NORTH FLORIDA ECONOMIC DEVELOPMENT PARTNERSHIP



2020 Regional Rural Development Grant First Quarter Report

PANELLAND WOOD !

Submitted to:

Robert Gitzen, Grants Specialist III

Florida Department of Economic Opportunity
Division of Community Development

107 East Madison Street

Tallahassee, FL 32399-4135

By

North Florida Economic Development Partnership
3200 Commonwealth Boulevard, Suite 7
Tallahassee, FL 32303
June 5, 2020



NORTH FLORIDA

ECONOMIC DEVELOPMENT PARTNERSHIP



DELIVERABLES

Administration

Overview/Summary
Compliance Certification Form
Minority & Veteran Form
Invoice -DEO
Matching Fund Documentation
NFEDP Board Approval Agenda,
Minutes & Authorization Letter

Marketing

Website Analytics Website Cost Reimbursements Printing Cost Reimbursements

Scholarships

There were no Scholarships during the 1st Quarter.

Technical Assistance

Technical Assistance Forms



Board of Directors

Todd Gray, Chair Gilchrist County BOCC

Glenn Hunter, Vice Chair Columbia County Economic Development Department

Diane Head, Secretary

Executive Director, CareerSource

North Florida

Dave Pieklik, Treasurer

Levy County EDO

Darryl Register – Past President Executive Director Baker County Chamber of Commerce

James G. Bennett, Commissioner Baker County BOCC

Chris Dougherty, Commissioner Bradford County BOCC

> Pam Whittle, Director N FL Regional Chamber

Tim Murphy, Chairman Columbia County BOCC

Mark Hatch, Commissioner
Dixie County BOCC

Carol West, Executive Director

Dixie County Chamber of Commerce

Bobby Crosby, County Administrator Gilchrist County BOCC

Beth Burnham, Commissioner Hamilton County BOCC

Chadd Mathis, Executive Director Hamilton County BOCC

> Gene Hall, Commissioner Jefferson County BOCC

Henry McCray, Commissioner Lafayette County BOCC

Steve Land

Clerk of the Court, Lafayette County

Matt Brooks, Commissioner

Levy County BOCC

Rick Davis, Commissioner Madison County BOCC

Sherilyn Pickels, Interim County Administrator Madison County BOCC

Larry Harvey, Commissioner
Putnam County BOCC

Brian Bergen, Vice President Economic Development Putnam County Chamber

Len Stapleton, Commissioner Suwannee County BOCC

Jimmy Norris
Suwannee County
Economic Development Director

Thomas Demps, Commissioner
Taylor County BOCC

Tisha Penny, Executive Assistant
Taylor County Development Authority

Karen Cossey, Commissioner Union County BOCC

Sara Owen, Deputy City Manager City of Lake Butler

Elizabeth Godwin, Manager, Economic Development

Duke Energy

James Bush, External Affairs Manager Florida Power and Light

Lauren Yeatter, Senior Planner NCF Regional Planning Council

Patrick Wnek, Executive Director NEFEC

Derick Thomas, Chief Public Relations Officer Clay Electric Cooperative

 ${\it Jeff Hendry, Executive Director} \\ {\it NFEDP}$



Robert Gitzen, Grants Specialist III Florida Department of Economic Opportunity Division of Community Development 107 East Madison Street Tallahassee, FL 32399-4135

May 20, 2020

Dear Mr. Gitzen:

This is the North Florida Economic Development Partnership's (NFEDP) First Quarter Report for the 2020 Rural Regional Development Grant-D0166. The Partnership continues to enhance the region's economic development recruitment efforts in our leadership role through outreach, shared resourcing, world-wide marketing and responding to the needs of the 14-county region due to the COVID-19 virus, and various forms of administrative and technical assistance to our stakeholders.

The Florida Rural Economic Development Association (FREDA) had plans in place for the Rural Summit to be held April 20 thru May 2, 2020. However, due to the COVID-19 virus state and federal guidelines, FREDA postponed the 2020 Rural Summit which was to be held at the Hilton Orlando Lake Buena Vista at Disney Springs in Orlando. FREDA has tentatively rescheduled the Rural Summit for October 25-27, 2020.

The NFEDP website enhancement project funded by USDA is complete but for the official launch and its Marketing Campaign by Marketing Alliance. The NFEDP engaged GIS Planning the first quarter to enhance the website withs its state-of-the art demographic and COVID-19 map layers, and the new Business Directory component which has been added 1st quarter 2020.

Technical assistance has continued to be a valuable component and service to all the counties. NFEDP staff has continuously provided information and responded to specific COVID-19 questions from the counties and communities. As an example, some of SBA's list of approved bankers for the Small Business loans were outdated, and the NFEDP assisted in getting updated lists to SBA.

The NFEDP has expended \$42,875.00 since the Effective Date, February 8, 2020, and has accomplished no less than one hundred percent of its objectives in the Scope of Work. There were no scholarships funded in the 1st quarter due to the COVID-19 No Travel Ban/Stay Home Order.

If you have questions or need additional information, please contact me at (850) 487-1870 or via e-mail at jhendry@iog.fsu.edu.

With Gratitude,

Todd Gray, Chair North Florida Economic

North Florida Economic Development

Partnership, Inc.

FROM:

North Florida Economic Development Partnership, Inc. 3200 Commonwealth Blvd. Suite 7 Tallahassee, FL 32303

Phone: 850/487-1870

COMPLIANCE CERTIFICATION FORM

DATE: May 21, 2020

DEPARTMENT OF ECONOMIC OPPORTUNITY (DEO)
DIVISION OF COMMUNITY DEVELOPMENT
ATTN: Robert Gitzen

107 East Madison Street Tallahassee, Florida 32399-4135 850-717-8497

DESCRIPTION: Deliverables Including Minimum Performance Standards	Invoice Period: Feb-Apr 2020
Contract Invoice #D0166	\$42,875.00
INVOICE AMOUNT	\$42,875.00

Contractor Certification:

I certify, by evidence of my signature below, the above information is true and correct; and accurately reflects the terms and conditions of the executed contract document on file. I understand that the office of the State Chief Financial Officer reserves the right to require additional documentation and/or to conduct post-audits of any agreements.

