NORTH FLORIDA ECONOMIC DEVELOPMENT PARTNERSHIP



2019 Regional Rural Development Grant Fourth Quarter Report

Mark Harring Wigner / 1

Submitted to:

Robert Gitzen, Grants Specialist III

Florida Department of Economic Opportunity
Division of Community Development

107 East Madison Street

Tallahassee, FL 32399-4135

By

North Florida Economic Development Partnership
3200 Commonwealth Boulevard, Suite 7
Tallahassee, FL 32303
February 3, 2020



NORTH FLORIDA ECONOMIC DEVELOPMENT PARTNERSHIP

DELIVERABLES

Administration

Overview
Compliance Certification Form
Minority & Veteran Form
Invoice -DEO
Matching Fund Documentation
NFEDP Board Approval Agenda,
Minutes & Authorization Letter

Marketing

Website Analytics Invoices & Payments

Scholarships

There were no Scholarships

Technical Assistance

Technical Assistance Forms



Board of Directors

Todd Gray, Chair Gilchrist County BOCC

Glenn Hunter, Vice Chair

Executive Director, Columbia County

Economic Development Department

Diane Head, Secretary

Executive Director, CareerSource

North Florida

Dave Pieklik, Treasurer Levy County EDO

James G. Bennett, Commissioner Baker County BOCC Darryl Register, Immediate Past Chair

Executive Director, Baker County Chamber Ross Chandler, Commissioner Bradford County BOCC

> Pam Whittle, Director N FL Regional Chamber

Tim Murphy, Chairman Columbia County BOCC

Mark Hatch, Commissioner Dixie County BOCC

Carol West, Executive Director

Dixie County Chamber of Commerce

Bobby Crosby, County Administrator Gilchrist County BOCC

Beth Burnham, Commissioner Hamilton County BOCC

Louie Goodin, County Coordinator Hamilton County BOCC

> Gene Hall, Commissioner Jefferson County BOCC

Henry McCray, Commissioner Lafayette County BOCC

Steve Land
Clerk of the Court, Lafayette County

Matt Brooks, Commissioner Levy County BOCC

Rick Davis, Commissioner Madison County BOCC

Brian Kaufmann, County Administrator

Madison County BOCC

Larry Harvey, Commissioner
Putnam County BOCC

Brian Bergen, Vice President

Economic Development

Putnam County Chamber

Clyde Fleming, Commissioner Suwannee County BOCC

Jimmy Norris
Suwannee County
Economic Development Director

Thomas Demps, Commissioner Taylor County BOCC

Tisha Penny, Executive Assistant
Taylor County Development Authority

Karen Cossey, Commissioner Union County BOCC

Sara Owen, Deputy City Manager City of Lake Butler

Elizabeth Godwin, Manager, Economic Development *Duke Energy*

James Bush, External Affairs Manager Florida Power and Light

Lauren Yeatter, Senior Planner NCF Regional Planning Council

Patrick Wnek, Executive Director NEFEC

Derick Thomas, Chief Public Relations Officer Clay Electric Cooperative

Jeff Hendry, Executive Director NFEDP



Robert Gitzen, Grants Specialist III Florida Department of Economic Opportunity Division of Community Development 107 East Madison Street Tallahassee, FL 32399-4135

January 29, 2020

Dear Mr. Gitzen:

This is the North Florida Economic Development Partnership's (NFEDP) Fourth Quarter and Final Report for the 2019 Rural Regional Development Grant-D0134. The Partnership continues to enhance the region's economic development recruitment efforts in our leadership role through outreach, shared resourcing, world-wide marketing and various forms of administrative and technical assistance to our stakeholders.

The NFEDP has been working with the other two Rural Areas of Opportunity to build a strong consensus to strengthen our efforts to unify our common goals to the benefit of all rural Florida under the auspices of the Florida Rural Economic Development Association (FREDA). The date has been set for the 2020 Rural Summit which will be April 30 thru May 2, 2020 at the Hilton Orlando Lake Buena Vista at Disney Springs in Orlando. FREDA is currently collaborating on developing the Summit agenda and sessions.

