Diane Scholz

CLIENT CATEGORY

 BUSINESS (FLORIDA) X LOCAL GOVERNMENT

CONTACT:	Wallace Holmes, Taylor County Development Authority Chairman
ORGANIZATION:	Taylor County Development Authority
ADDRESS:	103 Ellis Street Perry, FL 32348
E-MAIL:	holmesw32347@yahoo.com
PHONE:	850.584.5627

DATE	ASSISTANCE PROVIDED BY: Diane Scholz	HOURS
2/8/21 - 4/30/21	- During the 1 st Quarter of 2021, the NFEDP provided technical assistance by preparing and EFI Rural Toolkit grant for the Taylor County Development Authority (TCDA). The NFEDP also is assisting with the TCDA technical support for the implementing the grant deliverables	22
Space below <u>must be completed</u>		

CLIENT CERTIFICATION:

I hereby certify that I received the technical assistance as described above.

NAME: Wallace Holmes
Wallace Holmes, Chair

DATE: 5-27-2021

REGIONAL RURAL DEVELOPMENT GRANT PROGRAM TECHNICAL ASSISTANCE FORM

DATE: 5/24/2021 TECHNICAL ASSISTANCE PROVIDED BY: Diane Scholz

CLIENT CATEGORY

 BUSINESS (FLORIDA) X LOCAL GOVERNMENT

CONTACT:	Jimmy Williams, Union County Manager
ORGANIZATION:	Union County
ADDRESS:	15 NE 1st Street Lake Butler, FL 32341
E-MAIL:	jwilliams@unioncounty-fl.gov
PHONE:	386.496.4241

DATE	ASSISTANCE PROVIDED BY: Diane Scholz	HOURS
2/8/2021-4/30/2021	- During the first quarter of 2021, NFEDP staff provided technical services to Union County, County Coordinator, regarding funding assistance for site investigation of a county-owned property within the City of Lake City, broadband enhancement for the county, and funding support for Union County's 100 th Anniversary.	9
Space below <u>must be completed</u>		

CLIENT CERTIFICATION:

I hereby certify that I received the technical assistance as described above.

NAME: James Williams
Jimmy Williams

DATE: 5/26/2021