Contractor Name printed: Todd Gray	Title: NFEDP Chairman
Contractor Signature:	Date: <u>May 21, 2020</u>
DEO-Division of Community Development Cont	ract Manager

I certify, by evidence of my signature below, the above information is true and correct; the goods and services have been satisfactorily received and payment is now due. I understand that the office of the State Chief Financial Officer reserves the right to require additional documentation and/or to conduct post-audits of any agreements.

DEO Contract Manager Name printed: Robert Gitzen	Title: Grants Specialist III
DEO Contract Manager Signature:	Date:

DEPARTMENT OF ECONOMIC OPPORTUNITY MINORITY SERVICE-DISABLED VETERAN BUSINESS ENTERPRISE REPORT

EXHIBIT B

Company Name: North Flori	da Economic Development Partnersh	ip, In	c. Invoice #: <u>1</u>	2020	Date: May 21, 2020
Contract Amount:	\$150,000.00	-			
MBE Participation Amount:	\$-0-	-	MBE Percentage:	0%	
DV Participation Amount:	\$-0-	-	DV Percentage:	0%	

MINORITY BUSINESS ENTERPRISE (MBE)

**Include consultants, sub-contractors, travel agents, etc. who provided services on this project

**Minority Business Enterprise	Description	** MBE Status	State Certified MBE (Yes or No)	MBE Contract \$ Amount	\$ Amount this Invoice	Total Paid	Balance Due	Project Type (Commodities or Contractual Services)
				\$ -	\$ -	\$ -	\$ -	
				\$ -	\$ -	\$ -	\$ -	
				\$ -	\$ -	\$ -	\$ -	
				\$ -	\$ -	\$ -	\$ -	
			TOTALS	\$ -	\$ -	\$ -	\$ -	
							\$ -	

Certified MBE: **H - African American **I** - Hispanic **J** - Asian/Hawaiian **K** - Native American **M** - American Women Non-Certified MBE: **N** - African American **O** - Hispanic **P** - Asian/Hawaiian **Q** - Native American **R** - American Women

SERVICE-DISABLED VETERAN (DV) BUSINESS ENTERPRISE

**Include consultants, sub-contractors, travel agents, etc. who provided services on this project

**Service-Disabled Veteran Business Enterprise	Description	** DV Status	State Certified DV (Yes or No)	DV Contract \$ Amount	\$ Amount this Invoice	Total Paid	Balance Due	Project Type (Commodities or Contractual Services)
				\$ -	\$ -	\$ -	\$ -	
				\$ -	\$ -	\$ -	\$ -	
				\$ -	\$ -	\$ -	\$ -	
				\$ -	\$ -	\$ -	\$ -	
	\$ -	\$ -	\$ -	\$ -				
								i e

*Certified DV: **W** - Service-Disabled Veteran Business

^{**}Non-Certified DV: Y - Service-Disabled Veteran Business

North Florida Economic Development Partnership FEIN: 20-4360126

INVOICE

Agreement #: D0166

Invoice No.: 1-2020 Date: May 21, 2020

TO:

Florida Dept. of Economic Opportunity Division of Community Development Attn: Robert Gitzen 107 E. Madison Street, Caldwell Bldg. MSC 160 Tallahassee, Florida 32399-1160

FOR:

North Florida Economic Development Partnership 3200 Commonwealth Blvd. Suite # 7 Tallahassee, FL 32303 850-487-1870

DESCRIPTION		AMOUNT
Dates of Service: February 8, 2020 – April 30, 202	20	
Deliverable 1: Website Enhancement Analytics Support & Map Enhancement Deliverable 4: Technical Assistance		\$5,900.00 <u>\$36,975.00</u>
Expenditures: Contractual Services Staff Time		\$5,900.00 \$36,975.00
	TOTAL	\$42,875.00

Make all checks payable to North Florida Economic Development Partnership FEIN: 20-4360126 I certify, by evidence of my signature below, the above information is true and correct; the goods and services have been satisfactorily delivered and payment is now due. I understand that DEO and other state personal have authority to require additional documentation and/or conduct audits or inspections of grant records.

Name Printed:	Todd Gray	Title:	Chairman
	Th		
Signature:		Date:	May 26, 2020

Regional Rural Development Grant



TAB B: LOCAL GOVERNMENT FINANCIAL AND/OR IN-KIND SUPPORT

Please list the amount of financial or in-kind commitment anticipated/received from each local government served by the regional organization. Documentation must include an official letter documenting the value of in-kind match and/or a copy of the check for financial match.

Local Government Name	Type (Cash or In- Kind)	Match Committed	Total Received	Check #
Baker County	Cash	\$2,835.50		
Bradford County	Cash	\$2,773.20		
Columbia County	Cash	\$7,050.30	\$7,050.30	29647
Dixie County	Cash	\$1,670.00		
Gilchrist County	Cash	\$1,825.60	\$1,825.60	253499
Hamilton County	Cash	\$1,431.00	\$1,431.00	3978
Jefferson County	Cash	\$1,428.80	\$1,428.80	314904
Lafayette County	Cash	\$873.20	\$873.20	60782
Levy County	Cash	\$4,077.00	\$4,077.00	135769
Madison County	Cash	\$1,852.90	\$1,852.90	58888
Putnam County	Cash	\$7,416.30	\$7,416.30	787131
Suwannee County	Cash	\$4,419.10	\$4,419.10	189335
Taylor County	Cash	\$2,162.30	\$2,162.30	62068
Union County	Cash	\$1,090.00	\$1,090.00	201060
City of Bunnell	Cash	\$2,500.00	\$2,500.00	26221
Town of Greenville	Cash	\$500.00	\$500.00	17891
Town of Inglis	Cash	\$500.00	\$500.00	217562
Town of White Springs	Cash	\$500.00		
Total Local Government Match		\$44,635.20		
Place list and private entit				

Please list each private entity and the amount of financial or in-kind commitment made to the regional organization. Documentation must include an official letter documenting the value of in-kind match and/or a copy of the check for financial match.