The NFEDP website enhancement project funded by USDA has made a huge advance in project goals during the 4th quarter. Marketing Alliance in combination with NFEDP staff photographed and videoed numerous asset locations throughout the 14-county region. Although a draft of the new website video was debuted at the December 6, 2019 full-board meeting, there was a great deal of editing and polishing needed. The USDA funded website project is expected to be completed 1st quarter of 2020.

Technical assistance has continued to be a valuable component and service to all the counties. NFEDP staff has assisted numerous counties with proposals received from site consultants, grant applications for the Florida Growth Grant Fund, and Rural Infrastructure Fund. Additionally, the NFEDP has assisted a number of communities' work through their contract deliverables and Scopes of Work.

Many NFEDP staff hours were spent coordinating and conducting the Florida Rural Day reception January 15, 2020, and the actual Florida Rural Day fish fry on the Capitol Plaza Courtyard on January 16, 2020. Both events were well attended by legislators, their aides, sponsors, and county EDOs and elected officials. The legislators were enthusiastic in their comments voicing they hoped it would expand next year to include all rural counties. Tentative plans are coming together for 2021 to include all rural counties.

The NFEDP has expended \$150,253.94 since the Effective Date, February 7, 2019, and has accomplished no less than one hundred percent of its objectives in the Scope of Work. The Technical Assistance funds were exhausted by the end of the third quarter of the grant term, but the NFEDP continued to provide Technical Assistance. There were 24 scholarships funded for a total of \$16,713.83. The balance of the Scholarship

Page 2, Fourth Quarter and Final Report

Category was absorbed by the Marketing Category which covered the revisions of the Economic Development Academy and conducting the two Economic Development Academies which took place in September 2019. The entire \$150,000 grant was expended with the overage of \$253.94 covered by matching Private Sector Financial Support. One hundred copies of the new NFEDP Strategic Plan were paid for through a CareerSource North Florida grant, and were disseminated at workshops and NFEDP board meetings until there were none left.

If you have questions or need additional information, please contact me at (850) 487-1870 or via e-mail at jhendry@iog.fsu.edu.

With Gratitude,

14

Todd Gray, Chair

North Florida Economic Development

Partnership, Inc.

FROM:

North Florida Economic Development Partnership, Inc. 3200 Commonwealth Blvd. Suite 7 Tallahassee, FL 32303

Phone: 850/487-1870

COMPLIANCE CERTIFICATION FORM

то:	DATE: January 31, 2020

DEPARTMENT OF ECONOMIC OPPORTUNITY (DEO) DIVISION OF COMMUNITY DEVELOPMENT ATTN: Robert Gitzen 107 East Madison Street Tallahassee, Florida 32399-4135 850-717-8497

DESCRIPTION: Deliverables Including Minimum Performance Standards	Invoice Period: Nov-Dec 2019-
	Jan 2020
Contract Invoice #D0134	\$16,601.61.00
INVOICE AMOUNT	\$16,601.16

Contractor Certification:

the terms and conditions of the executed contract docu	information is true and correct; and accurately reflects ument on file. I understand that the office of the State itional documentation and/or to conduct post-audits of
Contractor Name printed: Todd Gray	Title: NFEDP Chairman
The	
Contractor Signature:	Date: February 3,2020
DEO-Division of Community Development Contract Ma	nager
I certify, by evidence of my signature below, the above have been satisfactorily received and payment is now of Financial Officer reserves the right to require additional agreements.	
DEO Contract Manager Name printed: Robert Gitzen	Title: Grants Specialist III

DEO Contract Manager Signature: Date: _____

DEPARTMENT OF ECONOMIC OPPORTUNITY MINORITY SERVICE-DISABLED VETERAN BUSINESS ENTERPRISE REPORT

EXHIBIT B

Company Name: North Florig	da Economic Development Partnership,	<u>, Inc.</u>	Invoice #: 4-201	9	Date: <u>January 28, 2020</u>
Contract Amount:	\$150,000.00 -	_			
MBE Participation Amount:	\$-0-	-	MBE Percentage:	0%	
DV Participation Amount:	\$-0-	_	DV Percentage:	0%	