Regional Rural Development Grant



TAB C: PRIVATE SECTOR FINANCIAL AND/OR IN-KIND SUPPORT

Private Sector Entity	Type (Cash or In-Kind)	Match Committed	Total Received	Check #
CareerSource Citrus-Levy-Marion	Cash	\$5,000.00		
CareerSource Florida Crown	Cash	\$3,500.00		
CareerSource North Florida	Cash	\$3,500.00		
CareerSource Northeast Florida	Cash	\$5,000.00		
Central Florida Electric Coop	Cash	\$2,500.00		
Clay Electric Coop	Cash	\$2,500.00		
Duke Energy	Cash	\$10,000.00	\$10,000.00	11538157
Florida Power & Light	Cash	\$10,000.00	\$10,000.00	50000557514
Florida Public Utilities	Cash	\$5,000.00		
North Central Florida RPC	Cash	\$1,000.00		
NEFEC	Cash	\$2,500.00		
Tri-County Electric Coop	Cash	\$2,500.00	\$2,500.00	126588
Suwannee Valley Electric Coop	Cash	\$2,500.00	\$2,500.00	8876.
SUB-TOTAL		\$55,500.00		
Other Financial Support	Cash	\$147,343.00		
(Foundation Grants, Corporate & Local				
Gov't Special Events Sponsorships)				
TOTAL		\$202,843.00		

Attach additional documentation if needed. Additional pages attached? Yes $\ \square$ No ${\bf X}$





VIRTUAL MEETING:

North Florida Economic Development Partnership Board of Directors and General Membership Meeting June 5, 2020 9:30–11:00 am

Agenda

- Meeting Call to Order (A)
 Todd Gray, NFEDP Chair, Commissioner Gilchrist County
- II. <u>Welcome and Overview of Meeting Protocols(I)</u>
 Jeff Hendry, Executive Director
- III. Pledge of Allegiance and Invocation(I)
- IV. Comments from Public(I)
- V. <u>Consideration of March 6, 2020 Meeting Minutes</u> (A) Diane Head, NFEDP Treasurer and Executive Director CareerSource North Florida
- VI. <u>Consideration of Treasurers Report</u> (A)

 David Pieklik, NFEDP Treasurer and Executive Director

 Nature Coast Business Development Council
- VII. <u>Update: 2020 RRDG 1st Quarter Report</u> (A)
 Diane Scholz/Hendry/Board Action
- VIII. <u>Update: Rural Economic Development Summit 2020 and Webinars (I)</u>
 Hendry/Board Discussion
- IX. <u>Presentaton: NFEDP Final Website and Launch (I)</u>
 Marketing Alliance Staff
- X. <u>Update: Sites and Buildings Database for Website</u> (I/A) Todd Gray /Hendry/Board Discussion and Possible Action

XI. <u>Presentation: M-Cores Update</u> Ryan Asmos, FDOT

- XII. NFEDP Sites and Workforce Database (I)
 GIS Planning Staff
- XIII. <u>Presentation: Legislative Update and Report</u> (I)
 Mike Grissom, Senior Government Relations Director, Becker Lawyers, PA
- XIV. <u>Experience North Florida 2020</u> (I) Hendry/Scholz/NFEDP Staff
- XV. Roundtable: Local/Regional Projects and Other Issues (I)
 Board/Attendee Discussion
- XVI. Next Board Meeting Date (I)
- XVII. Adjournment (A)



DRAFT MINUTES

North Florida Economic Development Partnership Board of Directors and General Membership Meeting June 5, 2020 9:30 a.m. – 11:00 am VIRTUAL MEETING

NFEDP Board Members in Attendance

Darryl Register (Baker County), Pam Whittle (Bradford County), Glenn Hunter (Columbia County Economic Development Department), Carol West (Dixie County EDO), Commissioner Todd Gray (Gilchrist County), Commissioner Beth Burnam (Hamilton County), Chadd Mathis (Hamilton County Development Authority), Commissioner Gen Hall (Jefferson County), Steve Land (Lafayette County), Dave Pieklik (Levy County), Commissioner Rick Davis (Madison County), Elizabeth Godwin (Duke Energy), Diane Head (CareerSource North FL), Jim Bush (FP&L), Sherilyn Pickels (Interim Madison County Coordinator), Commissioner Larry Harvey (Putnam County), Jimmy Norris (Suwannee County EDO), Sara Owen (City of Lake Butler, Union County), Scott Koons and Lauren Yeatter (North Central FL RPC), Jon Little (Suwannee Valley Electric Coop), Denny George (Central FL Electric Coop), Ryan Hart (Seminole-Electric Coop),

Others in Attendance

Eric Anderson (EFI), Matt Chestnut (SpaceFlorida), Dick Crockett (FDACS), Jennifer Goff-Daniels (Columbia County ED Dept.), Ryan Hart (Seminole Electric Coop), Jon Little (Suwannee Valley Electric Coop), Caroline Evans (USDA-RD), Steve St Clair (FL Capital Bank), Mayor Drinda Merritt (City of Inglis), Pamela McElroy (ETC), Ron Jones (CareerSource Florida Crown), Mike McKee (Florida Gateway College), Ben Glass (Suwannee River WMD), Jordan Green (FDOT), Mayor Henry Hawkins (Town of Century), Alvin Jackson (City of Bunnell), Robert Krefting (Central FL Electric Coop), Karin Lee (FDOT), Brittany Moore (DEP), Gabrielle Redfern (City of Live Oak CRA), Brunilda Robles (USDA), Anna Rossano-Arnold (NEFEC), Gina Salvati (City of Live Oak), Derick Thomas (Clay Electric Coop), David Tyler (FDOT), and Stew Lilker (Columbia County Observer).

NFEDP Board Members Absent

Brian Bergen (Putnam County Chamber of Commerce), LaWanda Pemberton (Taylor County Administrator), Commissioner Karen Cossey (Union County), Patrick Wnek (Northeast Florida Educational Consortium), Commissioner James Bennett (Baker County), Chris Dougherty (Bradford County), Commissioner Tim Murphy (Columbia County), Commissioner Mark Hatch (Dixie County), County Administrator Bobby Crosby (Gilchrist County), and Commissioner Henry McCray (Lafayette County), and Kaitlyn Culpepper (Tri-County Electric Coop).

NFEDP and IOG staff in Attendance

Jeff Hendry, Executive Director, NFEDP and Florida Institute of Government
Diane Scholz - Director of Rural Economic Development, Florida Institute of Government
Debby Kent, Events Coordinator, Florida Institute of Government
Jenny Anderson, Program Director – Media, Marketing & Communications
Dena Hurst, Ph.D., Certifications Program Director
Mike Rycko, Marketing & IT Services Director



I. Welcome and Meeting Call to Order

Chairman Todd Gray, NFEDP Chair, Commissioner Gilchrist County called the meeting to order at 9:35 am and thanked everyone for attending the virtual NFEDP Board meeting by Go-To-Webinar. He provided guidance as a reminder to identify yourself before you speak since no one was using video, only audio.

II. NFEDP Executive Director Provided Additional Guidance

Jeff Hendry, NFEDP Executive Director, explained based on the number of attendees on the call, we needed to not use video just audio. He additionally stated that Public Comments will be at the end of the meeting with 3 minutes allowed each speaker. Anyone who wishes to speak during the meeting should "raise their hand" virtually or enter their question in the chat box. Additionally, he asked for people to minimize background noise in whatever location from which they are participating.

III. Pledge of Allegiance and Invocation

(Full-screen American flag was on the monitor) NFEDP Chair Todd Gray laid down his phone, stood and recited the Pledge of Allegiance along with others on the phone. He requested Darryl Register, Immediate Past-Chair, to lead the attendees in prayer.

IV. Approval of March 6, 2020 Meeting Minutes

Chairman Gray stated we have a time-certain presentation at 10:00 am and need to move along with considering the draft March 6, 2019 Board meeting minutes which were sent out by email prior to the meeting for review and a motion was needed to approve. Motion was made by Darryl Register, seconded by Commissioner Beth Burnam. The minutes were approved unanimously.

V. <u>Treasurer's Report</u>

Chairman Gray recognized NFEDP Treasurer Dave Pieklik asked him to present the Treasurer's Report. Mr. Pieklik stated the Treasurer's Report had been reviewed and forwarded out via email before the meeting. Dave Pieklik asked Jeff Hendry if he had any additional comments. Jeff Hendry stated he believes the NFEDP is in tremendous shape financially at this time and later in the meeting a request to approve and submit the RRDG report and request for reimburse would be discussed. Chairman Gray requested a motion to approve the Treasurer's report be made. Motion was made by Glenn Hunter and seconded by Commissioner Beth Burnam. Motion approved unanimously.

VI. Update: 2020 RRDG 1st Quarter Report and 2020 RRDG

Chairman Gray recognized Diane Scholz to make comments regarding the 2020 Rural Regional Development Grant (RRDG) 1st Quarter report and request for reimbursement. Ms. Scholz stated the 2020 1st Quarter Report & Request for Reimbursement Final Report has been prepared along with the request for reimbursement of \$43,072.76. She added that Bob Gitzen had been made aware that the NFEDP board meeting would be held 5 days after the deadline for submission and he gave permission to submit the report and request for reimbursement as soon after meeting minutes could be prepared and included in the report. Todd Gray requested a motion to approve the submittal of the report. Motion was made by Commissioner Beth Burnam and seconded by Darryl Register.



Motion passed unanimously.

VII. <u>Update: Rural Economic Development Summit 2020 and Webinars</u>

Chairman Gray called on Jeff Hendry to provide the updates. Jeff Hendry took the opportunity to make everyone on the call that although no roll call was taken, the Go-To-Webinar system records everyone when they join the virtual meeting and therefore a voting quorum is documented.

Mr. Hendry reported that staff is continually coordinating with the hotel regarding the hotel's ever-developing policies regarding health and safety risks for large gatherings due to COVID-19. The tentative dates that have been penciled in are October 25, 26, and 27 at Disney Springs Hotel in Orlando. In order assess the wishes of rural communities, a survey will be sent out the week of June 8-12 to determine whether their organization still has travel restrictions, and the comfort level of the potential attendees regarding their health concerns. There is an additional concern regarding the presenters who often have to travel by air long distances. There is some thought that that may create difficulty in getting highly sought-after speakers for the Summit's agenda.

In an effort to keep rural information in the forefront of Rural Florida, a series of webinars have been organized. The first webinar was a couple of weeks ago with Dr. Jerry Parrish, Chief Economist and Director of Research for the Florida Chamber Foundation as the presenter. The webinar was extremely well intended and received accolades from attendees. The second webinar which will feature a panel of presenters: Michelle Dennard, President & CEO of CareerSource Florida, Gray Swoope, President and CEO of VisionFirst Advisors; and Nancy Blum-Heintz, Communications and Data Analyst for VisionFirst. They will be talking through a lot of emerging key issues related to our statewide efforts with the COVID-19 recovery. The webinar will be June 25th so please watch for promotional and registration information.

VIII. <u>Presentation: Experience North Florida 2020</u>

Jeff Hendry provided background on the NFEDP website funding, its digital development and focus. NFEDP's signature video has just been finalized based on the rebranding of the NFEDP. Mr. Hendry continued by stating the website is now complete and will soon be live to market the NFEDP region both nationally and internationally. The new signature video was then shown to the members.

IX. <u>Update: Sites and Buildings Database for Website</u>

Mr. Hendry explained the history of engaging GIS Planning to support the NFEDP's Sites and Buildings Database, as well as a new demographic component. He further explained that each county needs to review their county's properties to make sure the information is accurate and complete.