MINORITY BUSINESS ENTERPRISE (MBE)

**Include consultants, sub-contractors, travel agents, etc. who provided services on this project

**Minority Business Enterprise	Description	** MBE Status	State Certified MBE (Yes or No)	BE Contract \$ Amount	\$ Amount this Invoice	Т	otal Paid	Balance Due	Project Type (Commodities or Contractual Services)
				\$ -	\$ -	\$	-	\$ -	
				\$ -	\$ 1	\$	-	\$ -	
				\$ -	\$ -	\$	-	\$ -	
				\$ -	\$ -	\$	-	\$ -	
			TOTALS	\$ -	\$ -	\$	-	\$ -	
								\$ -	

Certified MBE: **H - African American **I** - Hispanic **J** - Asian/Hawaiian **K** - Native American **M** - American Women Non-Certified MBE: **N** - African American **O** - Hispanic **P** - Asian/Hawaiian **Q** - Native American **R** - American Women

SERVICE-DISABLED VETERAN (DV) BUSINESS ENTERPRISE

**Include consultants, sub-contractors, travel agents, etc. who provided services on this project

**Service-Disabled Veteran Business Enterprise	Description	** DV Status	State Certified DV (Yes or No)	DV Contract \$ Amount	5	\$ Amount this Invoice	Total Pai	d	Balance Due	9	Project Type (Commodities or Contractual Services)
				\$ -		\$ -	\$	-	\$	-	
				\$ -		\$ -	\$	-	\$	-	
				\$ -		\$ -	\$	-	\$	-	
				\$ -		\$ -	\$	-	\$	-	
			TOTALS	\$ -		\$ -	\$	-	\$	-	
					•				\$	-	

*Certified DV: **W** - Service-Disabled Veteran Business

**Non-Certified DV: Y - Service-Disabled Veteran Business

North Florida Economic Development Partnership FEIN: 20-4360126

INVOICE

Agreement #: D0134

Invoice No.: 4-2019 Date: January 29, 2020

TO:

Florida Dept. of Economic Opportunity Division of Community Development Attn: Robert Gitzen 107 E. Madison Street, Caldwell Bldg. MSC 160 Tallahassee, Florida 32399-1160

FOR:

North Florida Economic Development Partnership 3200 Commonwealth Blvd. Suite # 7 Tallahassee, FL 32303 850-487-1870

DESCRIPTION		AMOUNT
Dates of Service: November 1, 2019- January 31, 20	020	
Deliverable 1: Website Enhancement		\$1,247.20
Analytics Support & Map Enhancement		* *,= * * * = *
Deliverable 2: Rural Economic Development Academy		<u>\$15,352.84</u>
With Printed Marketing Materials (Sent as a separate docume	nt)	
		\$16,601.61
2019 RRDG Available Balance	r Financial	<u>-\$16,347.67</u>
Shortfall covered by NFEDP Local Government and Private Sector Support (Matching Funds)	ir Filianciai	\$253.94
Cupport (Waterling Funds)		
Expenditures:		
Expenditures.		
Contractual Services		\$16,347.67
	TOTAL	\$16,347.67

Make all checks payable to North Florida Economic Development Partnership FEIN: 20-4360126 I certify, by evidence of my signature below, the above information is true and correct; the goods and services have been satisfactorily delivered and payment is now due. I understand that DEO and other state personal have authority to require additional documentation and/or conduct audits or inspections of grant records.

Name Printed:	Todd Gray	Title:	Chairman	
	The			
Signature:		Date:	January 29, 2020	

Regional Rural Development Grant



TAB C: PRIVATE SECTOR FINANCIAL AND/OR IN-KIND SUPPORT

Please list each private entity and the amount of financial or in-kind commitment made to the regional organization. Documentation must include an official letter documenting the value of in-kind match and/or a copy of the check for financial match.