X. Update: NFEDP Sites and Workforce Database

Stevie Fields-Chavez, GIS Planning, provided a live virtual demonstration of the new components on the website and stated NFEDP is working with her to schedule training in using the website for all NFEDP members. She explained that all of the counties would be issued a login and password in order to access inputting new properties, updating information and deleting properties that are no longer available. She gave an overview of the Business Directory component and explained the benefits to the counties' businesses and citizens. Businesses can access to provide updates to communicate to their communities. These map layers are updated daily by the system at 2:00 am every day. Each of the counties will have an email address and login setup by NFEDP staff or GIS Planning. Additionally, she explained the Workforce Database component and how helpful and current the demographic data is. Many communities as they prepare grant applications or need to document information now have an up to day resource to readily access the data. Diane Scholz spoke up and stated that in the transfer of the data from the old system to the new, there a number of errors in information she has discover and emphasized the importance of each county to scrutinize the information.

XI. Presentation: M-CORES Update

Ryan Asmus, FDOT District 2, serves as Production Lead as a part of the Multi-use Corridors of Regional Significance (M-CORES) program within FDOT. Mr. Asmus made his presentation live for all to see on their monitors. Governor DeSantis created this initiative when he signed SB 7068 with the purpose of better preparing for Florida's future growth. The M-CORES Taskforce will prepare and submit its final recommendations to the Governor by November 15, 2020. Construction of projects will begin no later than December 31, 2022 and be opened to traffic no later than December 31, 2030. Suncoast Corridor is in the planning stage with focus on receiving recommendations back from the taskforce. There will be both toll and non-toll options, municipalities will be given adequate access for emergency response, be given the opportunity for input regarding access to economic development areas and be given resources to amend if needed their comprehensive plan. As time passes the recommendations will be refined as needed. All of this information is on FDOT's M-CORES website as well as information on Taskforce webinars the public can access and listen.

XII. Presentation: 2020 Legislative Session Update and Report

Mike Grissom, Senior Government Relations Director, Becker Lawyers, PA, provided legislative updates regarding the status of the passage of an increase in funding for the Regional Rural Development Grant from \$150,000 to \$250,000. Senator Montford and Representative Chuck Clemmons successfully got the bill passed after 5 years of hard-fought efforts. Mr. Grissom stated although it passed with support from the Governor, it has not yet been signed, but he anticipates it to be signed soon. The passage of bill extending the Qualified Target Industry incentive for another year did not pass so it will sunset on June 30, 2020. The Florida Jobs Growth Grand Fund was funded at \$20 million which is a decrease from the \$85 million in 2018, and \$40 million in 2019. Economic development as a whole in Florida continues to have fewer tools to work with which puts it at an extreme disadvantage considering the effects of the COVID-19 on Florida's economy. As of the end of April 2020, sales tax revenue is down \$646 million. Mr. Grissom is hopeful there will be some federal funds coming down or economic development projects will probably be cut due to the state's "balance budget" requirement. In the most recent recession, Florida and Nevada were the most impacted due to their dependency on tourism. If people are not



traveling due to the COVID-19 virus, the state loses a great deal of the sales tax revenue it would normally collect from tourism. Mr. Grissom stated that rural is positioned well for advanced manufacturing in north Florida due to the I-10 Corridor and I-75 for advanced manufacturing projects. There are a lot of knowns, but I am available to answer questions and Becker's lobbying services are available. Mr. Hendry had explained that Mr. Grissom has a small contract with the Florida Rural Economic Development Association (FREDA) to provide updates to the three RAOs.

XIII. <u>Presentation: Experience North Florida</u>

Jeff Hendry provided some historic background regarding the *Experience North Florida* event and its purpose for the benefit of newer members. He additionally stated that due to the COVID-19 travel restrictions, there remain a lot of uncertainties as to whether site consultants and NFEDP board members will be willing to travel is allowed and be in a large gathering of 80-100 people. The event had tentatively been planned for October but since the Florida Rural Summit has been postponed from its original date to October 25-27, it will not be possible to the event then. Jeff suggested perhaps early 2021 may be a possibility depending corporate sponsorship, and meeting and travel restrictions. Jeff called on Diane Scholz and Debby Kent, IOG Events Coordinator, to tell everyone about the planned venue. Diane explained that she and 3 of her colleagues did a site visit to the Premier Best Western in Fanning Springs, Gilchrist County which is under construction. She and her colleagues were very impressed about the potential venue with all its amenities. Diane asked Debby to expand on the various activities that are available. She stressed some of the activities would potentially be horseback riding, kayaking, charter fishing, bike riding, hiking, pontoon boating, etc.

XIV. Public Comments

Public Comments were requested, and Jeff Hendry reiterated how to raise your hand virtually. No one raised their hand at this time.

XV. Roundtable: Local/Regional Projects and Other Issues

Jeff asked the board member if any of them had projects they would like to share. Glenn Hunter (Columbia County EDO) stated that the rail spur into the Columbia County *Catalyst Site* is under construction.

The tub was set for the crossing this week and the first phase will be completed in about three months. Then we'll be starting on the first leg of the second phase of the rail spur into the North Florida Mega Industrial Site.

Carol West (Dixie County EDO) announced that even during this COVID-19 pandemic the Dixie County Education Foundation will be awarding \$190k in scholarships in a drive-thru ceremony to graduating high school 66 students 66 students. And of those 66 students, 11 will get full tuition packages to a Career and Technical Certification Program. Career and Technical program received \$45k from the former Suwannee Lumber Company now under new ownership.

Stew Lilker (Columbia County Observer) complimented the board on their great new website but expressed dissatisfaction with the lack of posting all handouts, presentations and the agenda prior to the meeting. He requested this improvement be made. Jeff Hendry, NFEDP Executive Director, stated he was committed to making the improvement. Chairman Todd Gray commented it would be helpful to have the agenda posted as well.