Private Sector Entity	Type (Cash or In-Kind)	Match Committed	Total Received	Check #
CareerSource North FL	Cash	\$100,000	\$50,000	8174
Duke Energy	Cash	\$10,000	\$10,000	1000170719
Florida Power & Light	Cash	\$10,000	\$10,000	0942683
USDA-RD Grant	Cash	\$100,343		
Private Funds Total		\$220,343.00	\$70,000	
County Dues Total		\$40,629.60		
				0
TOTAL		\$260,972.60		

Attach additional documentation if needed. Additional pages attached? Yes $\ \square$ No $\mathbf X$





North Florida Economic Development Partnership Executive Committee Teleconference Wednesday, January 29, 2020 4:00 p.m.

Conference Call Number: 1-888-585-9008

Conference Room: 260-470-974

Agenda

- Welcome and Meeting Call to Order (A)
 Todd Gray, NFEDP Chair, Commissioner Gilchrist County
- II. Consideration of New Vendor for NFEDP Website Sites and
 Buildings Database for Website (A)
 Todd Gray /Jeff Hendry/Executive Committee Action
- III. Consideration of RRDG 4th Quarter Report and Submission

 (A)
 Diane Scholz, NFEDP Executive Committee Action
- IV. Other Business (I)
 Executive Committee Members
- V. Adjournment (A)

Board of Directors

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Glenn Hunter, Vice Chair

Executive Director, Columbia County

Economic Development Department

Diane Head, Secretary

Executive Director, CareerSource

North Florida

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> Pam Whittle, Director N FL Regional Chamber

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Mark Hatch, Commissioner
Dixie County BOCC

Carol West, Executive Director

Dixie County Chamber of Commerce

Bobby Crosby, County Administrator Gilchrist County BOCC

Beth Burnham, Commissioner Hamilton County BOCC

Lowell Klepper, Board Member Hamilton County Development Authority

> Gene Hall, Commissioner Jefferson County BOCC

Henry McCray, Commissioner Lafayette County BOCC

Steve Land
Clerk of the Court, Lafayette County

Matt Brooks, Commissioner Levy County BOCC

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Brian Kaufmann, County Administrator Madison County BOCC

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Tisha Penny, Executive Assistant
Taylor County Development Authority

Karen Cossey, Commissioner Union County BOCC

Sara Owen, Deputy City Manager City of Lake Butler

Elizabeth Godwin, Manager, Economic Development

*Duke Energy**

James Bush, External Affairs Manager Florida Power and Light

Lauren Yeatter, Senior Planner NCF Regional Planning Council

Patrick Wnek, Executive Director NEFEC

Derick Thomas, Chief Public Relations Officer Clay Electric Cooperative

Jeff Hendry, Executive Director NFEDP



Robert Gitzen, Grants Specialist III Florida Department of Economic Opportunity Division of Community Development 107 East Madison Street Tallahassee, FL 32399-4135

January 29, 2020

Dear Mr. Gitzen:

On January 29, 2020, the North Florida Economic Development Partnership (NFEDP) conducted an Executive Committee conference call to discuss the submittal the 4th Quarter and Final Report. NFEDP staff presented information on the report and asked for questions. The agenda included the discussion and approval to submit the 4th Quarter and Final report and invoice to close out the Regional Rural Development Grant #D0134.

After the brief overview of the report by Diane Scholz, Executive Committee members were provided the opportunity to ask questions and make comments. Jon Little, Suwannee Valley Electric Coop, made a motion to submit the report and reimbursement invoice to the Department of Economic Opportunity, and Brian Bergen seconded the motion. The motion passed unanimously approving the submittal of the 4th Quarter and Final Report and invoice DEO for \$16,347.67.

If you have any questions or require additional information, please contact Diane Scholz at (850) 728-5191 or at <u>dscholz@iof.fsu.edu</u>.

Sincerely,

Todd Gray Chair, NFEDP





Marketing

November 1, 2019 – January 31, 2020

Website Analytics Invoices & Payments

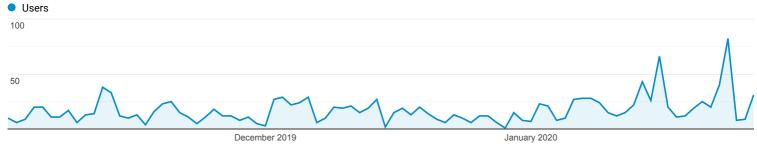


Audience Overview



Nov 1, 2019 - Jan 27, 2020

Overview







	Language	Users	% Users	
1.	en-us	1,249		92.93%
2.	en-gb	55	4.09%	
3.	С	5	0.37%	
4.	en-ca	5	0.37%	
5.	ru	4	0.30%	
6.	es-es	3	0.22%	
7.	pt-br	3	0.22%	
8.	zh-cn	3	0.22%	
9.	pt-pt	2	0.15%	
10	. sv-se	2	0.15%	



Invoice

Date	Invoice #
1/28/20	23879

Bill To:

North Florida EDP Jeff H. Hendry / Liz Register 3200 Commonwealth Blvd., Ste. 7 Tallahassee, FL 32303 RRDG FUNDED

		P.O. No	o. Terms
			Net 30
ltem	Description		Amount
Interactive map	Rail Map Overlay Time-to-date for the month of January 2020 Includes adding rails to map, labeling the rail lines, produmanagement, and client coordination. 2.48 hours	uction	347.2
Thank you for your b	usiness. If you have any questions please call 941-347-7412.	Sales Tax (7.	.0%) \$0.0
		Total	\$347.2

TALLAHASSEE, FL 32303 DATE SI 2020	-68/631
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Invoice

Date	Invoice #
1/28/20	23877

Bill To:

North Florida EDP Jeff H. Hendry / Liz Register 3200 Commonwealth Blvd., Ste. 7 Tallahassee, FL 32303 RRDG FUNDED

		P.O. No.	Terms
			Net 30
Item	Description		Amount
Analytics	Enhanced SiteTracker Analytic Services - nflp.org - 02/0 04/30/2020	1/2020 through	900.00
Thank you for your bu	siness. If you have any questions please call 941-347-7412.	Sales Tax (7.0%	\$0.00

Total

\$900.00

NORTH FLORIDA ECONOMIC DEVELOPMENT PARTNERSHIP 3200 COMMONWEALTH BOULEVARD SUITE 7 TALLAHASSEE, FL 32303 DATE 0 29 2020	1787 63-68/631 002 ACHECK ANNOR		
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3800 ESPLANADE WAY SUITE 195 TALLAHASSEE, FL 32311 MAIN: 850.558.6900 FAX: 850.558.6901

Client: North Florida Economic Development Partnership

Matter Number: 049831.198633 Billing Representative: Gray Swoope Invoice Number: 30000783 Invoice Date: August 7, 2019 DUE UPON RECEIPT

INVOICE DETAIL

Paid

Matter: Analyze the workforce of the North Florida Economic Development Partnership Region and develop a comprehensive strategic plan to guide the economic development efforts of the region.

PROFESSIONAL FEES

DATE DESCRIPTION

08/07/19 Professional Fee:

\$5,000.00

Subtotal of Fees:

\$5,000.00

TOTAL CURRENT BILLING FOR THIS MATTER

\$5,000.00

PROFESSIONAL SERVICES:

- Edited and provided final plan
- Edited and provided final executive summary
- Provided feedback on marketing and communications strategy in coordination with efforts by Marketing Alliance
- Provided feedback on plan roll-out

NORTH FLORIDA ECONOMIC DEVELOPMENT PART 3200 COMMONWEALTH BOULEVARD SUITE 7	INERSHIP	1736 63-68/631	
TALLAHASSEE, FL 32303	DATE 8.8.19	002 ———————————————————————————————————	
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3800 ESPLANADE WAY SUITE 195 TALLAHASSEE, FL 32311 MAIN: 850.558.6900 FAX: 850.558.6901

Client: North Florida Economic Development Partnership

Matter Number: 049831.198633 Billing Representative: Gray Swoope Invoice Number: 30000825 Invoice Date: October 1, 2019 DUE UPON RECEIPT

INVOICE DETAIL

Matter: Analyze the workforce of the North Florida Economic Development Partnership Region and develop a comprehensive strategic plan to guide the economic development efforts of the region.