Next Board Meeting Date
October 2, 2020 Location: TBD

XVI. Adjounment

Board of Directors

Todd Gray, Chair Gilchrist County BOCC

Glenn Hunter, Vice Chair Columbia County Economic Development Department

Diane Head, Secretary

Executive Director, CareerSource

North Florida

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Clerk of the Court, Lafayette County

Matt Brooks, Commissioner

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Sherilyn Pickels, Interim County Administrator Madison County BOCC

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James Bush, External Affairs Manager Florida Power and Light

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Patrick Wnek, Executive Director NEFEC

Derick Thomas, Chief Public Relations Officer Clay Electric Cooperative

 ${\it Jeff Hendry, Executive Director} \\ {\it NFEDP}$



Robert Gitzen, Grants Specialist III Florida Department of Economic Opportunity Division of Community Development 107 East Madison Street Tallahassee, FL 32399-4135

June 11, 2020

Dear Mr. Gitzen:

On June 5, 2020, the North Florida Economic Development Partnership (NFEDP) conducted the NFEDP full board quarterly meeting virtually over the internet due to social distancing requirements by Governor DeSantis. The first quarter 2020 report and request for reimbursement for NFEDP Rural Regional Development Grant #D0166 was on the agenda for approval and submission to DEO. NFEDP staff presented information on the report and asked for questions.

The report was provided to board members prior to the virtual for their review. After the brief overview of the report by Diane Scholz, Executive Committee members were provided the opportunity to ask questions and make comments. Commissioner Beth Burnam, Hamilton County BOCC, made a motion to submit the report and reimbursement invoice to the Department of Economic Opportunity, and Darryl Register, Baker County Chamber of Commerce VP Economic Development, seconded the motion. The motion passed unanimously approving the submittal of the 1st Quarter 2020 Report, and reimbursement invoice DEO for \$42,875.00.

If you have any questions or require additional information, please contact Diane Scholz at (850) 728-5191 or at dscholz@iof.fsu.edu.

Sincerely,

Todd Gray Chair, NFEDP

NORTH FLORIDA ECONOMIC DEVELOPMENT PARTNERSHIP



Marketing

February 8 – April 30, 2020

Website Analytics Website Cost Reimbursement Printed Materials



Audience Overview



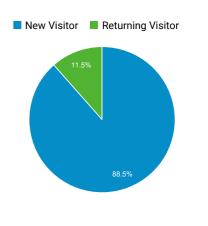
Feb 1, 2020 - Apr 30, 2020

Overview





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	Language	Users	% Users	
1.	en-us	1,370		97.23%
	en	13	0.92%	
3.	· C	5	0.35%	
4.	es-es	5	0.35%	
5.	en-gb	4	0.28%	
6.	ru-ru	3	0.21%	
7.	fr-fr	2	0.14%	
8.	it-it	2	0.14%	
9.	CS-CZ	1	0.07%	
10	D. en-in	1	0.07%	



201 W. Marion Ave., Suite 1206 Punta Gorda, Florida 33950

Invoice

\$900.00

Date	Invoice #
4/30/20	24126

Bill To:

North Florida EDP Jeff H. Hendry / Liz Register 3200 Commonwealth Blvd., Ste. 7 Tallahassee, FL 32303

RRDG FUNDED

		P.O. No	P.O. No.	
				Net 30
ltem	Description			Amount
Analytics	Enhanced SiteTracker Analytic Services- nflp.org - quarte through 07/31/2020	erly - 05/01/2020		900.00
Thank you for your bus	iness. If you have any questions please call 941-347-7412.	Sales Tax (7	'.0%)	\$0.00

Total

NORTH FLORIDA ECONOMIC DEVELOPMENT PART 3200 COMMONWEALTH BOULEVARD SUITE 7 TALLAHASSEE, FL 32303	TNERSHIP 1806 63-68/631 002 DATE \$\infty S - 11 \cdot 7 \infty S - 18
Mine hundred dollars 3 xd Capital City	\$ 900.00 DOLLARS Delias on back
FOR INVOICE # 24126 ## 00 1806 # 1:063100688 1:028	43700 LIII

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5/26/2020 10:21 AM

NORTH FLORIDA ECONOMIC DEVELOPMENT PART 3200 COMMONWEALTH BOULEVARD SUITE 7 TALLAHASSEE, FL 32303 PAY + 2 TO THE 1 TO T	DATE \$5.11.7000 \$90 DOLLA	- Photo
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	. 6	8 %

Amount: -900.00 Description: Check Check Number: 1806 Posted Date: 5/15/2020

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Type: Debit Status: Posted



GIS Planning, Inc. One Hallidie Plaza, Suite 760 GISPlanning
GISPla

INVOICE

NORTH FLORIDA EDP 3200 COMMONWEALTH BLVD Tallahassee,FL,32303-3173 United States

ATTN OF: JEFF HENDRY

Invoice Date: 28 February 2020

Account Code: 10083688

Invoice Number: 2120688384

Order/Contract No: 00106157

Purchase Order No.:

Your Tax Registration No.:

Credit Control : Abegail Abong Telephone: +1 917 551 5003 Email: abegail.abong@ft.com

Currency:

USD

	Description	Gross	Discount	Net
CLIENT:	NORTH FLORIDA EDP			***************************************
CONTRACT START DATE:	10-FEB-2020			
CONTRACT END DATE:	09-FEB-2021			
INVOICE PERIOD:	10-FEB-2020 TO 09-AUG-2020			
BOOKED BY:	JEFF HENDRY			
Item Description:	ZoomProspector Enterprise	5,000.00		5,000,00
	1 of 2			-,

Terms: 30 NET

Prompt payment is required to ensure continuity of services.

Cheques should be made payable to: GIS Planning, Inc.

Always quote your Invoice Number when paying.

Bankers:

BANK OF AMERICA, N.A.

222 Broadway, New York, NY 10038

Swift Code: BOFAUS3N

IBAN:

Bank Sort Code: 026009593 Account Number: 325000499286

Gross Amount : Discount :		5,000.00 0.00
Net Amount CITY COUNTY STATE	USD @ 0% @ 0% @ 0%	5,000.00 0.00 0.00 0.00
Amount Due	USD	5,000.00

NORTH FLORIDA ECONOMIC DEVELOPMENT PARTNERSHIP

3200 COMMONWEALTH BOULEVARD
SUITE 7
TALLAHASSEE, FL 32303

DATE DY. 28. ZOZO
ACHECKAMMIN

PAY
TO THE OF GIS Planning

FIVE thousand dollars 3 XX

Capital City
Bank DOWNTOWN OFFICE
TALLAHASSEE, FL

FOR PML OF INVOICE # Z 12 (10888384)

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Firefox



6/1/2020 11:45 AM

NORTH FLORIDA ECONOMIC DEVELOPMENT PA	ARTNERSHIP 1803
3200 COMMONWEALTH BOULEVARD SUITE 7 TALLAHASSEE, FL 32303	DATE 04. 28. 2020 63-69/631
PAY TO THE ORDER OF GIS Planning	\$ 5,000.00
Five thousand dollars 3 xx	DOLLARS IO Protest process of the state
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FOR PML of INVOICE # 212 \$688384	28L 3700 1 1111
	1441.00

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Amount: -5000.00 Description: Check Check Number: 1803 Posted Date: 5/29/2020

Type: Debit Status: Posted

1 of 1 6/1/2020, 11:45 AM

The Printery Family

1519 Capital Circle NE, #32 Tallahassee, FL 32308

(850) 877-6418

orders@printeryfamily.com

Invoice



2020 RRDG FUNDED Marketing Category

BILL TO

Diane Scholz

NFEDP

3200 Commonwealth Blvd. Suite 7

Tallahassee, FL 32303

INVOICE#	DATE	TOTAL DUE	DUE DATE	TERMS	ENCLOSED
20-0323	04/03/2020	\$197.76	04/18/2020	Net 15	

PLEASE DETACH TOP PORTION AND RETURN WITH YOUR PAYMENT.

DATE	ACTIVITY	QTY	AMOUNT
	Bound Books Taylor County SSI Report + UPS Ground	2	100.00
	Bound Books Union County SSI Report + UPS Ground	2	97.76

BALANCE DUE

\$197.76



5/26/2020 9:53 AM

NORTH FLORIDA ECONOMIC DEVELOPMENT PARTNERS 3200 COMMONWEALTH BOULEVARD SUITE 7 TALLAHASSEE, FL 32303 PAY TOTHE OF The Printery Family One hundred ninety Seven dollars 3 Capital City Bank powntowntornoe TALLAHASSEE, FL FOR PAT OF INVOICE # CP-0323 Tour County SSI 3 Union County SSI (eports. 11001799111 1:0631006881:02281370	DATE OU. OLO. ZOZO GSMEKAMENT SERVESI OZ GSMEKAMENT A DOLLARS OF FORMALL MARCHANICAL CONTRACT A DOLLARS OF FORMALL A DOLLARS
Branch # Branch 7 4/13/2020 11:01 AM N/A Trans: 323479 Deposit Acct: 137166 FCCU - 263182516 >263182516<	FOR DEPOSIT ONLY COPY THAT, INC. B.B.A. THE PRIMITERY FAMILY #137166

Amount: -197.97 Description: Check Check Number: 1799 Posted Date: 4/15/2020

Type: Debit Status: Posted





Scholarships

February 8 – April 30, 2020

There were no Scholarships approved during the 1st Quarter due to COVID-19 state and federal guidelines/orders to "Stay At Home".



NORTH FLORIDA ECONOMIC DEVELOPMENT PARTNERSHIP



Technical Assistance

February 8 – April 30, 2020

All NFEDP Counties

Bradford County

Columbia County

Dixie County

Town of Greenville

Taylor County



REGIONAL RURAL DEVELOPMENT GRANT PROGRAM TECHNICAL ASSISTANCE FORM

DATE: 5/20/20 TECHNICAL ASSISTANCE PROVIDED BY: Jeff Hendry & Diane Scholz

CLIENT CATEGORY

 BUSINESS (FLORIDA)	X	LOCAL GOVERNMEN
 DUSINESS (FLUKIDA)	Λ	LOCAL GOVERNMEN

CONTACT:	Commissioner Todd Gray, Chairman
ORGANIZATION:	Gray Construction Services, Inc.
ADDRESS:	222 W Wade St, Trenton, FL 32693
E-MAIL:	tgray@gray-construction.com
PHONE:	(352) 463-3939

DATE	ASSISTANCE PROVIDED BY: Jeff Hendry & Diane Scholz	HOURS
2/8/20- 4/30/20	- During the 1st quarter of 2020, the NFEDP provided a wide variety of technical assistance that impacted all the NFEDP counties. NFEDP staff continues to build on the enhancement of the NFEDP website by adding a new business directory and a new COVID-19 platform to the website. There was an extraordinary amount of time devoted to coordinating the flow of COVID-19 responses from federal agencies, SBA, USDA, CDC, CMM, etc., as well as many state agencies offering small business assistance. NFEDP also interfaced with federal and state agencies to obtain answers for various questions from the NFEDP communities.	295

CLIENT CERTIFCATION:

I hereby certify that I received the technical assistance as described above.

NAME:		DATE: May 22, 2020
	Todd Gray	

REGIONAL RURAL DEVELOPMENT GRANT PROGRAM TECHNICAL ASSISTANCE FORM

DATE: <u>5/20/2020</u> TECHNICAL ASSISTANCE PROVIDED BY: <u>Jeff Hendry & Diane Scholz</u>

CLIENT CATEGORY

BUSINESS (FLORIDA) X LOCAL GOVERNMENT

CONTACT:	Rachel Rhoden
ORGANIZATION:	Bradford County Board of County Commissioners
ADDRESS:	P. O. Drawer B, Starke, Florida 32091
E-MAIL:	Rachel_rhoden@bradfordcountyfl.gov
PHONE:	(904) 966-6327