PROFESSIONAL FEES DATE DESCRIPTION

10/01/19 Professional Fee:

\$10,000.00

Subtotal of Fees:

\$10,000.00

EXPENSES

DESCRIPTION	AMOUNT
Swoope, G	26.50
Car Rental Fuel- Travel expenses - Elected Officials Training in	
Chiefland- FL on 9/12/19.	
Swoope, G	126.27
Car Rental- Travel expenses - Elected Officials Training in Chiefland- FL	
on 9/12/19.	
Subtotal of Expenses:	\$152.77
	Swoope, G Car Rental Fuel- Travel expenses - Elected Officials Training in Chiefland- FL on 9/12/19. Swoope, G Car Rental- Travel expenses - Elected Officials Training in Chiefland- FL on 9/12/19.

TOTAL CURRENT BILLING FOR THIS MATTER

\$10,152.77

PROFESSIONAL SERVICES:

- Economic Development Academy for Elected Officials & Economic Developers September 12, 2019
- Economic Development Academy for Elected Officials & Economic Developers September 27, 2019

NORTH FLORIDA ECONOMIC DEVELOPMENT PARTNERSHIP 3200 COMMONWEALTH BOULEVARD SUITE 7 TALLAHASSEE, FL 32303 DATE 12-12-19	1770 63-68/631 002	
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017 332 9355
VISIONFIRST ADVISORS



3800 ESPLANADE WAY SUITE 195 TALLAHASSEE, FL 32311 MAIN: 850.558.6900 FAX: 850.558.6901

Client: North Florida Economic Dev. Partnership

Matter Number: 049831.198633 Billing Representative: Gray Swoope Invoice Number: 30000837 Invoice Date: November 1, 2019

DUE UPON RECEIPT

INVOICE DETAIL

Matter: Analyze the workforce of the North Florida Economic Development Partnership Region and develope a comprehensive strategic plan to guide the economic development efforts of the region.

EXPENSES

DATE	DESCRIPTION	AMOUNT
09/27/19	Swoope, G	113.62
	Car Rental- Travel to Lake City on 9/27/19 for Elected Officials Training.	
09/27/19	Salmon, Griff	47.87
	Car Rental- Travel expenses for NFEDP Elected Officials Training on	
	9/27/19.	40.00
09/30/19	Melissa Medley	40.35
	Car Rental Fuel- Fuel charges - NFEDP Elected Officials Training - Lake	
	City.	¢204.04
	Subtotal of Expenses:	\$201.84
TOTAL CURR	ENT BILLING FOR THIS MATTER	\$201.84

NORTH FLORIDA ECONOMIC DEVELOPMENT PARTI 3200 COMMONWEALTH BOULEVARD SUITE 7 TALLAHASSEE, FL 32303	NERSHIP	1771 63-68/631 002 ACHECK ANNOS
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20191223003992110933 03 1628 Regions Bank >062000019< FOR DEPOSIT UNLY 017 332 9355 VISIONFIRST ADVISORS





Scholarships

November 1, 2019 – January 31, 2020

There were no scholarships funded during the Fourth Quarter.







Technical Assistance

November 1, 2019 – January 31, 2020

Technical Assistance funds were exhausted after the first 3 quarters of the grant term. Therefore, even though extensive Technical Assistance was provided to all 14 counties during the 4th quarter, there are no Technical Assistance funds remaining from which to request reimbursement.