DATE	ASSISTANCE PROVIDED BY: Diane Scholz	HOURS
2/8/20- 4/30/20	- During the 1st quarter of 2020, the NFEDP provided technical assistance to the Bradford County regarding the Keystone Heights Airpark Florida Jobs Growth Grant Fund project, the RIF-FS for the FAA-EA for the Airpark, and researched Opportunity Zone information and potentials presenters for the Bradford County ED Taskforce, and . The NFEDP continues to attend/participate with the Keystone Airpark Authority's regarding infrastructure improvements and potential funding resources for those improvements.	18

CLIENT CERTIFCATION:

I hereby c	ertify that I received the technic	al assistance a	s described above.
NAME:	Rachel Rhoden	DATE:	5/22/2020

REGIONAL RURAL DEVELOPMENT GRANT PROGRAM TECHNICAL ASSISTANCE FORM

DATE: <u>5/20/2020</u> TECHNICAL ASSISTANCE PROVIDED BY: <u>Diane Scholz</u>

		CLIENT CATEGORY	
	ві	USINESS (FLORIDA) <u>X</u> LOCAL GOVERNMENT	
CONTA	CONTACT: Glenn Hunter		
ORGA	NIZATION:	Columbia County Economic Development Department	
ADDRI	ADDRESS: 971 W. Duval Street, Suite 150, Lake City, Florida 32055		
E-MAI	MAIL: ghunter@columbiacountyfla.com		
PHONI	PHONE: (386) 758-1033		
DATE	ASS	ISTANCE PROVIDED BY: Jeff Hendry & Diane Scholz	HOURS
2/8/20- 4/30/20	- During the 1st quarter of 2020, NFEDP staff provided technical services to Columbia County's Department of Economic Development regarding many economic development projects at it related to incentives, master plans for economic development areas, obtaining support letters and QTI county resolutions.		49
Space b	elow <u>must be c</u>	<u>completed</u>	
		FCATION: received the technical assistance as described above.	
AME: DATE: Glenn Hunter			

REGIONAL RURAL DEVELOPMENT GRANT PROGRAM TECHNICAL ASSISTANCE FORM

DATE: 5/30/2010 TECHNICAL ASSISTANCE PROVIDED BY: Diane Scholz

BUSINESS (FLORIDA) X LOCAL GOVERNMENT

CLIENT CATEGORY

CONTACT:	Steve Conner
ORGANIZATION:	Cross City Lumber, LLC
ADDRESS:	59 NE 132 Ave, Cross City, FL 32628
E-MAIL:	Stevew@dupontyard.com
PHONE:	(912) 218 4563

DATE	ASSISTANCE PROVIDED BY: Diane Scholz	HOURS	
2/7/20- 4/30/20	- During the first quarter of 2019, NFEDP staff provided technical services to Cross City Lumber, LLC (CCL) and Dixie County regarding the expansion of this local major employer. The Dixie County BOCC is supportive in applying for a DEO-Rural Community Development Loan on behalf of CCL but needed assistance with the application. NFEDP staff has worked closely with CCL in preparing the application which hopefully will be funded by DEO in the 2 nd quarter of 2020.	45	
Space b	Space below must be completed		

CLIENT CERTIFCATION:

I hereby certify that I received the technic	cal assistance as described above.
NAME:	DATE: <u>May 26, 2020</u>
Steve Conner	

REGIONAL RURAL DEVELOPMENT GRANT PROGRAM TECHNICAL ASSISTANCE FORM

DATE: <u>5/20/2020</u> TECHNICAL ASSISTANCE PROVIDED BY: <u>Diane Scholz</u>

CLIENT CATEGORY

BUSINESS (FLORIDA) X LUCAL GOVERNMENT		BUSINESS (FLORIDA)	<u>X</u>	LOCAL GOVERNMENT
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CONTACT:	Edward W. Dean, Town Manager
ORGANIZATION:	Town of Greenville
ADDRESS:	P.O. Box 235, Greenville, FL 32331
E-MAIL:	Edwardwalkerdean@embarqmail.com
PHONE:	850.948.2257

DATE	ASSISTANCE PROVIDED BY: Jeff Hendry & Diane Scholz	HOURS				
2/8/20- 4/30/20	- During the first quarter of 2020, NFEDP staff provided extensive technical services to the Town of Greenville regarding their new Grocery Store Project and Twin Oaks Mattress Factory. The technical assistance provided included: grant writing and review for a Rural Infrastructure Fund-Total Participation grant, USDA Rural Business Development Grant, and responding to drafting monthly reports for DEO for the Florida Jobs Growth Grant Fund.	64				
Space b	Space below must be completed					

CLIENT CERTIFCATION:

I hereby certify that	I received the	technical assistance a	as described above.
2 .41 /	1 10/1 1		

NAME: Edward Walker Dean

| NAME: | Sort Dward Dean | Sold | Sold

REGIONAL RURAL DEVELOPMENT GRANT PROGRAM TECHNICAL ASSISTANCE FORM

BUSINESS (FLORIDA)

DATE: <u>5/20/20</u> TECHNICAL ASSISTANCE PROVIDED BY: <u>Diane Scholz</u>

X LOCAL GOVERNMENT

CLIENT CATEGORY

CONTACT:	LaWanda Pemberton, Assistant County Manage
ORGANIZATION:	Taylor County
ADDRESS:	201 E. Green Street Perry, FL 32347
E-MAIL:	Lpemberton@taylorcountygov.com
PHONE:	(850) 838-3500 Ext. 7

DATE	ASSISTANCE PROVIDED BY: Diane Scholz	HOURS				
2/8/20 - 4/30/20	- During the 1 st Quarter of 2020, the NFEDP provided technical assistance regarding passing a BOCC resolution for a confidential project that is locating in Taylor County and had applied for the QTI incentive. Additionally, the NFEDP provided assistance in an attempt to identify a parcel of land for economic development to go thru a Phase II investigation paid for by a Duke Energy Foundation grant the NFEDP received.	22				
Space	Space below must be completed					

CLIENT CERTIFCATION:

I hereby certify that I received the technical assistance as described above.

NAME: (MUDINUM IDINOVO)

LaWanda Pemberton